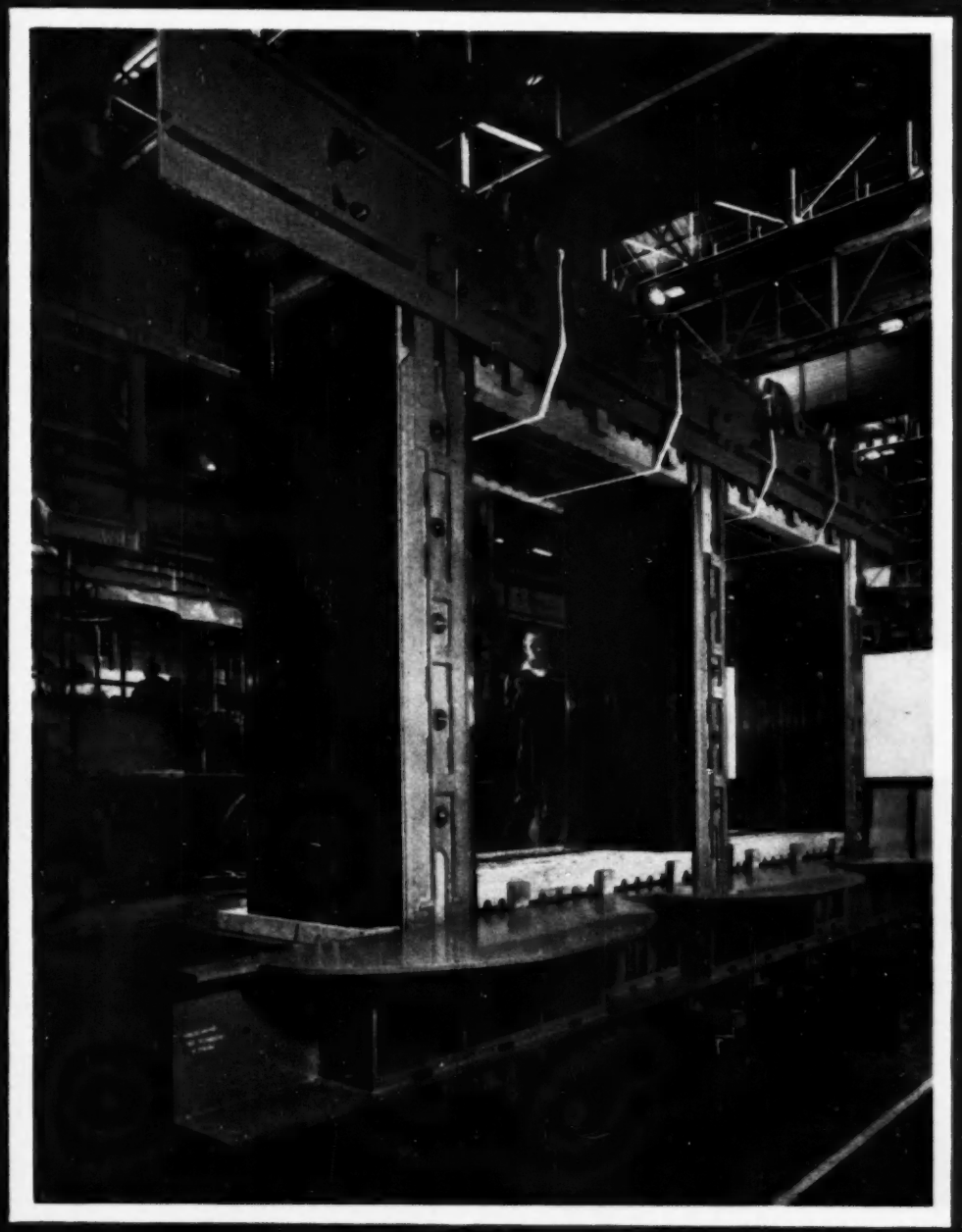
Board of Trade Journal

1 February 1963



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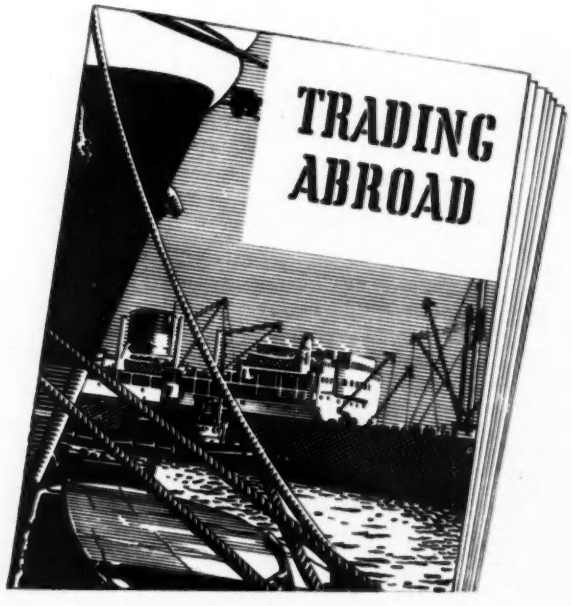

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Board of Trade Journal

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Overseas Sterling Area Trade in January to September, 1962

TOTAL EXPORTS FROM OVERSEAS sterling countries (excluding exports of Middle East oil) which, after allowing for seasonal factors, had recovered quite strongly in the second quarter of last year made some further progress in the third quarter when they were 1 per cent. more in value than in the previous quarter. They were also about 1 per cent. higher than the peak reached in the third quarter of 1961. Total imports, however, continued their strong recovery in the third quarter of 1962. After allowing for seasonal factors, they were 6 per cent. more than in the second quarter, and at a new high level. From information so far available about the trade of the overseas sterling countries in the final quarter of 1962 it seems probable that exports fell slightly and that there was no further rise in imports.

Exports from Overseas Sterling Countries

In the first nine months of 1962 the aggregate value of exports from overseas sterling countries was 3 per cent. higher than in the same period of 1961 but the increases compared with a year earlier were declining during the period and in the third quarter exports were no greater in value than a year earlier. In the nine months as a whole there was no change in the value of exports from overseas sterling countries to each other or to the United Kingdom but exports to non-sterling countries were 6 per cent. more than in the first three quarters of 1961. Exports to North America increased by 11 per cent. and to the members of the European Economic Community by 7 per cent. An increase of 2 per cent. in exports to the group of 'other non-sterling' countries included a rise of just over one-fifth in the value of exports to the Soviet Union and Eastern European countries.

The increase in total exports compared with the first nine months of 1961 masked reductions in the value of many of the major commodity exports particularly wheat and the non-wool textile items of raw cotton, raw jute and cotton piece-goods.

Table A

Overseas Sterling Countries' Trade by Direction

(PERCENTAGE CHANGE BETWEEN JANUARY- SEPT. 1961 and JANUARY-SEPT. 1962)

	Sterling Area		Non-Sterling Area				
	United Kingdom	Overseas Sterling Area	North America	EEC	Other Countries	Total	All Countries
Exports	—	—	+11	+7	+2	+6	+3
Imports	—7	—1	+ 5	—3	+5	+3	—

Table B

Exports of Certain Major Commodities from the Overseas Sterling Area

	Value of exports Jan.-Sept. 1962	Percentage change in Jan.-Sept. 1962 compared with a year earlier
	£ million	
Raw wool	318·0	— 1
Natural rubber	210·2	— 3
Copper	104·6	— 2
Wheat	76·7	—13
Tea	136·4	+ 3
Cocoa	91·9	Nil
Dairy products	73·6	— 3
Meat and meat preparations	150·1	+ 9

The majority of the principal overseas sterling countries increased the value of their exports in the first nine months of 1962 compared with the first nine months of 1961 but, with the exception of exports from Hong Kong and the Mediterranean Territories (Cyprus, Gibraltar and Malta) which rose by 10 per cent. and 17 per cent. respectively, the increases were small. Exports from South Africa were 3 per cent. more than a year earlier and Australia's exports increased by 2 per cent., in spite of a sharp fall in the third quarter of the year brought about by much smaller wheat shipments to China than in the third quarter of 1961. Exports from Ceylon were 4 per cent. greater in value, partly because of an increase in the quantity of tea exported, and there was an increase of 2 per cent. in the value of India's exports. A rise in the average value of copper exports was one of the factors which contributed to an increase of 5 per cent. in exports from the Federation of Rhodesia and Nyasaland. Exports from the Federation of Malaya increased by 2 per cent. in spite of lower average values received for rubber shipments and Singapore's exports were 3 per cent. higher.

The largest reduction (5 per cent.) in the value of exports in the

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Front Cover Photograph

The complete 86-ton core of one of three AEI transformers for Hazelwood power station of the State Electricity Commission of Victoria. Each transformer is 255 mVA, 3-phase, 16.5/230 kV. with on-load tap changer, and cooling will be by circulating oil through oil/water heat exchangers.

Overseas Sterling Area Trade (*Continued*)

first nine months of 1962 compared with the first nine months of 1961 was in the case of the Irish Republic and was brought about largely by a substantial fall in exports to the United Kingdom and Continental countries. New Zealand's exports were down very sharply in the third quarter and over the nine-month period were 2 per cent. lower than a year earlier. Exports from Ghana and Nigeria were also lower in the third quarter when, in both cases, there were substantial reductions in the value of cocoa exports compared with a year earlier; although Ghana's exports in January-September 1962 showed a small increase over the first nine months of 1961, Nigeria's were 4 per cent. less. Pakistan's exports in the nine-month period were marginally lower.

Imports into Overseas Sterling Countries

Aggregate imports into overseas sterling countries in the first nine months of last year were unchanged from a year earlier. The value of purchases from within the Sterling Area was much smaller with imports from the United Kingdom 7 per cent. lower than in the first three quarters of 1961 and overseas sterling countries imports from each other 1 per cent. less. Imports from non-sterling countries as a whole increased in value by 3 per cent. Although imports from member countries of the European Economic Community were 3 per cent. lower, the value of imports from North America and from the group of 'other non-sterling' countries was 5 per cent. more in each case than in the same period of 1961. Imports from North America were 28 per cent. more than a year earlier in the third quarter, after being lower in the first two quarters.

Although there was no change in the aggregate value of overseas sterling imports in the first nine months of 1962 compared with the first nine months of 1961 some of the major countries increased the value of their imports substantially. Pakistan's imports were 14 per cent. more, largely because of an increase of more than one-third in th third quarter, and imports into the Federation of Malaya increased by 13 per cent.; in the latter case most of the increase took place in the early months of the year. Imports into Hong Kong increased by 11 per cent. and into the Mediterranean Territories by 9 per cent. Australia's imports were only 2 per cent. more but there was a strong expansion in the third quarter when the value of imports was almost a third greater than in the same period of

(*Text continued on page* 448)

Table C

Overseas Sterling Countries' Imports from Industrial Countries (*i*)

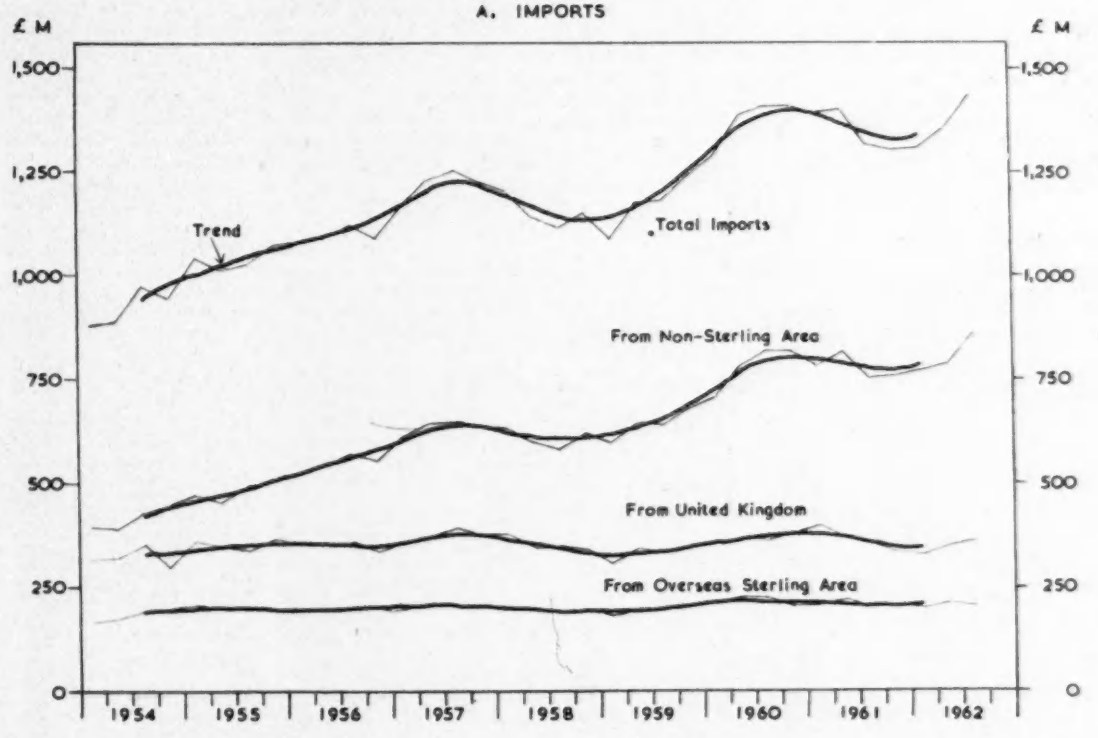
(JANUARY-SEPT., 1962 COMPARED WITH JANUARY-SEPT., 1961)

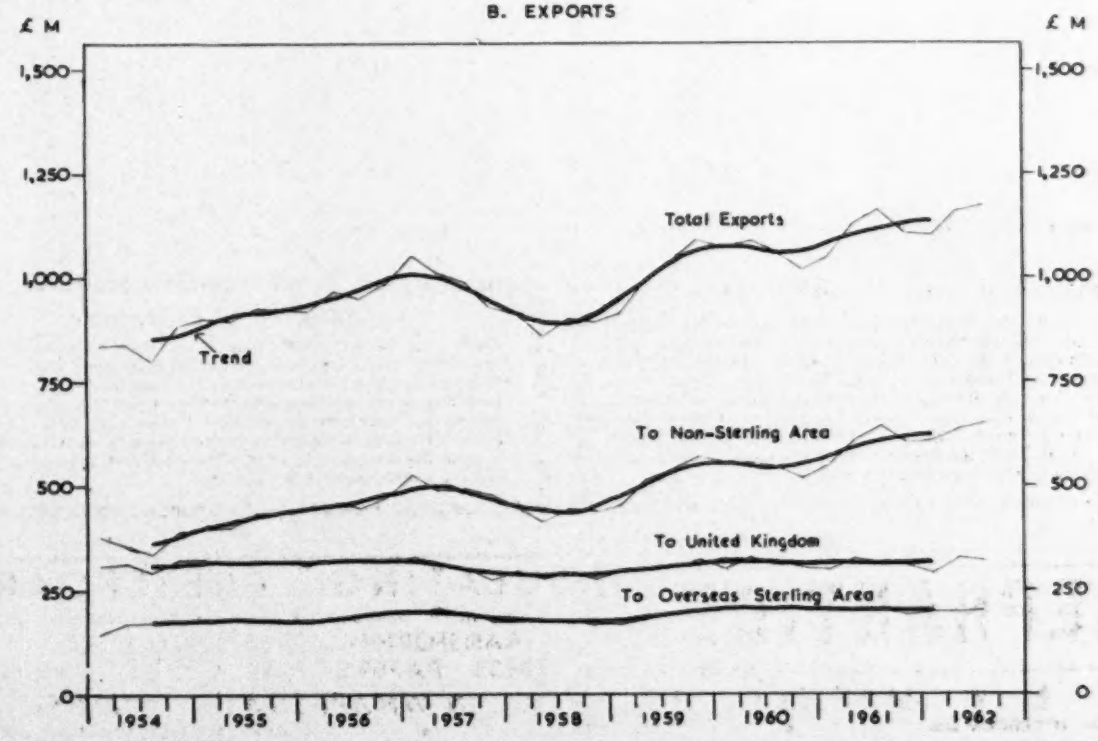
Imports from / Imports into		United Kingdom	Germany	EEC including Germany	North America	Japan	Total Industrial Countries	Total Imports
Australia:								
(a) January-Sept. 1961	£m.	184·0	35·8	67·3	139·9	30·0	449·4	586·0
(b) January-Sept. 1962	£m.	182·0	34·3	65·7	151·2	35·1	462·4	596·2
(c) Percentage change between January-Sept. 1961 and January - Sept. 1962	%	—1	—4	—2	+8	+17	+3	+2
India:								
(a)	£m.	116·1	69·1	105·4	175·5	37·5	454·1	601·1
(b)	£m.	101·3	57·6	90·2	170·7	29·7	408·1	592·8
(c)	%	—13	—17	—14	—3	—21	—10	—1
Pakistan:								
(a)	£m.	34·5	14·8	33·2	46·1	15·0	134·0	174·6
(b)	£m.	34·8	18·5	30·9	80·8	15·2	166·4	198·3
(c)	%	+1	+25	—7	+75	+1	+24	+14
South Africa:								
(a)	£m.	113·5	39·8	76·9	81·0	14·4	304·8	387·6
(b)	£m.	112·8	38·5	74·4	73·8	15·9	295·8	380·5
(c)	%	—1	—3	—3	—9	+11	—3	—2
Overseas Sterling Area:								
(a)	£m.	1,121·2	263·8	567·3	700·1	266·8	2,806·7	4,102·6
(b)	£m.	1,040·5	246·0	550·0	732·7	273·5	2,745·0	4,084·7
(c)	%	—7	—7	—3	+5	+3	—2	—

(i) Includes United Kingdom, Continental O.E.C.D., United States of America, Canada and Japan.

TRADE OF THE OVERSEAS STERLING AREA

Quarterly Values, Seasonally Adjusted.





Sterling Area Trade *(Continued)*

1961 and this expansion continued at the same rate in the fourth quarter.

New Zealand's imports were low throughout the nine-month period because of continuing licensing restrictions and were down by nearly a quarter compared with a year earlier. Ghana and Nigeria showed falls of 18 per cent. and 13 per cent. respectively and although South Africa's imports recovered in the third quarter they were 2 per cent. lower in the nine-month period than a year earlier. There were similar reductions in the value of imports by Ceylon and by the East African countries. India's imports showed a small reduction.

Imports from Industrial Countries

In the first nine months of 1962 imports from industrial countries were 2 per cent. lower than a year earlier. Imports from the United Kingdom and Western Germany were down by 7 per cent. and purchases from the European Economic Community countries as a group were 3 per cent. less. On the other hand, imports from North America increased by 5 per cent. and from Japan by 3 per cent. The value of India's imports from industrial countries fell by one tenth. Pakistan's purchases from industrial countries increased proportionately by almost twice as much as her total imports and included an increase of 75 per cent. in imports from North America, principally of iron and steel. Increased Australian imports from Japan accounted for nearly 40 per cent. of the absolute increase in her imports from all industrial countries.

Statistical Notes

Definitions of the statistics in the tables were given in the 'Statistical Notees' contained in the Sterling Area Trade Summary published in the *Board of Trade Journal* dated May 25, 1962. In this article the figures of the trade of overseas sterling countries with the members of the European Free Trade Association (excluding the United Kingdom) now include trade with Finland.

Table 1 — Direction of Trade of the Overseas Sterling Area

Quarterly Averages in £ million

	United Kingdom	Overseas Sterling Area	Total Sterling Area	North America	EEC	EFTA excluding United Kingdom (c)	Other Non-Sterling Countries	Total Non-Sterling Countries	World
IMPORTS:									
1957	374	209	583	168	155	46	269	637	1,220
1958	353	195	548	161	146	41	262	611	1,159
1959	336	199	535	174	160	40	268	643	1,178
1960	370	220	590	232	191	49	313	785	1,375
1961	366	213	579	226	188	51	313	778	1,356
1960 4th Quarter	383	214	597	245	194	51	337	828	1,424
1961 1st Quarter	406	202	608	247	194	51	297	788	1,396
2nd Quarter	373	221	594	245	198	49	325	818	1,412
3rd Quarter	342	213	555	208	176	50	305	739	1,295
4th Quarter	341	216	557	204	186	52	325	766	1,323
1962 1st Quarter	340	199	539	224	181	50	333	788	1,327
2nd Quarter	352	218	571	242	183	48	319	792	1,363
3rd Quarter	348	210	557	266	186	51	334	837	1,395
EXPORTS (a) (b):									
1957	306	194	500	121	158	17	203	499	999
1958	286	174	460	111	129	16	178	434	894
1959	307	188	495	138	155	19	207	518	1,013
1960	314	203	517	135	161	22	228	547	1,064
1961	314	196	510	156	166	21	556	599	1,109
1960 4th Quarter	314	198	512	124	166	23	219	532	1,044
1961 1st Quarter	314	194	507	138	167	22	235	562	1,069
2nd Quarter	316	196	512	164	163	21	269	617	1,129
3rd Quarter	302	204	506	164	152	21	262	599	1,106
4th Quarter	322	192	514	157	180	22	257	616	1,130
1962 1st Quarter	310	194	504	165	191	22	256	635	1,140
2nd Quarter	320	194	514	170	180	20	276	646	1,160
3rd Quarter	302	204	506	180	146	23	248	597	1,103

(a) Exports include re-exports. (b) Exports of Middle-East oil are excluded throughout the tables. (c) Including Finland.

London Firm Gain U.S. Design Award

Heal Fabrics Ltd., of London, have gained the International Design award presented by the American Institute of Interior Designers for outstanding products and designs in interior furnishing with their fabric named 'Sunflower'—a bold, floral design printed on crepe cotton. This was announced recently at a dinner in Chicago. 'Sunflower' was produced by Howard Carter—who also received the International Design award—in his first year at the Royal College of Art. In 1962 'Sunflower' won the Design Centre award and Cotton Board—House and Garden awards.

U.K. Firm's Exports Rise to Fifty Per Cent. of Production

Stenner of Teverton Ltd., the West country manufacturers of sawmilling machinery, have announced that their export sales in 1962 reached 50.5 per cent. of their production. 'This is the highest ever' said an official of the firm. 'In 1944, when the company became part of the Heathcoat Group, export sales were only 5 per cent.' Since 1944 sales in overseas markets have increased steadily, and Stenner machines are reported to be in use in 67 different countries. Exports in 1962 went to 28 countries.

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Sterling Area Trade *(Continued)*

Table 2 — Trade of the Commonwealth and Sterling Area

Quarterly Averages in £ million

	1958	1959	1960	1961	1960	1961				1962			
					4th Quarter	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter
IMPORTS *(a)*:													
United Kingdom *(b)*	937	996	1,135	1,099	1,155	1,156	1,116	1,044	1,080	1,125	1,125	1,106	1,137
Overseas Sterling Area	1,159	1,178	1,375	1,356	1,424	1,396	1,412	1,295	1,323	1,327	1,363	1,395	
Australia	160	165	211	187	224	227	192	168	160	183	195	219	211
Ceylon	32	38	37	32	34	32	29	37	31	27	34	35	25 *(e)*
East Africa	32	32	35	35	33	34	34	36	36	34	36	33	
Ghana	21	28	32	35	35	38	35	32	36	28	28	30	33 *(e)*
Hong Kong	72	77	92	93	93	89	99	90	95	106	103	99	114 *(e)*
India	165	176	205	201	200	201	219	181	205	199	200	194	187
Irish Republic	50	53	57	65	61	66	67	62	66	67	67	65	79 *(e)*
Jamaica	16	17	19	19	20	20	18	18	19	19	19	19	23 *(e)*
Malaya	29	30	38	39	40	35	38	41	42	44	42	43	46 *(e)*
Mediterranean Territories *(c)*	18	19	19	20	21	19	19	19	22	20	20	22	
New Zealand	71	58	70	81	78	82	89	86	66	60	71	68 *(f)*	67 *(e)*
Nigeria	42	45	54	56	59	57	54	52	59	49	45	49	
Pakistan	35	32	58	57	66	55	63	57	55	61	61	76	69 *(e)*
Rhodesia and Nyasaland	39	38	39	39	39	39	40	38	37	37	36	35	36 *(e)*
Singapore	90	91	94	94	95	91	99	97	91	93	101	95	100 *(e)*
South Africa *(d)*	139	122	139	126	132	141	134	113	115	125	125	131	133
Trinidad and Tobago	21	23	26	30	30	29	29	29	32	31	29	30	
Other	126	135	149	148	162	141	154	138	156	143	152	151	
STERLING AREA	2,095	2,174	2,510	2,455	2,579	2,552	2,528	2,338	2,403	2,452	2,487	2,501	
STERLING COMMONWEALTH *(g)*	1,864	1,950	2,258	2,215	2,323	2,301	2,273	2,115	2,169	2,212	2,241	2,250	
CANADA	463	511	503	508	502	464	535	490	544	499	554	515	563 *(e)*
COMMONWEALTH *(g)*	2,327	2,461	2,761	2,723	2,825	2,765	2,808	2,605	2,713	2,711	2,795	2,765	
EXPORTS *(a)*:													
United Kingdom *(b)*	829	865	924	960	944	976	974	915	975	970	1,025	935	1,019
Overseas Sterling Area	894	1,013	1,064	1,109	1,044	1,069	1,129	1,106	1,130	1,140	1,160	1,103	
Australia	148	179	176	208	179	195	217	196	225	217	220	183	221
Ceylon	31	32	33	32	32	33	31	33	31	30	34	37	34 *(e)*
East Africa	31	33	36	34	37	38	33	33	33	37	29	37	
Ghana	23	26	26	26	19	28	31	26	19	34	31	22	14 *(e)*
Hong Kong	47	51	62	61	61	60	58	63	64	67	65	69	77 *(e)*
India	109	116	119	124	139	121	118	126	131	121	114	136	144 *(e)*
Irish Republic	33	32	38	45	43	43	42	49	47	43	39	46	49 *(e)*
Jamaica	12	12	14	15	12	15	18	16	14	15	19	17	15 *(e)*
Malaya	36	49	60	55	59	50	53	64	55	57	56	56	54 *(e)*
Mediterranean Territories *(c)*	5	6	6	6	5	6	7	5	6	6	9	6	
New Zealand	62	73	76	71	55	77	81	65	59	83	82	53 *(f)*	66 *(e)*
Nigeria	34	41	42	43	40	43	44	50	37	46	47	38	
Pakistan	27	29	35	36	39	40	29	32	42	36	28	36	37 *(e)*
Rhodesia and Nyasaland	34	47	51	52	46	41	58	54	54	48	56	58	49 *(e)*
Singapore	68	75	73	66	67	63	67	66	68	66	67	67	69 *(e)*
South Africa *(d)*	83	93	96	107	90	105	107	102	114	106	117	102	103
Trinidad and Tobago	19	20	23	27	24	29	28	28	24	29	30	25	
Other	92	100	98	100	96	86	107	100	109	100	118	116	
STERLING AREA	1,724	1,878	1,988	2,069	1,988	2,046	2,103	2,020	2,105	2,110	2,185	2,038	
STERLING COMMONWEALTH *(g)*	1,583	1,725	1,826	1,887	1,835	1,874	1,921	1,840	1,915	1,921	1,980	1,848	
CANADA	449	477	495	519	506	454	509	546	567	473	537	533	608 *(e)*
COMMONWEALTH *(g)*	2,032	2,202	2,321	2,407	2,340	2,328	2,430	2,386	2,483	2,394	2,517	2,382	

(a) For valuation see statistical notes. *(b)* Values for 1961 include revised estimated average values for parcel post. The 1960 figures have been recalculated on the new basis. Excluding exposed cinematograph film in 1959. *(c)* Cyprus, Gibraltar, Malta. *(d)* Includes South-West Africa and also the Southern African Territories of Basutoland, Bechuanaland and Swaziland (see also footnote *(g)*). *(e)* October-November at quarterly rate. *(f)* Provisional. *(g)* Excludes South and South-West Africa; also excludes the Southern African Territories (Basutoland, Bechuanaland and Swaziland) whose total trade in 1960 was of the order of £10-£11 million.

(Continued at foot of next page)

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President Refers to 'Report of Working Group on Export Merchants'

SPEAKING at the British Export Houses Association luncheon in London on February 15 on the occasion of the publication of the Report of the Working Group on Export Merchants (published as a supplement in the *Board of Trade Journal* on February 1*) and of the B.E.H.A.'s own two pamphlets, 'What is B.E.H.A.?' and 'Exporting the Easier Way,'† Mr. Frederick Erroll, President of the Board of Trade, referred to a 'rival publication' written over 300 years ago.

'Then', said the President, 'a certain highly respected merchant composed for the benefit of his son a treatise about merchant trade. He started out by listing some of the qualities essential to the perfect merchant. Really, I think you will agree that it would be difficult to improve much on his list today. This is what he said:

"He ought to be a good Penman, a good Arithmetician and a good Accomptant . . . also be expert in the order and form of Charter Parties, Bills of Lading, Invoices, Contracts, Bills of Exchange and Policies of Insurance . . .;

"*He ought to know the Measures, Weights and Monies of all foreign countries especially where we have trade;*

"He ought to know the Customs, Tolls, Taxes, Impositions, Conducts and other charges upon all manner of Merchandise exported or imported to and from the said foreign countries;

"*He ought to know in what several commodities each country abounds and what be the wares which they want, and how and from whence they are furnished with the same;*

"He ought to understand and be a diligent observer of the rates of Exchanges by Bills from one State to another . . .;

"*He ought to know what goods are prohibited to be exported or imported in the said foreign countries;*

"He ought to know upon what rates and conditions to freight his ships and ensure his adventures from one country to another . . .;

"*He ought to have indifferent, if not perfect, knowledge in all manner of merchandise or wares;*

"He ought to be a traveller, and sometimes abiding in foreign countries to attain to the speaking of diverse languages. . . ."

'Finally', continued the President, 'the merchant said that "although there is no necessity that such a merchant should be a great scholar, yet it is at least required that in his youth he learn the Latin tongue." '

The President said 'the most interesting thing about all this was the way it illustrated how the essentials for success in export trading had not really changed very much over 300 years. Britain's merchants or export houses, or however they were described, had been an essential part of Britain's prosperity for a good many centuries. And through all these years, while the qualities essential to success had remained the same British merchants had shown an astonishing capacity to adapt the actual services they offered to the needs of the time. It was a capacity still being shown. As in the modern world manufacturers had increasingly taken to selling their goods direct; and as world trading conditions had moved in ways unfavourable to traditional export merchanting operations, so had export houses taken on new roles and in particular new financial roles.

'I am not surprised that the Working Group had to admit defeat when it came to putting precise figures on the amount of trade in which Britain's export houses, one way or another, have a hand. It is the sort of situation that is the statistician's nightmare but that nevertheless can have very satisfactory results from the balance of payments point of view. But just because export houses' activities are so important in our export trade and because the services they offer are so diverse and so adaptable, I believe that a great deal more publicity ought to be given to them. I think you have had a tendency to be too modest in the past,' he added.

'I am therefore particularly glad to hear how the British Export Houses Association intend to do all they can to ensure that manufacturers both large and small know the variety of roles an export house can assume and where to go if they want advice. The Working Group Report will I hope be useful in this campaign.

(*Continued on next page*)

Sterling Area Trade (*Continued*)

Table 3 — Principal Exports of the Overseas Sterling Area

Quarterly Averages in £ million

	Raw Wool	Raw Cotton (*a*)	Raw Jute	Wheat	Raw Sugar,(*b*)	Lead (*c*)	Tin	Copper	Raw Cocoa	Raw Coffee	Tea	Natuaral Rubber (*d*)
1957	142·6	17·4	14·7	8·7	26·9	10·0	15·0	26·3	20·3	12·0	44·7	68·4
1958	91·5	16·5	15·7	5·2	23·6	7·3	9·2	21·6	24·0	11·7	49·4	62·6
1959	106·8	12·9	13·3	10·0	22·9	7·0	9·8	33·5	28·4	10·8	45·9	89·3
1960	108·3	14·3	15·2	13·3	23·8	6·4	16·3	37·8	26·9	10·7	46·1	92·2
1961	113·0	14·2	16·8	27·8	26·8	5·8	18·5	35·3	27·0	10·2	47·1	72·6
1961 1st Quarter	120·2	15·2	22·5	24·6	18·5	5·5	15·8	32·4	32·5	13·9	43·8	70·9
2nd Quarter	118·4	18·3	7·4	31·1	28·1	5·5	19·8	39·5	31·5	10·3	35·4	69·6
3rd Quarter	82·1	12·6	12·8	32·6	33·5	5·9	20·4	34·5	27·7	7·8	53·2	75·7
4th Quarter	131·2	10·9	24·4	22·9	27·2	6·3	18·1	34·8	16·3	9·0	55·8	74·3
1962 1st Quarter	129·4	15·0	16·6	26·9	16·2	6·5	20·6	36·9	37·0	13·2	43·9	72·1
2nd Quarter (*e*)	116·1	12·8	10·0	31·6	27·8	7·5	19·5	32·2	36·7	8·1	35·7	71·2
3rd Quarter (*e*)	72·5	14·0	11·1	18·2	41·0	6·9	20·0	35·5	18·2	12·6	56·8	66·9

	Cotton Piece-goods	Jute Goods	Meat and Meat Prepara-tions (*f*)	Dairy Products (*g*)	Hides and Skins (*h*)	Timber	Iron Ore	Fruit	Tobacco and Manu-factures	Rice	Vegetable Oils	Oilseeds and Nuts
1957	16·0	23·3	34·1	25·4	17·9	9·4	5·3	22·8	9·7	15·5	13·9	19·6
1958	12·4	21·5	40·9	21·2	15·5	9·8	4·9	26·6	10·5	13·1	11·6	21·6
1959	15·5	24·8	46·6	32·3	22·4	12·2	6·4	24·0	11·6	15·8	14·0	25·3
1960	17·5	29·5	43·8	27·8	21·5	15·4	8·4	25·5	12·9	15·8	12·6	23·9
1961	16·8	32·7	46·0	27·3	21·2	15·3	9·2	25·0	14·4	16·6	12·4	24·5
1961 1st Quarter	17·6	27·2	45·7	30·1	20·4	15·9	7·3	23·0	8·3	11·8	12·3	23·6
2nd Quarter	17·1	36·7	47·6	20·1	21·6	15·0	11·1	37·6	21·0	22·2	13·8	24·6
3rd Quarter	16·6	33·7	44·7	25·9	22·0	16·2	10·0	24·0	18·3	19·5	12·3	27·1
4th Quarter	15·9	33·0	45·9	33·4	20·6	14·3	8·4	15·4	9·8	12·7	11·1	22·9
1962 1st Quarter	16·8	30·0	52·3	29·3	21·5	14·9	8·8	23·7	7·8	21·3	11·4	25·0
2nd Quarter (*e*)	13·2	30·5	43·7	24·1	21·9	16·0	10·8	43·2	23·3	25·5	12·3	23·6
3rd Quarter (*e*)	14·7	37·3	54·1	20·2	20·8	16·3	10·6	25·2	19·7	16·3	12·6	23·7

(*a*) Including linters. (*b*) Excluding Sugar Preference Certificates. (*c*) Including values of other metals found with lead in complex concentrates. See Statistical Notes. (*d*) Excludes gutta-percha and jelutong. Total exports of rubber from Overseas Sterling Area includes re-exports from Malaya which are not separately available. Malayan imports of rubber (mainly from Indonesia) were valued at £17·1 million in the third quarter of 1962. (*e*) Partly estimated. (*f*) Exports of meat from South Africa are excluded. (*g*) Milk, cream, butter, cheese and eggs. (*h*) Including hides and skins exported from India in the rough tanned condition. Excluding fur skins.

President's Speech (*Continued*)

'I think it is specially valuable because most of the people who wrote it were not just civil servants – or perhaps worse still, politicians. They were actively engaged in export merchanting trade or were representative of the manufacturers whose concern it is to sell their goods abroad in the best and most profitable way. I do recommend it to the attention of all those who are anxious to know more about what export houses do today and how they can help manufacturers to sell more abroad. For to go back to that excellent merchant whom I started by quoting, "the judicious merchant's labour is to profit himself, yet in all his actions doth therewith benefit his King, country and fellow subjects." Long may you all continue to prosper.'

Mr. O. R. Dorken, chairman of the Association, said that the export merchanting community was to launch a fresh campaign designed to bring the services of export houses more forcefully to the notice of manufacturers and buyers abroad.

Referring to the conclusions reached in the Report, Mr. Dorken said that the channels of communication between the merchanting and manufacturing communities in this country were not satisfactory, pointing out that there was far too much misunderstanding about the activities of export houses. This was partly the fault of export houses themselves and something which the Association intended to remedy by launching a new publicity campaign. The first of a series of informatory leaflets about the facilities which export houses have to offer would be published shortly.

* Copies of the report free from the Library, Board of Trade, Horse Guards Avenue, Whitehall, London, S.W.1. (Tel. Trafalgar 8855, Ext. 2711).

† Copies of the pamphlets free from BEHA, 69 Cannon Street, London, E.C.4. (Tel. City 4444, Ext. 328).

Mr. Erroll to Visit the United States

MR. FREDERICK ERROLL, President of the Board of Trade, will be visiting Washington in the first week of March for general discussions on current trade matters with members of the United States Administration. On the evening of March 6 he will go from there to New York, where he will be the chief British guest at the opening of the Pan-Am Building, a joint venture financed by British and American capital.

Senior Board of Trade Appointment

WITH the approval of the Prime Minister and the President of the Board of Trade, Mr. W. Hughes, C.B., is being promoted to Second Secretary in the Board of Trade and will succeed Sir Herbert Andrew, K.C.M.G., C.B., with effect from March 11.

Mr. William Hughes, who is 52, was born at Bishops Stortford, Herts., and educated at Bishops Stortford College and Magdalen College, Oxford. He entered the Board of Trade in 1933, was promoted to Assistant Secretary in 1942, and was appointed Under Secretary in 1948. From 1952 to 1955 he was the Secretary of the Monopolies and Restrictive Practices Commission.

Cotton Board Appointment

MR. L. FORDEN has been appointed by the President of the Board of Trade a member of the Special Committee of the Cotton Board set up under the Cotton Industry Act, 1959. He succeeds Mr. R. Oonshaw who died last November.

Note: Mr. L. Forden is Chairman of the Transport and General Workers' Union and a member of the General Council of the Trades Union Congress. He is a Justice of the Peace and lives in Manchester.

British Trade Commissioner Appointments

THE BOARD OF TRADE announce that Mr. M. J. Marshall, at present the Principal British Trade Commissioner in Calcutta, India, has been appointed Principal British Trade Commissioner in Sydney, Australia. He will succeed Mr. A. R. Bruce, who will return to duty with the Board of Trade in London in April at the end of his tour.

Mr. S. J. Gross, lately First Secretary (Commercial) in the British Embassy in Pretoria, South Africa, has been appointed Principal British Trade Commissioner and Economic Adviser to the High Commissioner in Accra, Ghana. He will take up his appointment in March.

Mr. J. L. Reading, at present serving with the Board of Trade in London, has been appointed Senior British Trade Commissioner and Economic Adviser to the High Commissioner in Wellington, New Zealand. He will succeed Mr. C. G. Cruickshank, who is returning to duty with the Board of Trade in London in April at the end of his tour.

British Commercial Representatives in Kenya

MR. P. C. BURDETT, at present British Trade Commissioner at Chittagong, will shortly be taking up duty as a British Trade Commissioner at Nairobi. He will replace Mr. J. Q. O'Brien who will be returning to duty in Britain.

Eight-man Trade Mission for Venezuela

AN EIGHT-MAN trade and industrial mission, sponsored by the Western Hemisphere Exports Council – and supported by the Foreign Office and the Board of Trade – is flying to Venezuela at the end of this month to examine ways of increasing Britain's trade with this rapidly developing country.

The mission is visiting Venezuela in response to a request from H.E. Sir Douglas Busk, H.M. Ambassador in Caracas, to Lord Rootes, Chairman of the Council. The Venezuelan Government also warmly welcomed the idea of a mission to its country following the visit to Britain made in February 1961 by a Venezuelan trade mission led by Dr. Andres Otero, now Minister of Finance.

The leader of the mission will be Mr. Henry F. Tiarks, a member of the Council, a director of Schroders Ltd., the Bank of London and South America Ltd., and the Bank of London and Montreal Ltd. The party will assemble in Caracas on February 28 and spend nine days examining the scope for increasing trade between Venezuela and the United Kingdom. It will also study ways of increasing the number of industrial and joint-industrial ventures which now exist, and it will, in particular, examine the implications for British industry of Venezuela's £2,000 million four-year investment plan.

London Chamber of Commerce Trade Mission to the Arabian Gulf States

THE London Chamber of Commerce is sending a Trade Mission to the Arabian Gulf States where they will explore the possibilities of extending sales of British products in this area and to increase a better understanding at commercial and industrial levels. Led by Mr. M. Kewley, chairman of the Chamber's Middle East section, the eight-man Mission is due to leave on March 15. It has the backing and assistance of the Board of Trade and the United Kingdom Commercial Representatives in the Gulf.

The members are to visit Kuwait, Bahrain, Qatar, Abu Dhabi, Dubai, Muscat and Dhahran (Saudi Arabia). They will return on April 6.

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Applications for Temporary Exemption from Import Duty

THE BOARD OF TRADE are considering applications for the temporary exemption from import duty of the materials listed below on the grounds that these materials are not made in this country or the Commonwealth or the supply available from these sources is not substantial having regard to the existing United Kingdom demand.

Representations are invited from manufacturers in this country or agents of Commonwealth manufacturers who consider they are, or will be within a reasonable period, in a position to supply a substantial proportion of the United Kingdom demand for these materials, or who are interested in their future production.

Temporary exemptions come into effect on the operative date of the Treasury Order in which the materials are specified and normally continue until the end of the current calendar year, when they are reviewed.

Letters, giving the respective reference shown below, should be addressed to Tariff and Import Policy Division, Board of Trade, Horse Guards Avenue, London, S.W.1, preferably through a Trade Association, and should be received by March 8.

Tariff heading	Proposed definition for tariff purposes	Applied for as	Exemption required until	Reference
29.22	*N*-Methyltaurine, sodium salt.	Sodium N-Methyl Taurine (Taurate).	December 31, 1963	6010
29.25	5-Acetamido-2:4:6-triiodo-*N*-methyl*iso*phthalamic acid.	As in previous column .	December 31, 1963	6052
29.35	*di*Potassium 7-oxabicyclo [2:2:1] heptane-2:3-dicarboxylate.	Dipotassium, 7-oxabicyclo (2, 2, 1) heptane 1, 2 dicarboxylate (Endothal dipotassium salt).	December 31, 1963	6088
29.35	Potassium hydrogen 7-oxabicyclo [2:2:1] heptane-2:3-dicarboxylate.	Monopotassium, 7-oxabicyclo (2, 2, 1) heptane 1:2 dicarboxylate (Endothal monopotassium salt).	December 31, 1963	6089
38.19	Preparations consisting of acrylamide with not less than 2 per cent. by weight and not more than 12 per cent. by weight of diacrylamidomethane.	AM-9 Chemical Grout .	December 31, 1963	5699

Anti-Dumping Duties Application on Rice, Millet and Buckwheat Starches

THE BOARD OF TRADE announced on September 16, 1960, that, following an application for the imposition under the Customs Duties (Dumping and Subsidies) Act, 1957, of an anti-dumping duty on rice, millet and buckwheat starches imported from the Federal Republic of Germany, they were satisfied that dumping had been taking place, and that this had caused material injury to the United Kingdom industry. The Board of Trade further announced that the German manufacturers concerned had agreed to raise their export prices forthwith to eliminate the dumping.

The Board of Trade give notice that they are examining representations to the effect that imports at these prices from the Federal Republic of Germany are now dumped and that imports are also taking place at dumped prices from the Netherlands; application has been made to the Board for the imposition of anti-dumping duties under the Customs Duties (Dumping and Subsidies) Act, 1957, on imports of rice, millet and buckwheat starches originating in the above countries.

Any representations which interested parties may wish to make in connection with this case should be submitted in writing not later than March 8, 1963. A statement of the applicants' case will be made available to all interested parties who wish to make representations in the matter if they are prepared to give an undertaking to treat the information contained therein as strictly confidential and to allow their comments to be passed to the applicants for reply. Requests for a statement of the case, together with an undertaking in the terms set out above, should be addressed in writing to the Tariff and Import Policy Division, Board of Trade, Room 3139, Horse Guards Avenue, London, S.W.1.

Export of Copper and Copper Alloy Scrap and Metallic Residues

THE BOARD OF TRADE announce that an Open General Licence has been made permitting the export to any destination during the period March 5, to June 4, of firebox copper scrap, enamelled copper hair wire scrap, brass swarf, contaminated nickel silver scrap and copper scale.

The Board also announce that in addition to the items in paragraph 4 of the Notice of August 30, 1962, they are prepared to consider applications to export after March 4 paper covered copper wire scrap, where the applicant can satisfy the Board that he has the material in stock, or can readily obtain it, and has offered it to consumers in the United Kingdom who have declined to purchase it.

Inquiries about the Open General Licence should be made to the Export Licensing Branch, Board of Trade, Gavrelle House, Bunhill Row, London, E.C.1. (Tel. Monarch 4071).

Inquiries about the arrangements for paper covered copper wire scrap should be made to the Engineering Industries Division, Branch 3B, Board of Trade, Horse Guards Avenue, London, S.W.1. (Tel. Trafalgar 8855, Ext. 7724).

Copies of the Open General Licence (price 3d., by post 5½d.) will be obtainable from H.M. Stationery Office, Kingsway, London, W.C.2 and Branches.

Note: The new Open General Licence allows for a further period of three months the continued free export of five of the types of scrap specified in the current O.G.L. which expires on March 4. The other item – paper covered copper wire – has been removed from the O.G.L. but individual licence applications will be considered on the basis set out in the notice. This arrangement is already applied to a number of types of non-ferrous scrap as shown in the notice issued on August 30, 1962, and published in the *Board of Trade Journal* dated August 31, 1962, page 453.

Imports of Butter from Denmark

THE BOARD OF TRADE, in Notice to Importers No. 1030 dated February 15, announce that the arrangements made for licensing imports of butter from Denmark will continue on the present lines for the final period of the quota year. New licences, which should now be applied for as soon as possible, will cover imports during the month of March only.

Holders of licences should apply on form TIP/A (or ILB/A) for licences to cover imports for the forthcoming period. Applicants who wish to effect entry at more than one port should make out separate application forms for each port, indicating in a covering letter the proportion of their total allocation which they estimate will be required for each such port. Page 1 of the form should be completed and page 2 left blank; on page 3 and copies, the applicant's name and address, the description of goods (butter) and the country of origin and consignment (Denmark) should be entered.

Licences expiring on February 28 and still in the possession of the applicant at that date should be retained in case they are later required to be returned to the Board of Trade.

F.B.I. Inquiry on Export Trends

The Federation of British Industries have published the results of their sixteenth four-monthly inquiry into industrial and export trends.

The F.B.I. have also issued a statement expressing the Federation's views about the future of exports following the ending of the EEC negotiations.

Economic Survey – Denmark

A recent publication in the series of economic surveys by the O.E.C.D. deals with Denmark. Copies: H.M. Stationery Office. Price 3s.

British Overseas Commercial Representatives' Visits During March to May

THE FOLLOWING British Trade Commissioners and Commercial Diplomatic Officers are expected to be in this country during March to May.

CANADA (Toronto)	†*L. R. Rogers	British Trade Commissioner	From April	Previously British Trade Commissioner in the Atlantic Provinces (Halifax).
CYPRUS (Nicosia)	†C. C. Cornthwaite	Assistant British Trade Commissioner	From April	Has served in the British Trade Commissioner's Office in India (New Delhi) and Pakistan (Dacca).
GHANA (Accra)	Miss M. Scammell	Assistant British Trade Commissioner	March	In present post since 1961.
INDIA (New Delhi)	†R. Fell	British Trade Commissioner	From May	Has served as British Trade Commissioner in Australia (Brisbane)
JAMAICA (Kingston)	*H. A. Williams	Assistant British Trade Commissioner	April	Has served as Assistant British Trade Commissioner in South Africa (Cape Town) and New Zealand (Wellington).
	†K. W. Chesterman	Assistant British Trade Commissioner	May	Previously Assistant British Trade Commissioner in Ceylon (Colombo).
MALAYA (Kuala Lumpur)	†C. R. Reynolds	Assistant British Trade Commissioner	From May	In present post since 1961.
NEW ZEALAND (Wellington)	†*C. G. Cruickshank	Senior British Trade Commissioner	From May	Has served as British Trade Commissioner in Ceylon (Colombo) and Canada (Ottawa).
NIGERIA (Ibadan)	J. R. Bolton	British Trade Commissioner	End April early May	Has served as Assistant British Trade Commissioner in Australia (Sydney) and South Africa (Johannesburg).
PAKISTAN (Karachi)	*J. F. J. Jardine	British Trade Commissioner	March	In present post since 1958.
	†W. Johnston	British Trade Commissioner	From May	Has served as Assistant British Trade Commissioner in Australia (Sydney).
(Lahore)	†*L. F. Hope	British Trade Commissioner	May and June	Previously Assistant British Trade Commissioner in South Africa (Pretoria and Cape Town) and Australia (Sydney and Canberra).
TRINIDAD (Port of Spain)	†T. K. Blackman	Assistant British Trade Commissioner	From April	Has served in British Trade Commission Office in West Indies (Jamaica) and as Assistant British Trade Commissioner, Singapore.
SOUTH AFRICA (Cape Town)	†*T. W. Robinson	Consul (Commercial)	From March	Has served as Assistant British Trade Commissioner in Canada (Winnipeg and Toronto) and as British Trade Commissioner in Montreal.

*Not returning to Post. †First notification in the *Board of Trade Journal*.

British firms and organizations which wish to meet any of these officers to discuss specific export problems are asked to write for an appointment. It would be helpful if the nature of the problem, in particular the commodities involved, could be stated.

Those firms and organizations which would wish to see an officer *only* if an appointment in their own area could be arranged should contact the appropriate Board of Trade Regional Office, or in Northern Ireland, the Ministry of Commerce, Belfast. Those which would either prefer or would be prepared, if necessary, to meet the officer for an interview in London should approach Tours Section, Board of Trade, Horse Guards Avenue, London, S.W.1.

Firms are reminded that the Export Services Branch of the Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4, are in close touch with all overseas representatives and would be glad to advise British firms on matters relating to their export trade. Regional Officers of the Board of Trade or, in Northern Ireland, the Ministry of Commerce, Belfast, are also available for consultation on export matters.

ECGD Guarantee for £2.8m Clyde-built Tin Dredge for Indonesia

The Export Credits Guarantee Department announce that on February 15, the Department signed the Financial Guarantee covering the finance for the sale of a £2.8m. tin dredge to the Government of Indonesia. The dredge, which will be the largest tin dredge ever built and shipped to the Far East as a complete entity, is to be built on the Clyde by Alexander Stephen & Sons Ltd., and Simon-Lobnitz Ltd. The loan, which is being made by a consortium of banks and insurance companies, will amount to £2.24m, payments with order and on delivery making up the balance of the contract price.

This is the second ECGD Financial Guarantee to be signed in respect of sales of ships. Three other contracts for ships have been finalized subject to satisfactory conclusion of Financial Guarantees. Of these five contracts, three will be for construction on the Clyde, for a total contract of £7.63m., one in the North-East for £1.11m. and one in Northern Ireland for £3.75m.

Further business under competitive negotiation, for which Financial Guarantee facilities have been agreed in principle, involve 32 vessels to a total value of some £38 million.

Space to Turn Round

ADVICE on the design of loading bays and vehicle yards is contained in the first of six Road Haulage Efficiency Pamphlets issued jointly by British Road Services and the Road Haulage Association as part of a campaign to help traders, manufacturers and port authorities to speed up the turnround of vehicles calling at their premises. The campaign is intended to be the main contribution of the road haulage industry to National Productivity Year. The pamphlet points out that time wasted in delays to road haulage vehicles might cost trade and industry as much as £100 million in a year.

Inquiries for pamphlets should be made to the Road Haulage Association Ltd., Roadway House, 22 Upper Woburn Place, London, W.C.1.

NEDC Report on United Kingdom Economy

FOLLOWING ITS MEETING on January 24 at which the National Economic Development Council agreed a four per cent. growth of the national economy as the objective, the Council has held three further meetings – February 6, 17 and 18 – at which it has discussed aspects of the four per cent. objective, policies and arrangements for faster growth.

At the meeting of the Council on February 18 under the chairmanship of Mr. Reginald Maudling, Chancellor of the Exchequer, the Council decided that it would set out its conclusions on some of the changes important for growth at its next meeting on March 6. It also decided that the report on the growth of the United Kingdom economy 1961 – 66 should be published as soon as practicable after March 6. This report contains the assessment of the implication of four per cent. growth and the results of the industrial inquiry.

Hosiery Exports to Western Germany

THE REPORT of the Hosiery and Knitwear Export Group's fact-finding mission to Western Germany from October 20-31, 1962, in respect of women's knitted outerwear has been published. The six man team led by Mr. A. C. Dugard, chairman of Cooper and Roe Ltd., of Nottingham, visited nine German towns and cities in 12 days.

The 41 page report deals with Western Germany as a market and discusses the methods for distribution of goods, selling prices outlining retail profit returns, import duties, credit terms, invoicing, correspondence – emphasizing that correspondence should be conducted in German – and the law and practice concerning agencies, labelling and sizes.

Mr. Alan Green, Minister of State, Board of Trade, writes a commendatory foreword to the report. Copies are available from the Group Headquarters, 32 Savile Row, London, W.1. Price £1 1s.

The Economy – Selected Indicators

Series expressed as index numbers and seasonally adjusted except where otherwise shown

	GROSS DOMESTIC PRODUCT (expenditure estimates)	INDEX OF INDUSTRIAL PRODUCTION	CONSUMERS' INCOME AND EXPENDITURE				FIXED CAPITAL EXPENDITURE					CHANGES IN STOCKS			
			Personal disposable income	Total consumers' expenditure		Retail sales	Total	Selected components				Total	Selected components		
								Manufacturing industry	Distributive and service industries	Dwellings	Public sector excluding dwellings		Manufacturing industry	Wholesalers	Retailers
	at 1958 prices		at current prices		at 1958 prices	at 1957 prices	at 1958 prices					at 1958 prices			
Base of index	1958	1958	1958	1958	1958	1957	1958	1958	1958	1958	1958	series shown in £ million			
Value in base year, £ m.	19,991	—	16,050	15,232	15,232	7,637	3,493	922	699	391	1,205				
1958	100	100	100	100	100	101	100	100	100	100	100	+ 99	+ 36	+14	+16
1959	103	105	106	105	104	105	108	94	114	113	109	+173	+ 73	+15	+48
1960	108	112	114	109	108	108	118	110	124	129	114	+590	+520	+48	+35
1961	111	114	121	114	109	111	128	130	132	136	122	+292	+230	+36	+ 5
1962		115*													
1961															
3rd Quarter	111	115	121	115	109	111	133	135	139	139	126	+ 29	+ 53	— 8	—24
4th Quarter	111	113	122	115	109	111	127	130	128	139	118	+ 54	+ 64	— 1	—11
1962															
1st Quarter	109	113	123	116	109	111	126	122	118	134	127	— 18	— 32	—16	+33
2nd Quarter	112	116	125	120	111	110	128	120	129	139	130	+ 40	+ 32	—10	—11
3rd Quarter	112	117	127	120	111	112	128	111	131	145	128	+ 68	+ 34	+20	+ 1
4th Quarter		115*				112									
1962															
July	..	116	..	..	..	110	..	..	..	..	..	..	..	..	..
August	..	117	..	..	..	113	..	..	..	..	..	..	..	..	..
September	..	117	..	..	..	113	..	..	..	..	..	..	..	..	..
October	..	115	..	..	..	111	..	..	..	..	..	..	..	..	..
November	..	116	..	..	..	113	..	..	..	..	..	..	..	..	..
December	..	115*	..	..	..	112	..	..	..	..	..	..	..	..	..

	ORDERS		PRICES AND COSTS					LABOUR						IMPORTS	EXPORTS	BALANCE OF PAYMENTS: current balance
	Engineering industries: orders on hand†	Textiles and clothing industries: orders on hand†	Index of retail prices		Wholesale price index: non-food manufacturing industry		Hourly wage rates: all industries and workers†	Wholly unemployed excluding school-leavers			Unfilled vacancies for adults			‡		
			Index†	% change on year earlier	Basic materials and fuel used†	Manufactured products: home sales†		Mid-month or monthly average†	Change from previous period†	Normal seasonal change	Mid-month or monthly average†	Change from previous period†	Normal seasonal change	at current prices		
	at 1958 prices															
Base of index	Dec. 1958	Apr. 1959	Jan. 17, 1956		1954	1954	Jan. 31, 1956	series shown in thousands						1958	1958	series shown in £ million
Value in base year, £ m.	..	..	—		—	—	—							3,748	3,176	
1958	100	..	109·0	+3·0	102·8	113·4	114·3	402	+113	..	136	—49	..	100	100	+328
1959	101	135	109·6	+0·6	103·4	114·2	117·4	433	+31	..	157	+21	..	106	105	+111
1960	117	136	110·7	+1·0	104·5	116·0	122·5	337	—96	..	212	+55	..	121	112	—301
1961	120	104	114·5	+3·4	104·4	119·1	130·3	305	—32	..	213	+ 1	..	117	116	— 77
1962		100*	119·3	+4·2	103·0*	120·6*	136·2	419	+114	..	149	—64	..	120	119	
1961																
3rd Quarter	124	107	115·3	+4·2	104·6	119·4	130·7	262	— 20	—34	236	— 5	+ 7	115	117	+ 12
4th Quarter	120	104	116·6	+4·3	103·4	119·6	132·3	339	+ 77	+49	175	—61	—32	115	115	— 2
1962																
1st Quarter	121	98	117·7	+4·7	104·0	120·2	133·7	408	+ 69	+42	150	—25	— 7	117	116	+ 9*
2nd Quarter	120	99	120·2	+5·6	103·3	120·3	135·6	387	— 21	—57	172	+22	+32	120	121	+ 37*
3rd Quarter	119*	92*	119·7	+3·8	102·2	120·8	137·3	390	+ 3	—34	156	—16	+ 7	123	121	— 13*
4th Quarter		100*	119·6	+2·6	102·5*	121·3*	138·3	491	+101	+49	120	—36	—32	120	120	
1962																
July	119*	95*	120·4	+5·1	102·6	120·6	137·0	371	+ 3	—15	167	—12	+ 4	126	123	..
August	119*	93*	119·4	+3·2	102·0	120·8	137·3	392	+ 21	+ 9	154	—13	— 8	124	117	..
September	119*	92*	119·3	+3·3	101·9	121·1	137·5	407	+ 15	+13	147	— 7	— 8	120	123	..
October	118*	98*	119·1	+2·9	102·1	121·1	137·6	456	+ 49	+26	131	—16	—11	124	127	..
November	118*	101*	119·6	+2·3	102·6*	121·3*	138·5	497	+ 41	+18	118	—13	—14	118	115	..
December		100*	120·2	+2·6	102·8*	121·4*	138·8	520	+ 23	— 1	110	— 8	—12	117	119	..
1963																
January			120·7	+2·7	103·6*	121·4*		605	+ 85	+41	108	— 2	— 1	116*	117*	

† NOT seasonally adjusted. * Provisional. ‡ Revised series.

FOR firms maintaining up to date market intelligence, relating to trade export prospects to the Indo-Pak Sub-Continent, South-East Asia, Australasia, Japan, the People's Republic of China. Consult the Economic Research Services of Far East Trade *for trade statistics, market surveys and general economic information :*

FAR EAST TRADE

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Provisional Figures of United Kingdom Trade in January

Recorded Values (Table A)

United Kingdom exports in January were valued at £320·0 million, imports at £399·5 million, and re-exports at £11·4 million.

Seasonally Adjusted Values (Table B)

After eliminating normal seasonal variation, United Kingdom exports in November, December and January were 4 per cent. less than in the three months August, September and October and 2 per cent. less than the average for the year 1962.

On the same basis, imports were 5 per cent. less in November-January than in August-October and 2 per cent. less than the average for the year 1962.

Seasonally adjusted monthly average re-exports in November, December and January amounted to £13 million compared with £12 million in August-October and £13 million in the year 1962 as a whole.

UNITED KINGDOM TRADE

A. Recorded Values — £ million per month

	Exports f.o.b.	Imports c.i.f.	Re-exports f.o.b.
1961	306·9	366·5	13·2
1962	316·0	374·3	13·1
1961 4th Quarter	312·3	360·8	13·0
1962 1st Quarter	310·7	375·0	12·7
2nd Quarter	327·2	374·9	14·4
3rd Quarter	300·6	368·6	11·2
4th Quarter	325·4	378·8	14·3
1962 August	289·8	382·2	10·6
September	284·9	343·4	10·5
October	346·7	412·8	14·7
November	315·8	384·4	14·0
December	314·3	346·8	14·0
1963 January*	320·0	399·5	11·4

* Provisional.
† The seasonal adjustment to imports has been revised, resulting in relatively small changes to the previously published figures.

B. Seasonally Adjusted Values — £ million per month

	Exports f.o.b.	Imports c.i.f.†	Re-exports f.o.b.
1961 4th Quarter	304	359	13
1962 1st Quarter	306	365	12
2nd Quarter	319	373	14
3rd Quarter	320	385	12
4th Quarter	318	374	14
1962 August	309	387	12
September	325	374	12
October	336	388	13
November	304	370	15
December	315	365	14
1963 January*	309	362	11
August-October	323	383	12
November-January*	309	365	13

Note: Trade Account figures of imports and exports differ from those for visible trade in the balance of payments, where imports are entered f.o.b. and insurance and freight, in so far as they are paid abroad, are included in invisible expenditure.

Registrations of British and Foreign Films

THE FOLLOWING are details of films registered by the Board of Trade under the Films Act, 1960, during the week ended Friday, February 15, 1963.

Title of Film	Registered in the Name of	Maker's Name	Registered No.	Playing Time (minutes)	Date of Registration
		BRITISH			
Sea Festivals of Hong Kong	Metro-Goldwyn-Mayer Pictures Ltd.	Hong Kong Government	Br/E 28185	20	February 11
Ayr from the Auld Brig	" "	Thames & Clyde Film Co. Ltd.	Br/E 28186	12	February 11
Australian Diary 120	" "	Australian News and Information Bureau	Br/E 28187	19	February 11
This Sporting Life	Rank Film Distributors Ltd.	Independent Artists (Productions) Ltd.	Br/E 28188	134	February 11
The Barber of Stamford Hill	British Lion Films Ltd.	Ben Arbeid Productions Ltd.	Br/E 28189	64	February 11
Pathe Pictorial Series 417-429: *Pathe Pictorial No. 428*	Warner-Pathe Distributors Ltd.	Associated British-Pathe Ltd.	Br/E 28190	8	February 12
Circle of the Sun	Bargate Films Ltd.	National Film Board of Canada	Br/E 28191	30	February 12
The Centurion's Servant	Rank Film Distributors Ltd.	Religious Films Ltd.	Br/E 28192	11	February 12
Pathe News 63-13	Warner-Pathe Distributors Ltd.	Associated British-Pathe Ltd.	Br/E 27996	7	February 15
Pathe News 63-14	" "	" "	Br/E 27997	7	February 15
Movietone News 1757A	Twentieth Century-Fox Film Co. Ltd.	British Movietonews Ltd.	Br/E 27943	7	February 15
Movietone News 1758	" "	" "	Br/E 27944	7	February 15
		FOREIGN			
Cairo	Metro-Goldwyn-Mayer Pictures Ltd.	Metro-Goldwyn-Mayer Inc.	F 28182	91	February 11
The Hook	" "	Perlberg-Seaton Productions Inc.	F 28183	98	February 11
Dicky Moe	" "	Metro-Goldwyn-Mayer Inc.	F 28184	7	February 11
Vengeance in Timber Valley	Panton Film Distributors Ltd.	A. Paul May-Film of the Wiener Mundus Film.	F 28181	86	February 11
The Devil's Eye	Contemporary Films Ltd.	Svenskfilm	F 28193	90	February 12
Rocky Jones – Space Ranger: *Inferno in Space (Episode 1)*	Animated Motion Pictures Ltd.	Roland Reed Productions Inc.	F 28194	25	February 12
Inferno in Space (Episode 2)	" "	" "	F 28195	25	February 12
Pirates of Prah	" "	" "	F 28196	25	February 12
Head of a Tyrant	New Realm Pictures Ltd.	Fono-Roma s.p.a.	F 28197	83	February 13
Get Outta Town	" "	Albex Films Incorporated	F 28198	72	February 13
Wonders of Arkansas	Columbia Pictures Corporation Ltd.	Columbia Pictures Corporation	F 28199	18	February 14
Wonders of Dallas	" "	" "	F 28200	17	February 14
Chicken Fracas—See	" "	" "	F 28201	7	February 14
Rancid Ransom	" "	" "	F 28202	7	February 14
Terry and the Pirates (Nos. 1 to 9): *Little Mandarin*	Animated Motion Pictures Ltd.	M. & A. Alexander Productions Inc.	F 28203	25	February 14
Tee Hee	" "	" "	F 28204	24	February 14
Green God	" "	" "	F 28205	23	February 14

Where the title appears in italics the film forms part of a series.
Br/E indicates that the film is a British quota film.

Business Monitor: Production Series

THE FOLLOWING titles and issues of Business Monitor Production Series are now available, and copies may be obtained by annual subscription from H.M. Stationery Office, P.O. Box 569, London, S.E.1:

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Questions Asked and Answered in Parliament

Below is a selection of questions of interest to industry asked and answered in Parliament.

Tuesday February 12

Imports of Russian Oil

Mr. Frederick Erroll, President of the Board of Trade, was asked a number of questions on the importation of some Russian oil as a means of helping the British shipbuilding industry to secure orders from the Union of Soviet Socialist Republics, and what plans he had to increase imports of Russian oil. In reply, Mr. Alan Green, Minister of State, Board of Trade, said: 'A delegation from the Soviet Ship purchasing corporation has recently been visiting shipyards in this country and has made inquiries about purchasing several types of vessels. Reports have appeared in the press that orders would not be placed unless we imported some Russian oil. The Soviet Government have not so far made any firm proposal for a specific transaction on these lines. The Russians have indeed made it clear that they are as much concerned with the terms of the tenders as with the question of oil sales. But if they do make such a proposal we shall be prepared to consider it on its merits even though this might involve the importation of a limited quantity of fuel oil.'

Gas and Chemical Machinery Exports to Soviet Bloc

A questioner asked what was the value of British exports of gas and chemical machinery to the Soviet Union and Eastern Europe in 1960, 1961 and 1962, respectively; what proportion this represented of total British exports of this type of equipment; and what steps were proposed by way of improved credit facilities and other means to enable British manufacturers to secure more of this business. In reply, the Minister of State said that the value of United Kingdom exports of gas and chemical machinery to the Soviet Bloc in 1960, 1961 and 1962 was £0.6 million, £4.2 million and £2.8 million, respectively. This represented 15 per cent., 47 per cent. and 28 per cent. of total United Kingdom exports of this type of machinery in these years. The present facilities offered by the Export Credits Guarantee Department, which took full account of officially-backed credit from other countries, should enable British manufacturers to offer competitive terms in these, as in other, markets.

Allocation of I.D.C.'s.

On the allocation of industrial development certificates, the President was asked if he would grant development certificates in areas where the level of unemployment was not yet above average but whose local industries were declining and many employees were travelling daily to neighbouring towns and cities to find employment. In reply, Mr. David Price, Parliamentary Secretary, Board of Trade, said every application for an industrial development certificate was considered on its merits and all relevant factors were taken into account, including the local employment situation in the area in which development was proposed.

L.E.A. Assistance for Scottish Projects

Asked how much of the assistance he had provided under the Local Employment Act for projects in Scotland had gone to firms already established there, and to those setting up in Scotland for the first time, the Parliamentary Secretary replied: 'Of the total assistance offered under the Local Employment Act up to January 31, for projects in Scotland excluding offers declined, £24.8 million, or 59 per cent., had gone to companies setting up in Scotland for the first time, and the balance of £17.2 million to companies already established in Scotland.'

British Exhibitions in Peking

The President was asked what communication he had received from the Chinese authorities concerning British industrial exhibitions in Peking; when it was received; and what action he had taken to promulgate this information to British industry. In reply, the Minister of State said the President had received no communication from the Chinese authorities on this subject. He understood, however, that in response to an earlier initiative on their part the Sino-British Trade Council were invited last autumn by the Chinese to organize displays of certain British products in Peking, and that they had informed the industries concerned and were in process of working out detailed arrangements for some exhibitions in 1963.

Industry and Tariffs

The Minister of State, in reply to questions asking for an all-round unilateral cut in tariffs as would make less efficient industries more competitive in world markets, said that the tariff was an important instrument affecting the competitive position of industry and they would have this in mind in discussions with our E.F.T.A. partners and in the forthcoming Kennedy round.

Trade Promotion Expenditure

Asked why the estimated expenditure in 1961-62 on the promotion of trade, exports and industrial efficiency was underspent by the sum of £2,924,122, the Minister of State said that there was underspending on cotton re-equipment grants of £2,234,693 and on cotton compensation payments of £624,920; these two items account for some 98 per cent. of the total sum underspent.

Publication of Census of Production

Mr. Reginald Maudling, Chancellor of the Exchequer, was asked what steps he was taking to speed up the publication of the Census of Production, Input-Output tables, and the National Income and Expenditure Blue Book in view of the increasing public interest and the availability of the technical means for data processing. In reply, Mr. Anthony Barker, Financial Secretary to the Treasury, said that a larger computer had been ordered which was expected to speed up the preparation both of the results of the Census of Production and of the Input-Output tables. The National Income and Expenditure Blue Book was built up from data drawn from a wide variety of sources, some of which could not be speeded up very much without loss of accuracy. Preliminary figures for the main tables were already available in the White Paper published at the end of March, last year.

Note: *The larger Computer referred to—the Leo III—is to be installed in August.*

Export Trends

In reply to a questioner who asked why United Kingdom exports had fallen by so much in the second half of 1962 in view of the fact that British industrial costs had risen less than those of overseas competitors, the Chancellor said: 'Exports were higher in the second half of last year than the first, but no longer expanding. They respond quickly to changes in demand overseas, and there is little doubt that the growth of production in the main industrial countries slowed down after the middle of 1962.'

Thursday February 14

Fraudulent Company Promotion

In the House of Lords a member asked whether, with a view to the reduction of opportunities of fraudulent company promotion, it was proposed to take action so as to introduce a minimum limit of age in respect of appointment of directors under the Company Acts.

Lord Derwent replied that the question of directors' qualifications was one of the matters which H.M. Government had under consideration in their study of the Report of the Company Law Committee which was presented last June and this particular matter would be borne in mind in that connection.

Anti-dumping Duty Applications

The President was asked to give a list of the commodities in relation to which, following an application for anti-dumping duty under the Customs Duties (Dumping and Subsidies) Act, 1957, he had achieved an agreement with the exporter complained about to raise the price, together with amount of increased price and the duration of the agreement. In reply the President said he would circulate in the Official report details of the eight products for which, following a decision by the Board of Trade that duties under the Customs Duties (Dumping and Subsidies) Act, 1957, would be justified, the exporters concerned had preferred to enter into equivalent

(*Continued at foot of next page*)

New Companies Registered in January

DETAILS OF new companies registered in Great Britain during January 1963 showing nominal capital are given below. The figures are exclusive of *unlimited* companies *limited* by guarantee.

Nominal Capital	Public Companies	Private Companies	Total
Under £1,000	1	2,073	2,074
£1,000 and under £10,000		932	932
£10,000 and under £50,000		143	143
£50,000 and under £100,000		14	14
£100,000 and under £1,000,000		15	15
£1,000,000 and above		—	—
Total number	1	3,177	3,178
Total amount of Nominal Capital	'000's £—	'000's £8,336	'000's £8,336

Companies Registered in Great Britain in 1962-63

	1962		1963	
	Number	Nominal Capital £'000's	Number	Nominal Capital £'000's
January	2,354	15,038	3,178	8,336
February	2,530	7,667		
March	3,552	10,032		
April	2,697	6,924		
May	3,165	8,572		
June	2,731	36,710		
July	2,954	6,989		
August	2,806	8,625		
September	2,538	15,806		
October	2,909	6,409		
November	3,252	7,092		
December	2,903	12,846		
Total	34,391	142,710		

Parliamentary Answers (*Continued*)

price arrangements. These arrangements for the most part had not been subject to any special termination date.

The following is the information:

Particulars of price arrangements entered into by foreign exporters in lieu of the imposition of anti-dumping duties

Commodity	Country of Origin	Particulars of price arrangements	Date of announcement
Pearled barley	Netherlands	Export prices increased by 6s. per cwt.	May 29, 1959
Pentaerythritol	Canada	Export prices increased by 1d. per lb.	Nov. 27, 1959
Ammonium sulphate	Federal Republic of Germany.	Export prices increased by £2 10s. per ton	April 29, 1960
	Belgium	Export prices increased by £2 10s. per ton	April 29, 1960
Rice starch	Federal Republic of Germany	Export prices increased by £8 per ton by one German manufacturer, and £6 per ton by the other	Sept. 16, 1960
Corduroy	Spain	The Spanish industry undertook that future exports would not be made at dumped or subsidized prices. The amount of the resultant price increase varied with the quality of cloth	Aug. 4, 1961
Barley	Australia, France	Contracts for crop year July 1, 1961-June 30, 1962, to be made at price not less than £20 per ton c.i.f. duty-paid. (At the same time the U.S.S.R. agreed that sales would be limited to 150,000 tons in crop year July 1, 1961-June 30, 1962)	Aug. 3, 1961
Polyethylene	United States	Export prices increased by 3d. per lb.	May 18, 1962
	Italy	Export prices increased by 1d. per lb.	May 18, 1962
Styrene monomer	United States	Export prices increased by up to £11 per ton	Oct. 5, 1962

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Test-marketing today

By Patrick Henry, ATV Sales Director

In these days of fierce competition and belt-tightening budgets, one of the biggest problems facing manufacturers is the need to reduce the element of chance. This is especially true of their marketing. If only they could know in advance how much, of what, would sell at what price, the vast majority of their production, organisational, promotional and financial problems would be solved.

This is admittedly a more than somewhat naive, Utopian sentiment. Nevertheless, enormous strides have been taken in the last few years with this very end in view. Under the general heading of market research, numerous techniques have been devised to help the manufacturer reduce possibility to probability—and probability to very near certainty.

Advance information

In the whole mass of market-research methods, probably the most useful to the manufacturer is test-marketing. Certainly test-marketing can provide the majority of manufacturers with the most reliable advance information they can get about the future success or otherwise of their products.

A simple definition of test-marketing is marketing in miniature. After choosing a suitable area, the product is marketed there with all the trimmings—trade selling and promotion, consumer advertising and so on. If the product sells, all well and good; if it doesn't, the manufacturer has been saved the total involvement (and total loss) of a fully-fledged launching.

That test-marketing works and gives invaluable information is perhaps best demonstrated by its widespread acceptance in the United States. There, test-marketing has long been recognised as an almost essential first step in the marketing of mass consumer goods. Not surprising, when only about 5% of new products achieve success.

The criteria

But test-marketing is not quite as simple as our simple definition implies. The complications crop up when we come to the actual selection of test-markets. In fact, before the setting up of the Independent Television Network eight years ago, test-marketing as we know it today was hardly a practical proposition.

The first, and one of the most important, criteria of any test-market is the availability of adequate advertising coverage.

For the results of test-marketing to be valid, all potential buyers in the test-area should be exposed to the advertising in precisely the same way as they would be in the ultimate national marketing operation. There should be no dead ground. Nor should there be any wastage or overlap into other areas. The advertising should also be of exactly the same character and impact as is intended for the full-scale campaign.

The coming of Independent Television solved the problem at a stroke. At once you had not one but a selection of areas large enough to be valid samples yet small enough to be perfectly manageable and economic. Any given area automatically ensured 100% watertight media coverage. And it also provided the right setting and impact for the testing and advertising (assuming an ultimate aim of nationwide launching, or phased launching via other television areas). Viewers—potential customers—naturally look on a product launched and advertised on TV as a national product. The advertising appears on an equal footing with nationwide campaigns. Regional television is, to the people in that area, *national* television. The product quickly takes its place on their shelves alongside national brand leaders.

The second main consideration in the selection of a test-market is demographic profile. The population of the test-area (broken down by age groups, socio-economic gradings, income and expenditure patterns, etc.) should be in direct proportion to that of the national market envisaged.

Suitable TV areas

The Independent Television Network comprises such a variety of stations, that there are several which do provide a particularly well-balanced population profile for valid test-marketing. Good examples are the North Eastern, Southern and Midlands areas. Proof of their suitability is perhaps best afforded by the growing number of manufacturers who are relying on them for their test-marketing.

One should perhaps also note in passing that these three areas demonstrate another advantage of using television areas for test-marketing—choice of size. The North East (population 2,760,000) caters for test-marketing on a smallish scale. The South (3,789,000) provides a medium-sized market, and the Midlands (7,703,000) satisfies all the

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Test-marketing today (*continued*)

Breakdown of typical TV area test-markets

		Great Britain	Midlands ITV Area	Southern ITV Area	N. Eastern ITV Area
Average annual income per person (59/60)		£749	£762	£717	£712*
Annual retail turnover per household (all outlets)		£478	£462	£496	£473
Annual turnover per household in food shops		£221	£225	£239	£226
Population 000's		51,250	7,703 (15%)	3,789 (7%)	2,760 (5%)
Annual retail sales		£7,798m	£1,161m (15%)	£575m (7%)	£412m (5%)
Socio-economic structure	AB	6%	4%	8%	5%
	C	25%	23%	33%	24%
	D	69%	73%	59%	71%
ITV coverage: individuals		75%	76%	69%	81%
homes		70%	72%	63%	74%

Sources: Annual report of Commissioners of Inland Revenue 1959/60: Board of Trade Census of Distribution 1957: TAM 1962
**Projected figure (allowing for national income increase) from 1954/55*

requirements for testing on anything up to the largest scale.

Special facilities

The individual television companies are very much aware of their unique position in test-marketing. Consequently they are willing to offer special services to advertisers test-marketing in their areas. These special services are designed to make what can be a complex operation as straightforward as possible and to ensure valid and constructive research results.

Apart from merchandising and copy-testing facilities, which some companies provide, research services of particular relevance to test-marketing are offered in several areas. For instance, the advertiser can obtain retail and consumer research in both the North Eastern and Southern areas for a quite moderate sum.

Associated Television go even further with their Midlands Consumer Audit, the most comprehensive of its kind in the country, which can be free to manufacturers test-marketing on ATV Midlands weekdays.

Taking each aspect in turn, optimum size, media coverage, demographic profile and special facilities, the television area is the ideal test-market. In fact, areas like the North East, the South and the Midlands might almost have been specifically designed for testing the future prospects of most products you care to name.

Recent Export Orders

United Kingdom firms are invited to send in brief details of new export orders or contracts for publication on this page.

Heat Treatment Lines for Poland

A contract for continuous heat treatment lines has been placed with G. W. B. Furnaces Ltd., Dudley, for inclusion in a large plant which W. H. A. Robertson & Co., Bedford, are supplying to the Huta Works, Poland. The equipment comprises four continuous, electrically heated hardening and tempering lines, with two furnaces to each line.

Pipelines and Works for Niger Delta

The BP-Shell Petroleum Refining Co of Nigeria have awarded a contract, valued at over £1 million, to Taylor Woodrow (Nigeria) Ltd., for the construction of ten three-mile long pipelines and ancillary works, in the Niger Delta. This is the first major contract awarded in connection with the construction by BP-Shell of the petroleum refinery at Alesa-Eleme, near Port Harcourt, in Eastern Nigeria.

Cruisers for Italy

Morgan Giles Ltd., of Teignmouth, have sold 6 'Monaco' cruisers to Italy, to a total value of £130,000.

Electrical Equipment for New Zealand Board Mills

Electrical equipment valued at more than £100,000 is to be supplied by AEI Ltd., for the reconstruction of a board machine at Whakatane Board Mills, New Zealand. The contract covers the supply of electric motors, generators, control equipment, etc.

Roller Hearth Furnace for Yugoslavia

An order valued at £21,000 has been received by AEI-Birlec Ltd. for the supply of a continuous fast driven, roller hearth furnace for installation in the new electric transformer factory at Zagreb, Yugoslavia, which John Mowlem and Associated British Machine Tool Makers are building and equipping.

Orders for Aero Engines

Rolls-Royce are to supply aero engines valued at £1 million for five jet and prop-jet airliners for operation with Alitalia, the Garrett Corporation and the Philippines Cruz Airways.

Specially-Designed Motor Cycles for the U.S.

A £500,000 order has been placed with Associated Motor Cycles for a specially-designed British motor cycle, the Norton Electra 400, by the Berliner Motor Corporation of America. The order covers the supply of 3,000 machines and spares.

Catering Equipment for Hong Kong Hotel

Stott's of Oldham have gained a contract worth £40,000 for the supply of catering equipment for the new Mandarin Hotel, Hong Kong.

Czechoslovakia Orders Pebble-Mill Plants

The Fraser & Chalmers Works of GEC, are to manufacture and install two pebble-mill plants worth over £51,000 in Czechoslovakia.

High Voltage Capacitors for Norway

BICC Ltd., have secured an order for capacitors for power factor correction from the Norwegian State Power Works Department.

Tyre Plant Machinery for the USSR

Dobson & Barlow Machinery Sales Ltd., are to manufacture machinery valued at £1 million for the production of nylon tyre cord for the U.S.S.R.

Tyre Factory Equipment for Czechoslovakia

A contract worth about £1 million has been awarded to Simon Handling Engineers Ltd., of Stockport, for the supply of tyre factory equipment for Czechoslovakia. The contract includes equipment for stock preparation, the handling and automatic proportioning of materials and the automatic control of mixing cycles.

Meteorological Equipment for Nigeria

The Nigerian Ministry of Communications (Meteorological Division) has bought atmospherics direction finder equipment valued at £4,000, from Rank Cintel.

Computer for Russia

The Russian Trade Delegation have placed an order for a de Havilland Anatrol computer to be used for evaluating in a process control industry. Russian interest in the computer was first aroused at the British Trade Fair held in Moscow.

(*Continued on next page*)

Recent Export Orders (*Continued*)

British Foundry Breaks Into New Market

Head Wrightson Iron Foundries Ltd., Eaglescliff, have received an order from an Essen civil engineering contractor for the supply of 1,000 tons of cast iron segments for a tunnel under the Kiel canal.

Steelwork for Yugoslav Factory

An order has been placed with Redpath, Brown & Co. Ltd., Newton, Lanarkshire, for 1,500 tons of structural steelwork by John Mowlem & Co. Ltd. and Associated British Machine Tool Makers Ltd., the main contractors for the building and equipping of an electrical factory at Zagreb.

British Designed Equipment Successful in Spain

The Vasco Leonesa Mining Company are to take delivery of a Heyes & Co. Ltd., Wigan, Lancs., locomotive haulage signalling system of the type installed in British collieries. Other Spanish customers have ordered quantities of flameproof switches and industrial light fittings.

Concrete Machines for Chile

The Pointer Group of Norwich have received an order from Chile for 10 lightweight concrete mixers, and block-making machines (produced especially for low-cost building in under-developed countries by unskilled labour). Orders have also been received recently from Tunis, France and Italy, making a total of £25,000 worth of business.

Automatic Printer for Poland

A £7,000 order has been placed with Rank Xerox Ltd., for the supply of a Xerox 1824 printer, bringing the value of business done in Poland as a result of the firm's participation in the Poznan Fair to £15,000.

'On-the-Spot' Repairs for Portuguese Liner

Nicol & Andrew Ltd., Hillington, Glasgow, have won a contract to repair two crankshafts aboard the Portuguese liner *Mozambique* in Lisbon harbour. The repairs will be carried out without any major dismantling taking place.

African and Indian Orders for Bus and Truck Chassis

Leyland Motors Ltd. have received orders for 48 'Worldmaster' under-floor engined buses and 84 truck chassis from South and Central Africa and a repeat order from the National Projects Construction Corporation, New Delhi, for five haulage and five tipper chassis.

New Textile Mill for Kaduna

A contract valued at £500,000 for the erection of a new textile mill at Kaduna, Northern Nigeria, together with residential accommodation, has been awarded to Northern Construction Ltd., a member of the Taylor Woodrow Group, by Norspin Ltd.

Electric Equipment for Philippines

Electric equipment to the value of $350,000 for the second extension to the Republic Cement Corporation of Manila's plant at Norzagaray has been ordered from the English Electric Co. Ltd.

British Group to Extend Rhodesian Plant

Edgar Allen & Co. Ltd., Sheffield, have obtained a contract worth £150,000 for an extension to the central coal pulverising plant at the Nkana Mine of the Rhokana Corporation Ltd., Northern Rhodesia.

Britain Wins German Gas Plant Contract

A £1 million contract has been signed by Humphreys and Glasgow Ltd., for the first I.C.I. continuous steam reformer to be built in Germany, believed to be the largest furnace of this type ever built for the gas industry.

'Farmer King' wins on British Tractor

A Farmers Competition organized recently by the Ceylon Department of Agriculture and the Government Agent of Polonnaruwa to stimulate rice production in Ceylon was won by Mr. R. M. Kalubanda competing with his own British built Fordson Dexta tractor. The winner, seen at the wheel of his tractor, received the title 'Farmer King' and a challenge cup and was presented with a cash prize and a golden hand implement donated by Mr. N. M. Appuhamy (left), director of Sathiywadi Stores and Motor Transporters Ltd., distributors for Fordson Tractors in Ceylon

Bedding for Cyprus and Trinidad

A contract for the supply of bedding to a total value of £3,500 has been secured by Slumberland Ltd. The Dome Hotel, Famagusta, is to have 55 divan sets, and Trinidad General Hospital are to have 182 hospital mattresses.

Turbines for United States Project

A contract worth £1.29 million has been placed with English Electric Co. Ltd., by the Sabine River Authorities of Louisiana and Texas for two large hydraulic turbines to be used in the Toledo Bend Dam project.

Circuit Breakers for South African Railways

A.E.I. Ltd., have received an order, valued at £32,000, for a quantity of high speed circuit breakers to be used by South African Railways on the Union-Volksrust section, which will complete the electrification of the Johannesburg-Durban line.

British Cranes for South American Ports

Two orders, valued at approximately £500,000, have been placed with Steel & Co. Ltd., for the supply of mobile cranes to the Administracion General de Puertos, Buenos Aires, and the Empresa Portuaria de Chile.

Middle East Buys British Motor Cycles

Associated Motor Cycles Ltd., have recently gained orders totalling £50,000 from Kuwait and Syria, for their 'Matchless' machines. The order from Kuwait represents a break-through into a new market for the company.

Rubber Dinghies for the United States

The Avon India Rubber Co. Ltd., have sold 100 inflatable rubber dinghies valued at £7,000 to the United States.

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Contractors to H.M. Government

Government Surplus Sales by Auction

Air Ministry

1963	Stores	Location	Auctioneers
Feb. 27	Approx. 38 acres of land including 3 hangars, one 234 ft. by 150 ft. approx., two 250 ft. by 120 ft. approx.) and numerous other buildings.	Royal Air Force Station, Technical Site, Hornchurch, Essex.	Kemsleys, 10 Weston Road, Romford, Essex. (Tel. Romford 44175).
Mar. 27	Huts and Buildings, one Hinaidi hangar Timber, Seco and Nissen huts, miscellaneous items.	Royal Air Force Station, Wilmslow, Cheshire.	Frank R. Marshall & Co., 35 Princess Street, Knutsford, Cheshire. (Tel. Knutsford 25 61).
Mar. 28	Miscellaneous stores and equipment	No. 25 Maintenance Unit, Royal Air Force, Hartlebury.	Nock & Joseland, Bank Buildings, Kidderminster, Worcs. (Tel. Kidderminster 2053).

The above sale will include clothing and webbing equipment, balloon fabric, cordage, dinghies, parachutes, cameras and projectors, radio and electrical equipment, furniture and general stores.

May 1	Miscellaneous stores and equipment	No. 16 Maintenance Unit, Royal Air Force, Stafford.	South & Stubbs, 28 Eastgate Street, Stafford. (Tel. Stafford 2331).
May 9	Miscellaneous stores and equipment	No. 35 Maintenance Unit, Royal Air Force, Heywood, Lancs.	Brady & Son, 17 Warren Street, Stockport, Cheshire. (Tel. Stockport 2252).

Catalogues for the above sales may be obtained within 14 days of the advertised date of sales, on application to the auctioneers. Catalogues for sales held at Maintenance Units cost 1s. 0d. each (*Postal Orders only*), all other catalogues free.

War Office

1963	Stores	Location	Auctioneers
Feb. 28 & Mar. 1	Vehicles, Watches and miscellaneous stores	W.D. Storage Depot, Bowhouse, Hurlford, Nr. Kilmarnock, Ayrshire.	Dixon & Wallace Ltd. (Dept. L), Bank Buildings, Graham Square, Glasgow, E.1. (Tel. Bridgeton 2447).
Mar. 5	Hand tools, plant textiles and miscellaneous stores.	Northern Command Ordnance Sub-Depot, Barlow, Nr. Selby, Yorks.	Bartle & Son (Dept. L), 50-52 Merrion Street, Leeds 2. (Tel. 20898).
Mar. 7-8	Machine tools, watches and miscellaneous stores including:	W.D. Storage Depot, Ruddington, Notts.	Walker, Walton & Hanson (Dept. L), Byard Lane, Bridlesmith Gate, Nottingham. (Tel. 54272).

Centre, turret, capstan and bench lathes; double ended grinders; pillar drills; milling machines; power presses; honing machines, Hercules engine blocks; M.T. spares, sparking plugs; tyres; tyre foot pumps; grease pumps; generators; distributors; electric bulbs; pocket watches; hair dressing sets; galvanized bins; extending ladders; tarmac forks; hand saws; canvas covers; motor cyclists coats; furniture; clothing; etc.

Mar. 14	Electrical equipment plant and miscellaneous stores.	Technical Stores Sub-Depot, Wem, Salop.	Hall, Wateridge & Owen (Dept. L), High Street, Shrewsbury. (Tel. 2081).
Mar. 21	Machine tools and miscellaneous stores	W.D. Storage Depot, Rotherwas, Hereford.	Russell, Baldwin & Bright Ltd. (Dept. L), 20 King Street, Hereford. (Tel. 4366).

Catalogues for each sale shown above may be obtained from the appropriate Auctioneer 14 days prior to date of sale, price 1s. 0d. (*Postal Orders only*).

Ministry of Public Building and Works

Description of Goods	Location	Auctioneers
Office and miscellaneous furnishings and domestic refrigerators, electric and other fittings, canteen equipment, crockery, etc.	Ministry of Public Building and Works, Supplies Division Store, Shed 10, 51 Kidbrooke Park Road, London, S.E.3.	Hollingsworth, Bank Chambers, 329 High Holborn, London, W.C.1. (Tel.: Holborn 0337).

Catalogues, price 6d., are obtainable direct from the auctioneers. View-days: day preceding the sale and morning of sale.

Electricity for Productivity Conference

The report of the proceedings at the conference organized in support of National Productivity Year by the Electrical Development Association with the co-operation of six other electrical organizations, and held in London on November 29, 1962, has been published. Inquiries for copies should be made to E.D.A., 2 Savoy Hill, London, W.C.2.

Economic Survey – Iceland

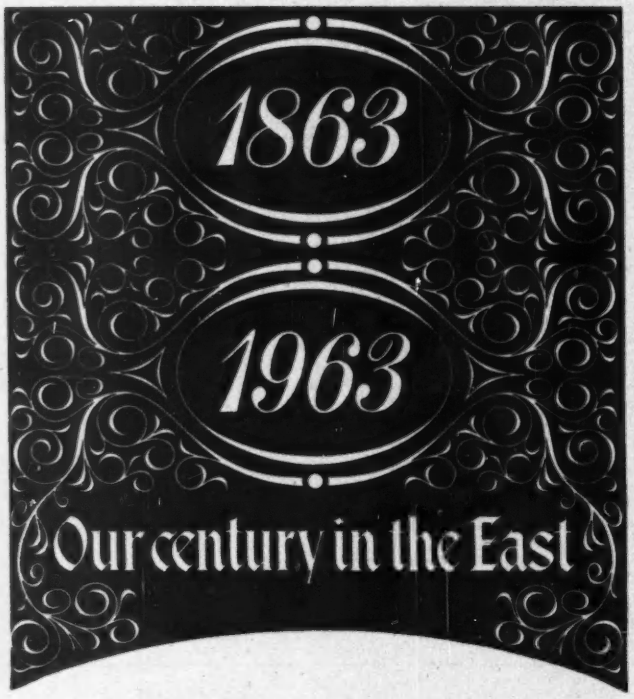
A recent OECD publication is an economic survey on Iceland. The booklet includes reports on monetary policy, balance of payments, prices and wages, and a statistical annex. Copies: H.M. Stationery Office. Price 3s.

***Financial Times* Seventy-fifth Anniversary**

To mark its seventy-fifth anniversary, the *Financial Times* published an 84-page supplement on February 11 with the title 'The forces that shape our lives'. This review was deliberately different from the industrial and commercial surveys normally published by the newspaper and included an article by the Archbishop of Canterbury as well as articles on education, the arts, the press, television and radio and a history of the *Financial Times*.

Engineers Year Book

'Kempe's Engineers Year Book for 1963' is now available. Copies: Morgan Bros. (Publishers) Ltd., 28 Essex Street, London, W.C.2. Price (two volumes in case), 92s. 6d. (postage 3s.).



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Agricultural Policy Changes of EEC member states

The GATT secretariat has published the Committee II's recent report entitled *'GATT Programme for Expansion of International Trade. Trade in Agricultural Products, Report of Committee II on the Consultation with the European Economic Community'.* Copies: H.M. Stationery Office, P.O. Box 569, London, S.E.1. Price 11s.

A New Service for Exporters

The new monthly 'Export Bulletin' issued by Birmingham Chamber of Commerce to members of the Chamber's Export Sections covers economic developments overseas; changes in Customs duties, licensing formalities, and business opportunities. Inquiries to the Secretary, P.O. Box 360, Harborne Road, Edgbaston, Birmingham, 15.

Trade Fairs and Exhibitions at Home and Overseas

Changes in Trade Fairs and Exhibitions Announcements

BECAUSE of pressure on space all the various classified lists of trade fairs and exhibitions will be published in full only on the dates indicated below:

	Date Last Published	Date Next Published
United Kingdom – – – –	Feb. 1	May 3
Outside Europe – – – – –	Jan. 4	April 5
Europe – – – – –	Dec. 7	Mar. 1

Amendments and additions to the three lists will be shown in the issues of the intervening weeks.

No responsibility is taken for the standing of organizations or individuals mentioned in the lists, and dates, etc., may be subject to alteration.

The Board of Trade Export Publicity and Fairs Branch, Horse Guards Avenue, London, S.W.1 (Tel. Trafalgar 8855, Ext. 3096 Europe; 3097 United Kingdom and outside Europe) will be glad to answer general inquiries but application should be made to the organizers or United Kingdom agents for details of costs and conditions of participation. Export Publicity and Fairs Branch can also provide information about other events, which, owing to space limitation, are not included in the lists.

* indicates fair which is held annually at approximately the time stated.

† indicates fair which is held in alternate years at approximately the time stated.

Amendments and Additions to Classified Lists

THE fairs and exhibitions given below are amendments and additions to the full lists published in the *Board of Trade Journal* on February 1, January 4 and December 7 respectively.

UNITED KINGDOM

Amendment:

The Board of Trade have been notified that the dates of the North's Food Fair – 31st Grocers' Exhibition at Manchester – are now April 21-May 2, 1964, and not April 12-29, 1964, as shown in the *Board of Trade Journal* of July 27, 1962, and subsequent lists.

Addition:

LONDON: KNITTING WOOL TRADE FAIR – August 26-29, 1963.
* At Royal Horticultural Society's New Hall. Apply, Mr. A. S. Damery, Knitting Wool Review, 222 Strand, London, W.C.2. (Tel. Fleet Street 1253/4.)

OUTSIDE EUROPE

Additions:

MONTREAL: 6TH ANNUAL BRITISH MOTOR SHOW – April 4-7, 1963.
* At Queen Elizabeth Hotel. Apply, Mr. G. Henderson, Chairman, The Organizing Committee, British Automobile Distributors, c/o Cooke Toledo Motors, Montreal, P.Q.

CASABLANCA: INTERNATIONAL TRADE FAIR – April 25-May 12, 1963.
* Apply, British Chamber of Commerce, 101 Boulevard Mohammed El Hansali, Casablanca.

EUROPE

Additions:

ROME: INTERNATIONAL EXHIBITION OF NUCLEAR, ELECTRONICS, TELEVISION, RADIO AND CINEMATOGRAPHY – June 15-30, 1963.
* Apply, Fairs and Exhibitions Ltd., Walmar House, Regent Street, London, W.1. (Tel. Museum 5153/5).

LIEGE: 5TH INTERNATIONAL CONFERENCE AND EXHIBITION ON MEDICAL ELECTRONICS – July 22-25, 1963.
Apply, Mme. H. Favier, Societe D'Organization de Congres Francais et Internationaux, 1 Rue Chamez, Paris, 16.

Official British Trade Displays in West Germany

THE BOARD OF TRADE has collaborated with six trade associations in organizing displays of British goods at three West German trade fairs opening during the next few days.

Visitors to the International Household Goods and Hardware Fair, Cologne which opened on February 15, saw four combined British stands incorporating displays by 38 manufacturers. The four stands were organized by the Board of Trade in collaboration with the British 'Do-It-Yourself' Trade Export Group, the Federation of British Hand Tool Manufacturers, the Federation of British Horticultural Exporters Ltd., and the Hardware Manufacturers' Association. Forty other British firms exhibited independently at the Fair.

There will be another British display at the International Leather Goods Trade Fair at Offenbach which opens on February 16 until February 21. This has been organized by the Board in collaboration with the National Leather Goods and Saddlery Manufacturers' Association, 17 of whose members will be taking part in the official display.

There will also be a combined British display at the International Spring Fair, at Frankfurt from February 17 to 21. Eighteen British piano manufacturers and suppliers will be taking part in this display organized jointly by the Board in collaboration with the Pianoforte Manufacturers' Association. This will be the British piano industry's first collective display overseas.

These displays followed two similar ventures at the International Toy Fair, at Nuremburg from February 10 to 15, where the Board of Trade collaborated with the British Toy Manufacturers' Association and the British Model Engineering Trade Association in the organization of collective displays.

Opportunity to Show Consumer Goods in Vienna

IN 1962 THE Board of Trade organized a British Section in the Hall of Nations at the Vienna Autumn Fair (see report in *Board of Trade Journal* of September 21, 1962, page 617). The display comprised a central feature showing products of the hydraulic equipment and scientific instrument industries. Flanking this central feature were the stands of individual British exhibitors who displayed a variety of capital goods and consumer durables.

This year, on the advice of the Commercial Department of the British Embassy in Vienna, the Board of Trade propose to organize a British Section with the emphasis on consumer goods.

As an EFTA country, Austria has already reduced her tariffs on industrial products from Britain by 50 per cent., and has also greatly enlarged a number of the quotas she imposes on certain types of consumer goods, and this process of removing obstacles to trade among the EFTA partners will, of course, continue, and even be accelerated. Manufacturers interested in the Austrian market are invited to take advantage of the Board of Trade's special terms for participation in the British Section. The Board will erect a shell stand scheme of up to 150 square feet for each exhibitor free of charge; exhibitors will be required to pay only for the area occupied at the rate of 7s. per square foot.

Exhibitors must ensure that their stand is effectively manned, preferably in conjunction with their local agents. Applications for space under these terms should reach the Export Publicity and Fairs Branch, Board of Trade, Horse Guards Avenue, London, S.W.1 (Tel. Trafalgar 8855, Ext. 3124) by March 15, 1963.

Inquiries about this notice should also be addressed to the Export Publicity and Fairs Branch at the above address.

Exhibition Centre for Sheffield

A PERMANENT exhibition which, it is claimed, will provide a shop window for all the manufacturing industries in the North of England, is to be opened in Sheffield this year. It will be known as the Sheffield Industries Exhibition Centre and will be operated on a non-profit making basis.

Over 70 British Firms Show at Nüremberg Toy Fair

A special report from the British Consulate General at Munich

OVER 70 British firms had their products on display at the 14th International Toy Fair which was held in Nüremberg from February 10-15, and the majority of these were direct exhibitors. In fact, British firms represented the second largest foreign contingent.

For the first time since the Fair was started fourteen years ago the total number of exhibitors exceeded 1,000. It was officially recorded at 1,050. Of these 700 were German, while the remaining 350, were foreign firms. 35,000 square metres of exhibition space were sold and plans are being made to further expand the fair by 1964. Even so it is and will for the time being remain difficult to obtain a space allocation. Early application is therefore necessary.

British exhibitors are now for the most part as much at home in Nüremberg as they are at Brighton, Harrogate or New York, and their influence is widely felt. The majority opinion was that the 1963 Fair had been better than they had expected and in particular that they had found excellent opportunities for following up their foreign contacts. On the combined stand sponsored by the Board of Trade and administered by the British Toy Manufacturers Association alone there were many encouraging examples of progress.

A plastic moulded 'Hovercraft' powered by a small diesel engine which was exhibited by Sebel & Co. Ltd. attracted the interest of buyers from the United States, Austria, Denmark and Jordan as did Sebei's new Safari car, with built-in cine-camera and rifle.

American firms showed great interest in the Cassidy Bros. cash register which was developed in Blackpool. Cynat Products Ltd. announced that their business in cowboy suits being sold to Austria was now five times greater than in 1962. They also reported an increase in their business with Denmark.

Davies Steel Specialities, relative new-comers to the Nüremberg Fair, found the journey worthwhile – in spite of German competition – simply because they had a product to offer at the right price. Sunny Smile Ltd., on the other hand, found that their German customers came to give repeat orders. In addition to this they received inquiries from as far afield as Greece and Casablanca.

B.E.T.S. Ltd. (Charben Sales) found that a kit they were exhibiting, which enabled young scientists to construct for themselves telescopes, periscopes and even film projectors, was an excellent line.

Belgian Leaders Sample British Dishes

SIR JOHN NICHOLLS, British Ambassador to Belgium, and Lady Nicholls were hosts at a special buffet dinner party in Brussels on February 20, when leading figures in Belgian public life were invited to sample and comment on British foodstuffs.

The event which was staged at the Ambassador's private residence, was sponsored by the British Travel and Holidays Association and the British Farm Produce Council in co-operation with the Forte Organization, British European Airways and the Export Council for Europe.

New Edition of Trade Fairs Guide

A fourth edition of the booklet 'Trade Fairs Help Exports—Hints For the Small Exhibitor' has been produced by the Board of Trade for the guidance of small firms contemplating exhibiting overseas for the first time. The booklet explains the purposes of exhibiting and gives guidance on the choice of fairs, the organization of exhibits and on official assistance available to the British exhibitor. It also lists major specialized fairs overseas. Copies can be obtained free of charge from any Board of Trade Regional Office or from Export Publicity and Fairs Branch, Board of Trade, Horse Guards Avenue, London, S.W.1. (Reference: G.D. 1361/62.)

An aisle at the Nüremberg Fair.

First International Lubrication Exhibition

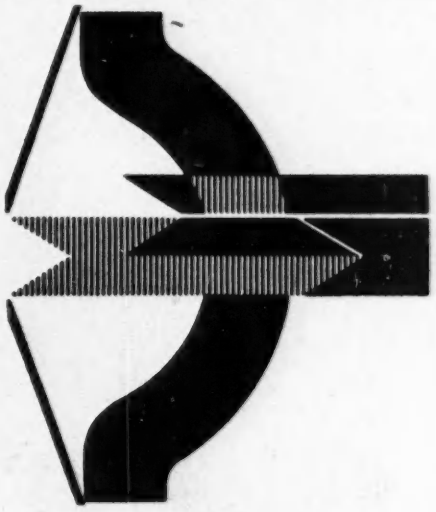
NEARLY 50 manufacturers of lubricants and lubrication systems and equipment from Britain and Europe exhibited at the first International Industrial Lubrication Exhibition at the Royal Horticultural Society's New Hall, London, from February 11-14. Many overseas visitors saw some of the most advanced and complex lubricating systems together with many new synthetic lubricants which have been developed in Britain. The object of the Exhibition was to encourage a wider knowledge and use of correct lubricating methods. Concurrent with the Exhibition a Lubrication Symposium was conducted at which papers of interest to works and maintenance engineers, works managers, planning engineers, were presented.

At the Exhibition, which was sponsored by the publishers of 'Scientific Lubrication', both sides of the uses of lubrication were shown – from the smallest grease nipple and the vast array of components required for the centralized lubrication systems in a steel rolling mill; to a complete range of lubricants, the latest internal combustion engine lubricating oils and the more specialized machine shop cutting oils, anti-friction bearing greases, hydraulic oils, quenching and tempering oils.

Among the interesting products displayed were a new automatic lubricating pump for conveyors from France, a new centralized grease lubrication system by Tecalemit (Engineering), Ltd., of Plymouth; a new turbine oil filter featured by Vokes Ltd., of Guildford, Surrey, fire resistant hydraulic fluids and synthetic lubricants shown by A. Boake, Roberts and Co. Ltd. of London and from Germany a newly developed 'Ivo' two line lubrication system featuring an automatic electrical control system and a distribution network covering up to 1,000 separate lubricating points each with and individually metered volume delivery.

The Exhibition was chiefly intended for the practical machine designer and the works and maintenance engineer; the former to discover the latest equipment which he should incorporate in his new plant and machinery, the latter to ascertain if he could increase his present efficiency by improving either the lubricants he uses or the methods of applying them. The Symposium, held on each day of the Exhibition, consisted of eleven technical papers presented by well-known authorities in the field of lubrication. Three of these were given by American specialists. Technical papers from United Kingdom experts ranged from the centralized lubrication of industrial plant to the latest discoveries in the manufacture and uses of synthetic lubricants.

12 - 25 April 1963



Milan Trade Fair

The International Trade Fair which has won a world record with 14,500 exhibitors of 80 nationalities and 4,300,000 visitors from 130 countries and five continents. The Milan Fair's essentially commercial functions have been strengthened by its International Trade Centre.

Information:

Dr. Vittorio Schiazzano - 31 Old Burlington Street - Phone REGent 2411 - LONDON W.1

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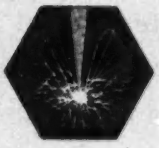
LONDON INTERNATIONAL ENGINEERING EXHIBITION

AND THE INTERNATIONAL WELDING EXHIBITION



THE LONDON INTERNATIONAL ENGINEERING EXHIBITION is the most extensive presentation of engineering equipment ever displayed in the United Kingdom.

THE INTERNATIONAL WELDING EXHIBITION, a separate section occupying the whole of the National Hall, Olympia, aptly reflects the growth and importance of this expanding industry.

EARLS COURT AND OLYMPIA—Britain's largest Exhibition Halls—will house the most comprehensive display of engineering equipment, techniques and materials ever assembled for the professional engineer.

THE INTERNATIONAL TRADE CENTRE will accommodate the private offices and information bureaux of official trading organisations, overseas government representatives, chambers of commerce, etc.

WORLD WIDE PARTICIPATION by leading engineering organisations will include exhibits from the Commonwealth, all of the Western European countries, Japan, Poland, Hungary, Yugoslavia, the U.K. and U.S.A.

The London International Engineering Exhibition embracing contributions from almost every major centre of the engineering industry throughout the world, will be the focal-point of interest for international engineering during 1963. Most of the leading firms and organisations from the great concentrations of the industry in dozens of countries will be represented and the range of exhibits will cover every aspect of technical and industrial progress during the past ten years. The 1963 presentation is a top-priority engagement for engineers everywhere.

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BRITISH FIRMS AT BRUSSELS BUILDING SALON

A special report from the British Embassy in Brussels

A view of the British Stand at the exhibition.

FOR THE FIRST time there has been an official British stand, sponsored by the Board of Trade and the National Council of Building Material Producers, at the Salon International du Bâtiment et des Arts Décoratifs in Brussels. The joint venture has been very successful. Trade visitors and the general public seem to have been well impressed by the size of the British effort, and the 16 British firms which exhibited their products on the stand received a steady and encouraging flow of inquiries.

This year's Salon, the fourth and by far the largest and most successful so far, closed on February 10 after an eight day run with more than 70,000 visitors. There were 229 stands displaying the products of 450 manufacturers. Exhibits came from more than a dozen different countries. United Kingdom exhibitors totalled 26 altogether (some displaying goods individually) and were the largest foreign group. The Salon was held in the exhibition halls of the multi-storey Centre International Rogier in the heart of Brussels. It was opened on February 2 by Monsieur G. Bohy, the Belgian Minister of Public Works. After the opening ceremony the Minister visited the British stand and was presented by the British exhibitors with a hand-painted tile tray made by Messrs. Packard & Orde Ltd., of Marlborough, Wiltshire.

The Salon is designed to appeal not only to architects, building contractors and members of the building trades, but also to the general public who account for more than half the total attendance. For this reason the decorative trades, with kitchens, sanitary-ware, floor coverings, paints, garage fittings, etc. tend to feature prominently among the exhibits. Although building is expensive in Belgium, the mass construction of standard houses is less common than in Britain. Most houses are individually designed, with the proprietors themselves choosing their materials and decoration. This explains the lively interest shown in the Salon by present and future owner-occupiers. Nevertheless the Salon is the event of the year for the building and construction trades and, with all building activity stopped by the frost, professional and trade attendance this year beat all records. On one day alone more than 800 architects visited the exhibition.

The combined British stand covered more than 3,000 square feet in the Salle Descartes, the first of the three halls. It was erected by the Central Office of Information on neat and simple lines in bright blue, with an information desk, a desk for 'The Builder' and sixteen more or less uniform sections for the 16 firms which took part. The exhibitors were co-ordinated on behalf of their National Council by The Building Exhibition, whose admirable organization contributed much to the success of the venture. A special mention should also be made of the excellent arrangements which most of the exhibiting firms made for the staffing of their stands, which helped to create a keen, businesslike atmosphere. When the exhibition opened only 11 of the 16 British participants had agents in Belgium. Of the firms seeking agents one found a distributor within a few hours of the official opening and all the others have concluded or were on the point of concluding agreements by the time the exhibition closed. All the British exhibitors had the satisfaction of finding that their specialities attracted much attention and that they were favourably placed as regards quality without, in most cases, their prices becoming uncompetitive despite the tariff barrier. In general, the strength of the British stand lay in its concentration on first-class building materials and the advanced technical and design features of the exhibits. It was the only combined or national Stand at the exhibition, but its success is likely to encourage other countries to follow the example. Inquiries to this end have already been made to the Salon organizers.

On February 6, H. E. Sir John Nicholls, Her Majesty's Ambassador, accompanied by Mr. Richard Sharples, the Parliamentary Secretary of the Ministry of Public Building and Works, and the President of the British Chamber of Commerce paid an official visit to the Salon. The party visited all the stands on which British products were being shown, and at the end of the tour a reception was given on the British Stand by the National Council of Building Materials Producers.

The Belgian construction industry has been very active and prosperous in recent years. Labour, transport and building materials are expensive in Belgium and architects and contractors are paying alert attention to cheaper, lighter and prefabricated products. Traditional methods and materials are being replaced and there are good prospects for British manufacturers to sell building products and components in Belgium. During the period of the Salon, the Commercial Department of H.M. Embassy, Brussels, which helped in a number of ways with the arrangements for the British Stand, was approached by numerous Belgian firms and individuals wishing to contact British building materials producers not yet represented in Belgium. Firms wishing to benefit from the good opening made by the British participation in the Salon International du Bâtiment et des Arts Décoratifs and to explore the opportunities to sell their products in Belgium are invited to send the Commercial Department of H.M. Embassy full details together with trade literature, prices and, if practicable, samples so that enquiries can be made to assess sales possibilities and to find suitable agents and distributors.

British Design Exhibition for Moscow

AN EXHIBITION of modern British industrial design is being planned to open in Moscow in December. Negotiations are now in their final stages between the Council of Industrial Design and the Central Office of Information on behalf of the Foreign Office on the British side and the All Union Scientific Research Institute for Industrial Design on the Russian side.

It will occupy an area of 9,000 square feet and exhibits will be selected from a wide range of British products, of which the majority would be goods for the home and office, chosen to demonstrate the part that the industrial designer has played in their production. Sections of the exhibition would also be devoted to giving information about the training of industrial designers and their methods of working.

Overseas Trade Section

Trade and Financial Arrangements

Norway and East Germany

A FURTHER Trade Agreement between the Norwegian Barter Company and the East German Chamber of Foreign Trade regulating trade between the two countries during 1963 was concluded in December 1962.

The agreement provides for increased Norwegian exports of fish, whalemeat extract, sperm oil and sperm wax, sack paper, cellulose, rolling mill products and chlorine. The quotas for pyrites, pearl essence, chemical products, herring and mackerel meal have been reduced.

The quotas for East German exports which have increased include those for cars, motor cycles and spare parts, machine tools and woodworking machinery, textile machinery and sewing machines, office machinery. The quotas which have been reduced include those for toys and Christmas tree decorations, sodium sulphate, potash and potassium chlorate, electro-technical articles, electrical household equipment, radio sets, cameras and film projectors, chemicals and chemical products and musical instruments.

Detailed lists of the goods to be exchanged can be seen on application to Export Services Branch (Tariff Division), Room E.37, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 449 or 450).

Finland and U.S.S.R.

A TRADE PROTOCOL for 1963 between Finland and the Soviet Union was signed in Helsinki on November 31, 1962.

Finland's imports from the Soviet Union are expected to increase from £59·5 million in 1962 to £60·7 million in 1963, while the Soviet Union's imports from Finland will decrease from £63·5 million to £62·7 million.

Finland's exports to Russia will include machinery for the paper industry, ships and ships' equipment, copper wire, wood pulp and paper products, cables and chains, and dairy products.

The Soviet Union's exports to Finland will include industrial machinery, appliances and tools, motor vehicles, ships and ships' equipment, solid fuels, oil and oil products, iron and steel and non-ferrous metals, chemical products, timber and grain.

Inquiries concering this protocol should be addressed to the Export Services Branch, Room E.46, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 476).

Bulgaria and France

THE FRENCH *Moniteur Officiel du Commerce International* of November 10, 1962, announced that the Joint Franco-Bulgarian Commission, which met in Sofia from October 23 to November 1, 1962, have agreed the extension, with amendments, for the period August 1, 1962, to July 31, 1963, of the Protocol dated June 29, 1961, to the Trade Agreement of March 10, 1960, between Bulgaria and France, certain African States and the Malagasy Republic. The amendments detail increases in the quotas for imports into and exports from Bulgaria, and also list new quotas for Bulgarian exports.

The French text of this notice may be seen at the Export Services Branch, Board of Trade, Room E.38, Hillgate House, 35 Old Bailey, London, E.C.4.

Poland and Greece

H.M. EMBASSY in Athens report that a Second Protocol covering commercial transactions for the third year of validity of the trade and payments agreement between Poland and Greece was signed in Warsaw on December 17, 1962.

A copy of the French text of the Protocol and the Lists of goods annexed thereto is available for inspection at Export Services Branch, Tariff Section, Board of Trade, Room E.39, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. CITy 5757, Ext. 449).

Republic of Niger and U.S.S.R.

THE *Journal Officiel* of the Republic of Niger dated July 1, 1962, announced details of the trade agreement signed in Niamey on April 25, 1962, between Niger and U.S.S.R.

The agreement came into force provisionally from the date of signing pending ratification, and is valid for a period of one year. Amongst U.S.S.R. products for export to Niger are cars, lorries, tractors, agricultural machinery, building and construction machinery, wood and metal working machine-tools, optical and photographic instruments, petroleum products, cement, tobacco, cotton goods, soaps, films and books.

Niger products for export to U.S.S.R. are groundnuts, groundnut oil, hides and skins, guts, cotton, artisan products, gum arabic and various other commodities.

The French text of this announcement may be seen at the Export Services Branch, Board of Trade, Room E.38, Hillgate House, 35 Old Bailey, London, E.C.4.

Austria and Czechoslovakia

THE TEXT of a trade agreement between Austria and Czechoslovakia signed in Vienna on December 14, 1962, has now been received from the British Embassy in Vienna.

Quotas for trade between the two countries in 1963 have been established, and will be renewed automatically for 1964. Austrian quotas for imports of Czechoslovakian goods show increases over the 1962 figures for seeds, tile and pottery clays, kaolin, glass containers, metal products and ferro-alloys, office machinery, toys, and some other goods, and the Czechoslovak quotas for imports from Austria have also been increased for rubber and plastic products, metal powders, pumping machinery, electrical measuring and control apparatus, electric cable and wiring, and polyvinyl chloride. Trade in both directions is estimated at 34 million dollars.

The English text of the agreement and quota lists is held in the Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 449).

Revised Editions of Some 'Hints to Businessmen'

REVISED EDITIONS of the booklets on Belgium and Luxembourg, Honduras, Iran, Liberia and Libya have been published in the series of 'Hints to Businessmen'.

British businessmen who intend visiting those countries on export business can obtain copies of the booklet on application to the Board of Trade, Directories and Notices Section, Room 0348, Horse Guards Avenue, London, S.W.1. (Tel. Trafalgar 8855, Ext. 2928).

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Information for United Kingdom Exporters

BRIEF DETAILS are given below of overseas inquiries for United Kingdom products, contracts open for tender, reports on commercial conditions abroad, export trade openings, etc., issued recently by the Export Services Branch, Board of Trade, to subscribers to the *Export Service Bulletin.*

The *Bulletin*, published three times a week, with a weekly Supplement, is available to United Kingdom manufacturers and exporters at a subscription of £10 10s. a year. A subscription form can be obtained from the Export Services Branch, Board of Trade, Room E.11, Hillgate House, 35 Old Bailey, London, E.C.4. (City 5757, Ext. 433), (Telex 25977). Copies of particular *Bulletins* containing further details of the items referred to below can be obtained from the same address on prepayment of the sum of 2s. per copy.

Calls for Tender

*Inquiries connected with the calls for tender mentioned below should be addressed to the Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Inquiries by telephone: City 5757, Ext. 406 and 404). Reference numbers should always be quoted. The date given is the closing date for tendering. It refers to the current year unless otherwise indicated. Tender documents are available for loan in those cases marked with an asterisk *.*

ARGENTINA

Modification of Vessels for Empresa Lineas Maritimas Argentinas. April 10. E.S.B. 5730/63.*

AUSTRALIA

Electric Lift for Southern Electric Authority of Queensland. March 8. E.S.B. 5448/63.*

Commonwealth Stores Supply and Tender Board:
Balances. April 4. E.S.B. 5172/63.*
Bullion Balance. March 26. E.S.B. 5171/63.*
Yellow Manilla Systems Board. March 21. E.S.B. 5170/63.*

Postmaster-General's Department:
Electronic Equipment. April 2. E.S.B. 5138/63.*
Switchboard Parts. April 4. E.S.B. 5137/63.*
Handset Telephones. April 11. E.S.B. 5139/63.*
Radio-Relay System. April 30. E.S.B. 5700/63.*

BORNEO

Lift Installation for Director of Public Works. March 8. E.S.B. 5451/63.

BURMA

Complete Mineral Fertiliser Factories for Mineral Fertilizer Plants Implementation Committee. (Further information.) E.S.B. 1227/63.

Industrial Development Corporation:
Sheet Bars. March 4. E.S.B. 5463/63.*
Workshop Machinery. March 15. E.S.B. 5450/63.*

Electricity Supply Board:
Transmission Line Equipment. March 18. E.S.B. 5445/63.*
Wood Treating Equipment. March 21. E.S.B. 5446/63.*

Civil Stores Committee:
Steel Pipes. March 6. E.S.B. 5191/63.*
Pitch. March 6. E.S.B. 5192/63.*
Tar Boiler. March 6. E.S.B. 5449/63.*
Lantern Panes. March 7. E.S.B. 5199/63.*
Diesel Road Roller. March 6. E.S.B. 5488/63.*
Expanded Metal. March 6. E.S.B. 5190/63.*
Hats. March 6. E.S.B. 5193/63.*
Cesspit or Gully Emptier. March 6. E.S.B. 5489/63.*
Paint and Varnish. March 7. E.S.B. 5487/63.*
Brass Shim and Foil. March 7. E.S.B. 5200/63.*
Diesel Tippers. March 6. E.S.B. 5490/63.*
Toss C.I.: Globe Valve Wheels. March 7. E.S.B. 5464/63.*
Hand Tools. March 12. E.S.B. 5494/63.*
Rotameter Map Measures. March 12. E.S.B. 5495/63.*
Grinding Stones; Grinding Compounds. March 12. E.S.B. 5468/63.*
Emery Paper and Cloth; Glass Paper. March 5. E.S.B. 5753/63.*
Bolts, Nuts and Rivets. March 12. E.S.B. 5469/63.*

CEYLON

Colombo Port Commission:
Crane. (Further information.) E.S.B. 4861/63.*
Crane. (Further information.) E.S.B. 4862/63.*

CHILE

Surgical Equipment for El Servicio Nacional de Salud. March 4. E.S.B. 5197/63.*

COSTA RICA

Transformers for El Instituto Costarricense de Electricidad. March 21. E.S.B. 5466/63.*

EGYPT

Refrigeration Plant for Five Year Plan Organization. (Further information.) Closing date postponed to May 6. E.S.B. 19737/62.
Anhydrous Soda Ash for Misr Beida Dyers. March 12. E.S.B. 5493/63.*

Egyptian Railways:
Rubber Belts. March 16. E.S.B. 5123/63.
Aloxite Wheels. March 25. E.S.B. 5124/63.
Telephone Relays. March 19. E.S.B. 5125/63.

FORMOSA

Central Trust of China:
Colorimeter. March 4. E.S.B. 5177/63.*
Insulation Resistance Tester: Dielectric Test Set. March 8. E.S.B. 5738/63.*
Linesmen's Tools. March 4. E.S.B. 5188/63.*
Parts for Construction of Hopper Cars. March 8. E.S.B. 5500/63.*
Three Roller Mill and Accessories. March 5. E.S.B. 5746/63.*
Vibration Analyzer. March 7. E.S.B. 5737/63.*
Air Heater. March 4. E.S.B. 5740/63.*
Screen Sections. March 5. E.S.B. 5499/63.*
Water Treatment Plant. March 4. E.S.B. 5178/63.*

GREECE

Ministry of Trade:
Brass Rods. March 18. E.S.B. 5126/63.*
Facsimile Recorder. March 21. E.S.B. 5127/63.*
Wireless Stations. March 19. E.S.B. 5470/63.*
Steel Radiating Towers. (Further information.) Closing date postponed to March 11. E.S.B. 4080/63.*

ICELAND

Paper Bags for Cement for Sementsverksmidja Rikisins. (Further information.) E.S.B. 4480/63.*

INDIA

Cable for UP State Electricity Board. March 28. E.S.B. 5723/63.
Miscellaneous Machinery for Indian Telephone Industries Ltd. March 22. E.S.B. 5472/63.*
Pumping Sets and Meters for Supplies and Disposals Directorate. March 14. E.S.B. 5656/63.*
Radio Telephone Equipment for North Eastern Railway, Gorakhpur. April 1. E.S.B. 5437/63.
Transformers; Switchgear; Cables for Kanpur Electricity Supply Administration. (Further information.) Closing date postponed to March 14. E.S.B. 38846/62.
Transformers for Damodar Valley Corporation. (Further information.) Closing date postponed to March 11. E.S.B. 38518/62.
Woodworking Machinery and Equipment; Paint Spraying Equipment for Director of Industries and Commerce. March 7. E.S.B. 5724/63.

(*Continued on next page*)

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Information for U.K. Exporters (*Continued*)

Atomic Energy Establishment:
Stainless Steel Pipes, Wall Liners, etc. March 5. E.S.B. 5702/63.
Metal Parts Washing Unit. March 5. E.S.B. 5703/63.

Indian Rare Earths Limited:
Electrical Equipment. (Further information.) E.S.B. 4010/63.*
Machine Tools. (Further information.) E.S.B. 4008/63.*

Hindustan Steel Limited:
Steel Rounds. March 12. E.S.B. 4863/63.
Steel Wire Rope. March 26. E.S.B. 4864/63.
Steel Plates and Billets. March 15. E.S.B. 4865/63.
Pipes. March 11. E.S.B. 5484/63.
Valves. March 18. E.S.B. 5485/63.

IRAN

Iranian Tobacco Monopoly:
Cardboard. May 1. E.S.B. 5486/63.*
Cigarette Paper (Booklets). April 3. E.S.B. 5719/63.*
Paper. May 15. E.S.B. 5726/63.*

IRAQ

Ministry of Defence:
Vehicle Spares. March 18. E.S.B. 4879/63.*
Ceiling Fans. March 4. E.S.B. 4880/63.

JORDAN

Steel Sheets for Jordan Petroleum Refinery Co. March 10. E.S.B. 5438/63.
Generating Sets; Crane for Municipality of Ma'an. March 20. E.S.B. 5439/63.*

KUWAIT

Caustic Soda for Kuwait Oil Company. March 10. E.S.B. 5153/63.*

The Ministry of Interior:
Batteries; Lubricants; Painting Materials. March 31. E.S.B. 5428/63.
Tyres and Tubes, March 21. E.S.B. 5159/63.

Ministry of Electricity and Water:
Cables. March 17. E.S.B. 5154/63.
Cables and Junction Boxes. March 17. E.S.B. 5155/63.*
Diesel Air Compressors. March 10. E.S.B. 5156/63.*
Pumps. March 6. E.S.B. 5429/63.*
Well Casing and Piping. March 6. E.S.B. 5432/63.*

NEW ZEALAND

Paper for Government Printing Office, Wellington. March 12. E.S.B. 5173/63.*
Switchboard for Dunedin City Corporation Electricity Department. (Further information.) Closing date postponed to March 15. E.S.B. 554/63.
Breakwater Crane for Taranaki Harbour Board. June 11. E.S.B. 5461/63.*

General Post Office:
Telephone Cable. March 25. E.S.B. 5443/63.*
Telephone Cable. March 25. E.S.B. 5444/63.*

NORWAY

NATO Infrastructure Contract:
Carrier Frequency Telephone (Multiplex) Equipment for the Norwegian Authorities. Apply by March 4. G.D. 876/62. (59).

PAKISTAN

Hopper Suction Dredger for Chittagong Port Trust. (Further information.) E.S.B. 57639/62/D.L.F.
Power Station Equipment for W. P. Water and Power Development Authority. March 30. E.S.B. 5174/63.
Machinery and Equipment for Training Centre for Karachi Port Trust. March 4. E.S.B. 5144/63.
Ferro Manganese; Ferro Silicon for Pakistan Western Railway. March 4. E.S.B. 5146/63.*

The Directorate of Supply:
Laboratory Equipment. March 7. E.S.B. 5151/63.*
Laboratory Equipment. March 4. E.S.B. 5149/63.*

PANAMA

El Instituto de Recursos Hidraulicos y Electrificacion:
Replacement of Electrical Distribution System. March 25. E.S.B. 5142/63.*
Sub-Station Equipment. (Further information.) E.S.B. 38537/62.*

PORTUGUESE EAST AFRICA

Road Construction for Public Works Department. (Further information.) Closing date postponed to April 3. E.S.B. 30922/62.

Ports, Railways and Transport Department:
Tarpaulins. March 29. E.S.B. 5117/63.
Electrical Equipment. March 28. E.S.B. 5118/63.
Railway Wagons. Closing date postponed to April 4. E.S.B. 31844/62.
Railway Track Parts. April 26. E.S.B. 5736/63.
Rails and Fishplates. April 22. E.S.B. 5735/63.

PORTUGUESE WEST AFRICA

Street Lighting Equipment for Water and Electricity Board. March 19. E.S.B. 5713/63.

RHODESIA AND NYASALAND

Electric Sterilizer for Federal Tender Board. March 8. E.S.B. 5471/63.*
Hydraulic Press for Rhodesian Railways. March 15. E.S.B. 5729/63.

SINGAPORE

Drugs and Chemicals for Ministry of Health. March 4. E.S.B. 5161/63.*
Filtered Water Pumps and Associated Equipment for City Council of Singapore Water Department. March 12. E.S.B. 5455/63.*

Housing and Development Board:
Elevator Plants. (Further information.) E.S.B. 4839/63.*
Elevator Plants. (Further information.) E.S.B. 4838/63.*

SOUTH AFRICA

Pen Nibs for Natal Provincial Administration. March 6. E.S.B. 5733/63.*

South West Africa Administration Tender Board:
Centrifugal Pumps and Accessories. March 5. E.S.B. 5187/63.*
Electric Stoves. March 5. E.S.B. 5182/63.*

South African Railways:
Die Sinking Machine. March 15. E.S.B. 5433/63.*
V.H.F. Radio Telephone Equipment. March 15. E.S.B. 5435/63.*
Buses. March 8. E.S.B. 5436/63.
Temperature Control Equipment. March 15. E.S.B. 5434/63.
Bogie Grain Wagons. May 3. E.S.B. 5454/63.

State Tender Board:
Compressors. March 7. E.S.B. 5711/63.*
Gantry; Servicing Gate and Gate Rails and Frames. March 7. E.S.B. 5707/63.*
Alternator Sets. March 7. E.S.B. 5710/63.*
Compressors. March 7. E.S.B. 5709/63.*
Boring Tools. March 7. E.S.B. 5708/63.*
Telegraph Distortion Measuring Set. March 6. E.S.B. 5706/63.*
Plastic Saddles. March 6. E.S.B. 5185/63.*
Transmitters. March 6. E.S.B. 5186/63.*
Signal Generator. March 6. E.S.B. 5426/63.*

Cape Provincial Administration:
Charcoal Sticks. March 12. E.S.B. 5166/63.*
Knitting Wool. March 15. E.S.B. 5167/63.*
Hand Tools and Hardware. March 7. E.S.B. 5184/63.*
Textiles. March 8. E.S.B. 5163/63.*
Sheeting. March 12. E.S.B. 5164/63.*
Powder (Coloured). March 15. E.S.B. 5165/63.*
Miscellaneous Surgical Stores. March 15. E.S.B. 5168/63.*
Projector Lamps. March 12. E.S.B. 5169/63.*

SOUTH VIETNAM

Central Purchasing Authority:
Spares for Radio Instruments. March 13. E.S.B. 5482/63.*
Meteorological Instruments, March 13. Specifications in French available. E.S.B. 5483/63.*
Cast Iron Pipes and Fittings. March 29. E.S.B. 5175/63 D.L.F.*

SPAIN

Ministry of Public Works:
Works on River Bed. March 11. E.S.B. 5476/63.
Dam on Reservoir. March 11. E.S.B. 5479/63.
Water Supplies. March 11. E.S.B. 5475/63.
Expansion of Bilbao Port. (Further information.) March 9. E.S.B. 4055/63.
Water Supply to City. March 25. E.S.B. 5477/63.
Steamroller. March 31. E.S.B. 5478/63.
Machinery for Drainage and Emergency Intake from Reservoir. April 29. E.S.B. 5474/63.

SUDAN

Department of Posts and Telegraphs:
Underground Cables. March 27. E.S.B. 5917/63.*
Lead Sleeves; Copper Wire. March 28. E.S.B. 5916/63.*
Transmitters. March 25. E.S.B. 5915/63.*

Sudan Railways:
Booster Pump. March 11. E.S.B. 5716/63.*
Cylinder Oil. March 19. E.S.B. 5712/63.*
Vulcanizing Equipment. March 7. Specification only available. E.S.B. 5715/63.*
Pumping Set. March 14. Specification only available. E.S.B. 5465/63.*

SYRIA

Telecommunication Equipment for Ministry of Defence. March 7. E.S.B. 5108/63.*

THAILAND

Fuse Cutouts; Lightning Arresters; Bartap Connectors for Metropolitan Electricity Authority. March 19. E.S.B. 5401/63/D.L.F.
Power Transmission Line Equipment for The Provincial Electricity Authority. March 5. E.S.B. 5402/63.*
Thinners for The Department of Air Engineering. March 11. E.S.B. 5403/63.

State Railways:
Goods Wagon Chassis. March 27. E.S.B. 5406/63.
Rubber Block Pads. March 5. E.S.B. 5405/63.

TUNISIA

Transformers for Societe de Tunisienne de L'Electricite et du Gaz. April 1. E.S.B. 5734/63.*

TURKEY

Cable for PTT Genel Mudurlugu. (Further information.) Closing date postponed to March 4. E.S.B. 2722/63.

Turkiye Cimento Sanayii T.A.S.:
Fire Bricks (Magnesite). March 4. E.S.B. 5441/63.*
Fire Bricks (Alumin). March 4. E.S.B. 5442/63.*

UGANDA

Electricity Generating Equipment for Uganda Electricity Board. April 5. E.S.B. 5467/63.

U.S.A.

Disconnecting Switch and Operating Mechanism for Bureau of Reclamation. March 6. E.S.B. 5731/63.*
Fish Water Pumps for Army Corps. of Engineers. (Further information.) March 13. E.S.B. 39153/62.*
Transformers for Bonneville Power Administration. (Further information.) Cancelled. E.S.B. 27062/61.

(*Continued on page* 473)

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42 YEARS OF DEPENDABLE SERVICE

Information for U.K. Exporters (*Continued*)

Agency and Export Opportunities, Market Surveys, Etc.

Further details of the items referred to below are contained in recent issues of the Export Service Bulletin, or Supplement, copies of which can be obtained from the Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4 (inquiries by telephone: City 5757, Ext. 427), on prepayment of the sum of 2s. per copy. The reference number should be quoted in all inquiries.

Argentina
Economic report for 1962. (C.R.E. 4850/61.)

Australia
Agency inquiry for office machinery. (E.S.B. 4926/63.)
Agency inquiry for traffic signalling equipment; electrical equipment; materials handling equipment. (E.S.B. 4937/63.)
Inquiry in respect of pipe-line project; refineries. (E.S.B. 28895/62.)
Manufacture under licence – gearing. (E.S.B. 4707/63.)
Reference to the Special Advisory Authority. (C.R.E. 772/63.)
Additional public holidays.

Bahrain
Economic report – October-December 1962. (C.R.E. 1808/G2.)
Economic report for 1962. (C.R.E. 1808/G2.)

Belgium
Agency inquiry for metal; rolling mill equipment; plant for cement works; mining and quarrying equipment. (E.S.B. 5865/63.)
Manufacture under licence – mechanisms for revolving doors. (E.S.B. 5230/63.)

Belgium and Luxembourg
Economic report – November-December 1962. (C.R.E. 3476/G.)

Brazil
Market report on machine tools. (E.S.B. 470/63.)
Industrial and Trade Developments. (C.R.E. 1251(3)/G.)

Cambodia
Inquiry for receiving and transmitting sets; tape recorders; generator. (E.S.B. 4900/63.)

Canada
Inquiry for chocolate couverture. (E.S.B. 5009/63.)
Manufacture under licence – precast concrete buildings. (E.S.B. 4796/63.)
Federal Government Contracts. (E.S.B. 2676/62.)

Chile
Inquiry for plant for rolling mill. (E.S.B. 4772/63.)
Market report on industrial and pharmaceutical chemicals. (E.S.B. 39308/62.)

China
Economic report for 1962. (C.R.E. 967/63.)

Colombia
Economic report – October-December 1962. (C.R.E. 2478/2G.)

Costa Rica
Inquiry for electric cables; plastics insulation materials. (E.S.B. 4987/63.)

Cuba
Economic report – October-December 1962. (C.R.E. 3569/59.)

Cyprus
Agency inquiry for art reproductions; greetings cards; giftware; dolls; jewellery. (E.S.B. 5377/63.)

Denmark
Inquiry for shirtings. (E.S.B. 2206/63.)
Economic report – December 1962. (C.R.E. 3029/61.)

Denmark/Eastern Germany
Trade agreement. (C.R.E. 7239/54.)

Ecuador
Inquiry for grain drying plant. (E.S.B. 5075/63.)

Ethiopia
Economic report for 1962. (C.R.E. 1898/62.)

Finland
Agency inquiry for clothing; textiles. (E.S.B. 4967/63.)
Agency inquiry for fluorescent powder; electrodes. (E.S.B. 4968/63.)
Agency inquiry for lubricating oils. (E.S.B. 2583/63.)
Inquiry for machinery and plant; instruments; process automation; photographic equipment; theatre equipment. (E.S.B. 5365/63.)
Economic report – December 1962. (C.R.E. 384/63.)

France
Agency inquiry for electrical household appliances. (E.S.B. 5380/63.)
Agency inquiry for generators; welding equipment. (E.S.B. 4915/63.)
Agency inquiry for machine tools. (E.S.B. 5871/63.)
Inquiry for smokers' requisites. (E.S.B. 5864/63.)
Inquiry for blackboards. (E.S.B. 4921/63.)
Inquiry for reproduction furniture. (E.S.B. 4162/63.)
Economic report – December 1962. (C.R.E. 4694/62.)

Germany (Federal Republic of)
Agency inquiry for suitings. (E.S.B. 5876/63.)
Agency inquiry for leather. (E.S.B. 5065/63.)
Agency inquiry for bearings. (E.S.B. 5324/63.)
Agency inquiry for machinery and plant. (E.S.B. 5842/63.)
Agency inquiry for plastics; foils. (E.S.B. 5551/63.)
Agency inquiry for riding wear. (E.S.B. 5560/63.)
Agency inquiry for woollen dress materials. (E.S.B. 5512/63.)
Inquiry for knitwear. (E.S.B. 4537/63.)
Economic report – February 4-10, 1963. (C.R.E. 1479/G.)

Guatemala
Economic report for 1962. (C.R.E. 2018/G.)

Honduras (Republic of)
Economic report for 1962. (C.R.E. 2224/G.)

India
Industrial development. (E.S.B. 2854/63.)

Iraq
Economic report – November-December 1962. (C.R.E. 1803/62.)

Israel
Agency inquiry for wood-working machinery. (E.S.B. 606/63.)
Agency inquiry for electrical appliances and equipment. (E.S.B. 5343/63.)
Inquiry for ferrous and non-ferrous metals; cork; chemicals for glass-making. (E.S.B. 5014/63.)

Italy
Agency inquiry for food preparation machinery. (E.S.B. 4642/63.)
Agency inquiry for polishes; deodorants; insecticides. (E.S.B. 5342/63.)
Manufacture under licence – hydraulic forming presses. (E.S.B. 5247/63.)

Jamaica, British Honduras, Bermuda, Bahamas
Economic report – October-December 1962. (C.R.E. 3998/2G.)

Japan
Inquiry for musical instruments. (E.S.B. 4679/63.)

Kenya
Agency inquiry for household textiles; plastics domestic articles; toys. (E.S.B. 38657/62.)

Kuwait
Inquiry for laboratory chemicals. (E.S.B. 3879/63.)
Inquiry in respect of power station. (E.S.B. 13506/62.)
Market report on television, record players and radio receivers. (E.S.B. 10441/62.)
Economic report – October-December 1962. (C.R.E. 3193/G.)

Libya
Inquiry for agricultural machinery. (E.S.B. 31096/62.)

Mexico
Manufacture under licence – builders' hardware. (E.S.B. 5041/63.)

Netherlands
Inquiry for tartan socks. (E.S.B. 1805/63.)

Norway
Agency inquiry for woollen dress materials. (E.S.B. 5547/63.)

Peru
Market report on radio and television receivers; record players; tape recorders. (E.S.B. 32183/62.)

Philippines
Economic report for 1962. (C.R.E. 1323/63.)

Poland/Greece
Trade agreement. (C.R.E. 5460/G.)

Rhodesia and Nyasaland (Federation of)
Inquiry for machinery and raw materials for manufacture of cosmetics. (E.S.B. 4593/63.)

Roumania/Yugoslavia
Trade agreement. (C.R.E. 5328/G.)

Saudi-Arabia
Inquiry in respect of sanitary and water supply project. (E.S.B. 5143/63.)

Singapore
Inquiry for woollen and worsted piece-goods; household textiles; cutlery. (E.S.B. 4625/63.)

South Africa
Economic report for 1962. (C.R.E. 1337/63.)

Spain
Economic report – December 1962. (C.R.E. 2223/62.)

Sweden
Agency inquiry for power tools; wood-working machinery. (E.S.B. 5621/63.)
Agency inquiry for piece-goods; worsted suitings. (E.S.B. 39542/62.)
Agency inquiry for contractors' plant; drilling equipment; soil testing equipment. (E.S.B. 5297/63.)
Agency inquiry for piece-goods. (E.S.B. 5529/63.)
Agency inquiry for protective clothing and equipment. (E.S.B. 4903/63.)
Inquiry for feather-proof cambric. (E.S.B. 5814/63.)
Inquiry for poultry appliances. (E.S.B. 4650/63.)

Switzerland
Agency inquiry for clothing. (E.S.B. 5870/63.)
Agency inquiry for suitings. (E.S.B. 5567/63.)
Inquiry for garden hose. (E.S.B. 4135/63.)

Syrian Arab Republic
Economic report for 1962. (C.R.E. 1885/62.)

Thailand
Market report on furniture. (E.S.B. 33126/62.)

Turkey
Inquiry for hospital equipment. (E.S.B. 5210/63.)
Economic report – December 1962. (C.R.E. 152/62.)

Uganda
Agency inquiry for high fidelity equipment; domestic electrical equipment. (E.S.B. 4644/63.)

United States of America
Agency inquiry for optical and scientific apparatus. (E.S.B. 5912/63.)
Agency inquiry for electrical appliances; housewares. (E.S.B. 5593/63.)
Agency inquiry for floor coverings; building materials; leather goods; hand tools; metal tubing. (E.S.B. 5366/63.)
Inquiry for ceramic tiles. (E.S.B. 5000/63.)
Inquiry for bicycles and accessories. (E.S.B. 5373/63.)
Inquiry for carpets. (E.S.B. 5344/63.)
Inquiry for chemicals. (E.S.B. 5667/63.)
Inquiry for games and novelties. (E.S.B. 5019/63.)
Inquiry for giftware. (E.S.B. 5379/63.)
Inquiry for polished stainless steel in coils. (E.S.B. 4780/63.)
Inquiry for sliding window fittings; weatherstripping; builders' hardware. (E.S.B. 1303/63.)
Economic report, December 1962. (C.R.E. 870/62.)
Procedure for obtaining military specifications. (E.S.B. 5501/63.)

Uruguay
Agency inquiry for veterinary supplies for poultry. (E.S.B. 4444/63.)
Economic report for 1962. (C.R.E. 4611/61.)

Venezuela
Economic report for 1962. (C.R.E. 2475/2G.)

Yugoslavia/France
Trade agreement. (C.R.E. 3763/G.)

Tariff, Customs, Import and Other Regulations in Overseas Countries

Registered Trade Mark (rtm) Goods in Overseas Tariff Lists

THE LISTS OF TARIFF, Customs and Import regulation changes in overseas countries published in this section of the Journal sometimes contain words which are registered trade marks in the United Kingdom. So far as is practicable, all lists of goods are checked before publication from this point of view.

Items which fall into this category will now be prefixed by the letters 'r t m'. Readers of the Journal should note that this prefix signifies that the words are registered as trade marks in the United Kingdom, but that in the present context they are assumed to refer generally to products of the description stated in brackets.

While every attempt will be made to ensure that the scrutiny is complete, the lists may contain other words which are registered as trade marks in the United Kingdom or in other countries but which it has not been possible to identify.

AUSTRALIA

Details of Tariff Changes (including Temporary Duties)

DETAILS are given below of the changes made in the Australian Tariff by the Customs Proposals which came into effect on February 5, 1962 (taximeters, tapered roller bearings, automotive electrical equipment and styrene monomers, polymers and copolymers) and on February 11, 1962 (Knives and polyethylene). Deletions from and additions to the Customs Tariff are shown by square brackets and italics respectively.

Tariff Item	Goods	Former Duties			New Duties		
		British Preferential	Most-Favoured-Nation	General	British Preferential	Most-Favoured-Nation	General
169	Machinery, viz.:						
	[(E) Taximeters including mechanical driving units imported with and for use therewith *ad val.*	25%	35%	35%	See new Items 169 (E) (1) and (E) (2) below		
	And, in addition, except in respect of goods which were in direct transit to Australia on or before February 8, 1962, and had not been entered for warehousing before February 8, 1962, a temporary duty of] each	£4	£4	£4			
	(*E*) *Taximeters, and parts n. e. i. therefor:*						
	(1) *Taximeters, complete or substantially complete* *ad val.*	25% and a temporary duty of £4 *each* or less *ad val.* (Under former Item 169 (E))	35% and a temporary duty of £4 *each* or less *ad val.* (Under former Item 169 (E))	35% and a temporary duty of £4 *each* or less *ad val.* (Under former Item 169 (E))	25% £15 *each* or 10% *ad val.* *whichever rate returns the higher duty*	35% £15 *each* or — *ad val.* *whichever rate returns the higher duty*	35% £15 *each* or — *ad val.* *whichever rate returns the higher duty*
	(2) *Parts, n.e.i.* *ad val.*				25%	35%	35%
176	[(A) Roller bearings and ball bearings not being roller bearings or ball bearing plummer or hanger blocks] *ad val.*	Free	12½%	12½%	No change (Under new Item 176 (A) (2))		
	(*A*) *Ball or roller bearings, not being roller-bearing or ball-bearing plummer or hanger blocks:*						
	(1) *Tapered roller bearings* *ad val.*	Free (Under former Item 176 (A))	12½% (Under former Item 176 (A))	12½% (Under former Item 176 (A))	17½%	25%	25%
	ad val.	Free (Under Item 359 (D) (3))	7½% (Under Item 359 (D) (3))	7½% (Under Item 359 (D) (3))			
	(2) *Other* *ad val.*	No change (Under former Item 176 (A))			Free	12½%	12½%
179	Electrical Machines and appliances:						
	(G) Generators; motors; rotary converters:						
	(1) Generators, alternating current (including exciters, if any, imported with and for use therewith), not being rotary converters:						
	[(b) Of the type ordinarily used with motor vehicles] *ad val.*	27½%	45%	57½%	See new Items 179 (G) (1) (b) (1) and (G) (1) (b) (2) below		
	(*b*) *Motor vehicle types:*						
	(1) *6 volt or 12 volt rating* *ad val.*	27½% (Under former Item 179 (G) (1) (b))	45% (Under former Item 179 (G) (1) (b))	57½% (Under former Item 179 (G) (1) (b))	45%	52½%	60%
	(2) *Other* *ad val.*	No change (Under former Item 179 (G) (1) (b))			27½%	45%	57½%
	(2) Generators, direct current or universal, not being rotary converters:						
	[(b) Of the type ordinarily used with motor vehicles] *ad val.*	27½%	45%	57½%	See new Items 179 (G) (2) (b) (1) and (G) (2) (b) (2) below		
	(*b*) *Motor vehicle types:*						
	(1) *6 volt or 12 volt rating* *ad val.*	27½% (Under former Item 179 (G) (2) (b))	45% (Under former Item 179 (G) (2) (b))	57½% (Under former Item 179 (G) (2) (b))	45%	52½%	60%
	(2) *Other* *ad val.*	No change (Under former Item 179 (G) (2) (b))			27½%	45%	57½%
	(3) Motors, alternating current, not being rotary converters:						
	[(a) Of the type ordinarily used with motor vehicles] *ad val.*	27½%	45%	57½%	See new Items 179 (G) (3) (a) (1) and (G) (3) (a) (2) below		
	(*a*) *Starting motors for internal combustion piston engines:*						
	(1) *6 volt or 12 volt rating* *ad val.*	27½% (Under former Item 179 (G) (3) (a))	45% (Under former Item 179 (G) (3) (a))	57½% (Under former Item 179 (G) (3) (a))	45%	52½%	60%
	(2) *Other* *ad val.*	No change (Under former Item 179 (G) (3) (a))			27½%	45%	57½%
	(4)Motors, direct current or universal, not being rotary converters:						
	[(a) Of the type ordinarily used with motor vehicles] *ad val.*	27½%	45%	57½%	See new Items 179 (G) (4) (a) (1) and (G) (4) (a) (2) below		
	(*a*) *Starting motors for internal combustion piston engines:*						
	(1) *6 volt or 12 volt rating* *ad val.*	27½% (Under former Item 179 (G) (4) (a))	45% (Under former Item 179 (G) (4) (a))	57½% (Under former Item 179 (G) (4) (a))	45%	52½%	60%
	(2) *Other* *ad val.*	No change (Under former Item 179 (G) (4) (a))			27½%	45%	57½%
	(H) Automatic voltage regulators:						
	(1) Motor vehicle type:						
	(a) [Two unit type, or three unit type] for 6 volt or 12 volt systems *ad val.*	27½%	40%	40%	45%	52½%	60%
	(*N*) (*New sub-item*) : *Distributors for internal combustion piston engines, motor vehicle type for 6 volt or 12 volt systems* *ad val.*	22½% (Under Item 179 (C))	40% (Under Item 179 (C))	50% (Under Item 179 (C))	45%	52½%	60%
	(*O*) (*New sub-item*) : *Distributors for internal combustion piston engines, other* *ad val.*				Free	7½%	7½%
197	(A) Knives with cutting blades of metal, serrated or not, of types used at the table or in kitchens, including butchers' knives:						
	(2) Table, dessert, grill, steak or barbecue knives, having forged stainless steel blades incorporating 'Waterloo' type bolsters, the handle not being forged in one piece with the blade *ad val.*	Free	7½%	7½%	Free	7½%	7½%
	and, in addition, temporary duties of *ad val.*	—	—	—	27½%	30%	30%
	provided that, in respect of such goods in direct transit to Australia on January 11, 1963, which are entered for home consumption on arrival, no temporary duties shall be payable.						

Australia (*Continued*)

Tariff Item	Goods	Former Duties: British Preferential	Former Duties: Most-Favoured-Nation	Former Duties: General	New Duties: British Preferential	New Duties: Most-Favoured-Nation	New Duties: General
280	(*U*) *New sub-item*): *Styrene* *ad val.*	Free	7½%	7½%	10%	17½%	17½%
		(Under Item 281 (L) (1))					
359	Vehicle parts, viz.:						
	(D) [Vehicle components whether the Tariff otherwise provides or not (excepting when imported separately, lamps covered by item 181 (D) (1) (b) and commutators and parts therefor and excepting the following components whether imported separately or otherwise: batteries covered by item 180 (G) (2); cigarette and cigar lighters and parts therefor; radio and television receivers and transmitters and parts therefor; sparking plugs covered by item 180 (H) and parts therefor; tyres and tubes covered by item 333) for use as original equipment in the assembly or manufacture of vehicles of the types covered by item 360 (D)].						
	Vehicle components whether the Tariff otherwise provides or not (excepting when imported separately:						
	lamps covered by item 181 (D) (1) (b);						
	commutators and parts therefor;						
	tapered roller bearings and parts therefor:						
	and excepting the following components whether imported separately or otherwise:						
	batteries covered by item 180 (G) (2);						
	cigarette and cigar lighters and parts therefor:						
	radio and television receivers and transmitters and parts therefor						
	sparking plugs covered by item 180 (H) and parts therefor						
	tyres and tubes covered by item 333);						
	for use as original equipment in the assembly or manufacture of vehicles of the types covered by item 360 (D):						
	(1)(a) As prescribed by Departmental By-laws *ad val.*	35%	42½%	42½%		No change	
	(b) Distributors, whether imported separately or otherwise:						
	(1) 6 volt or 12 volt types *ad val.*	27½%	35%	35%			
	And, in addition, a temporary duty of each	7s. 6d.	7s. 6d.	7s. 6d.			
	Provided that, in respect of goods which were in direct transit to Australia on or before May 4, 1962, and had not been entered for warehousing before May 4, 1962, the additional temporary duty shall not exceed 7½% *ad val.*				45%	52½%	60%
					(Under new Item 359 (D) (1) (b))		
	(2) Other *ad val.*	27½%	35%	35%			
	And, in addition, a temporary duty of *ad val.*	7½%	7½%	7½%			
	(c) High tension ignition coils, whether imported separately or otherwise:						
	(1) 6 volt or 12 volt types *ad val.*	27½%	35%	35%	45%	52½%	60%
	And, in addition, a temporary duty of each	6s. 0d.	6s. 0d.	6s. 0d.	(Under new Item 359 (D) (1) (c))		
	Provided that, in respect of goods which were in direct transit to Australia on or before May 4, 1962, and had not been entered for warehousing before May 4, 1962, the additional temporary duty shall not exceed 7½% *ad val.*						
	(2) Other *ad val.*	27½%	35%	35%	Free	7½%	7½%
	And, in addition, a temporary duty of *ad val.*	7½%	7½%	7½%	(Under Item 359 (D) (3))		
	(d) Automatic voltage regulators for 6 volt or 12 volt systems, whether imported separately or otherwise *ad val.*	Free	7½%	7½%	45%	52½%	60%
	And, in addition, a temporary duty of each	11s. 0d.	11s. 0d.	11s. 0d.	(Under new Item 359 (D) (1) (d))		
	Provided that, in respect of goods which were in direct transit to Australia on or before May 4, 1962, and had not been entered for warehousing before May 4, 1962, the additional temporary duty shall not exceed 35% *ad val.*						
	(e) (1) Generators, 6 volt or 12 volt, whether imported separately or otherwise *ad val.*	27½%	35%	35%	45%	52½%	60%
	And, in addition, a temporary duty of each	14s. 0d.	14s. 0d.	14s. 0d.	(Under new Item 359 (D) (1) (e) (1))		
	Provided that, in respect of goods which were in direct transit to Australia on or before May 4, 1962, and had not been entered for warehousing before May 4, 1962, the additional temporary duty shall not exceed 7½% *ad val.*						
	(2) Starting motors, 6 volt or 12 volt, whether imported separately or otherwise *ad val.*	27½%	35%	35%	45%	52½%	60%
	And, in addition, a temporary duty of each	16s. 0d.	16s. 0d.	16s. 0d.	(Under new Item 359 (D) (1) (e) (2))		
	Provided that, in respect of goods which were in direct transit to Australia on or before May 4, 1962, and had not been entered for warehousing before May 4, 1962, the additional temporary duty shall not exceed 7½% *ad val.*						
	(2) Other than goods prescribed by Departmental By-laws under paragraph (1), provided suitably equivalent goods the produce or manufacture of the United Kingdom are not reasonably available, as prescribed by Departmental By-laws	Free	Free	Free		No change	
	(3) Other than goods prescribed by Departmental By-laws under paragraph (1), as prescribed by Departmental By-laws *ad val.*	Free	7½%	7½%			
	(4) Other *ad val.*	27½%	35%	35%			
	(5) No paragraph.						
	(b) Distributors *ad val.*	Various			45%	52½%	60%
		(Under former Items 359 (D) (1) (b) (1) and (D) (1) (b) (2))					
	(c) High tension ignition coils, 6 volt or 12 volt rating and a temporary duty of *ad val.* each	27½% 6s. 0d.	35% 6s. 0d.	35% 6s. 0d.	45%	52½%	60%
		(Under former Item 359 (D) (1) (c) (1))					
	(d) Automatic voltage regulators for 6 volt or 12 volt systems and a temporary duty of *ad val.* each	Free 11s. 0d.	7½% 11s. 0d.	7½% 11s. 0d.	45%	52½%	60%
		(Under former Item 359 (D) (1) (d))					
	(e) (1) Generators, 6 volt or 12 volt rating and a temporary duty of *ad val.* each	27½% 14s. 0d.	35% 14s. 0d.	35% 14s. 0d.	45%	52½%	60%
		(Under former Item 359 (D) (1) (e) (1))					
	(2) Starting motors, 6 volt or 12 volt rating and a temporary duty of *ad val.* each	27½% 16s. 0d.	35% 16s. 0d.	35% 16s. 0d.	45%	52½%	60%
		(Under former Item 359 (D) (1) (e) (2))					
	[(F) U-bolts; shackle bolts; high tension ignition coils; front and rear lampware for vehicles of the types covered by item 360 (D); warning devices of the types used in vehicles covered by item 360 (D); vehicle parts, n.e.i., whether malleable iron castings or not] *ad val.*	27½%	37½%	37½%		No change	
						(Under new Items 359 (F) (1) and (F) (2))	
	(F) (1) *High tension ignition coils, 6 volt or 12 volt rating* *ad val.*				Free	7½%	7½%
						(Under Item 359 (E) (2))	
	(2) *U-bolts; shackle bolts; front and rear lampware for vehicles of the types covered by item 360 (D); warning devices of the types used in vehicles covered by item 360 (D); vehicle parts, n.e.i., whether malleable iron castings or not* *ad val.*	No change (Under former Item 359 (F))			27½%	37½%	37½%
368	Artificial resins and plastic materials:						
	(B) Polymerization and copolymerization products of the styrene type:						
	(1) Emulsions, solutions, pastes and powders, granules, flakes, lumps and similar forms, including moulding compounds, not covered by item 232 (E) or item 255 (B) (1); waste and scrap:						
	[(c) Powders, granules, flakes, lumps and other similar forms, including moulding compounds, but not including solids redispersible in an aqueous medium *ad val.*	7½%	20%	20%	7d.	7d.	7d.
	And, in addition, a temporary duty of per lb.	5d.	5d.	5d.		and 7½% *ad val.*	7½% *ad val.*
						(Under new Item 368 (B) (1) (d))	
	(d) Waste and scrap *ad val.*	7½%	20%	20%			

(*Continued on next page*)

Australia (*Continued*)

Tariff Item	Goods	Former Duties: British Preferential	Former Duties: Most-Favoured-Nation	Former Duties: General	New Duties: British Preferential	New Duties: Most-Favoured-Nation	New Duties: General
	(e) Other] *ad val.*	7½%	20%	20%	No change (Under new Item 368 (B) (1) (c))		
	(c) *Solutions; emulsions and pastes, not covered by sub-paragraph (b)* *ad val.*	No change (Under former Item 368 (B) (1) (e))			7½%	20%	20%
	(d) *Other* per lb. and *ad val.*	Various (Under former Items 368 (B) (1) (c) and (d))			7d. —	7d. 7½%	7d. 7½%
	(D) Polymerization and copolymerization products of the ethylene type: (1) Emulsions, solutions, pastes, powders, granules, flakes, lumps and similar forms, including moulding compounds, not covered by item 232 (E) or item 255 (B) (1), waste and scrap: (b) Other: (2) Other . . . per lb.	7d.	7d.	7d.	7d.	7d.	7d.
	less *ad val.* or *ad val.* whichever rate returns the higher duty.	10% 25%	35%	35%	10% 25%	35%	35%
	and, in addition, a temporary duty as follows *For each* 1*d.* *or part thereof by which the f.o.b. price is less than* 24*d.* *per lb.* *per lb.*	—	—	—	1d.	1d.	1d.
	Provided that, in respect of such goods in direct transit to Australia on January 11, 1963, *which are entered for home consumption on arrival, no temporary duty shall be payable.*						

NOTE: Specific rates are quoted in Australian currency: £A125 = £ Sterling 100.

Revision of Customs By-laws

THE AUSTRALIAN DEPARTMENT of Customs and Excise have announced changes in the By-laws shown below:

New By-laws

The undermentioned goods will be admitted under the following tariff items until further notice:

Goods	Classification and Duty under the British Preferential Tariff: Tariff Item	Rate of Duty
BEARINGS, TAPERED ROLLER, parts for, viz.: Cages, Cups, unground, Cones, unground, Rollers	449 (A) (1)	Free

Amended By-laws

The following By-laws have been amended to apply to the goods as shown:

Goods	Classification and Duty under the British Preferential Tariff: Tariff Item	Rate of Duty
ARTIFICIAL RESINS AND PLASTIC MATERIALS being polymerization and copolymerization products of the styrene type, as follows: Styrene-acrylic copolymers, otherwise classifiable under Tariff Item 368 (B) (1) (b), for all purposes except for use in the manufacture of paints, enamels, varnishes or floor polishes, under security; Styrene- butadiene copolymers in emulsion form, otherwise classifiable under Tariff Item 368 (B) (1) (c), for all purposes except for use in the manufacture of paints, enamels, varnishes or floor polishes, under security; Styrene-acrylonitrile copolymers, otherwise classifiable under Tariff Item 368 (B) (1) (d); Styrene-butadiene-acrylonitrile copolymers, otherwise classifiable under Tariff Item 368 (B) (1) (d);	368 (B) (1) (a)	Free
TEXTILE FABRICS: Knitted or lockstitched, otherwise classifiable under Item 479 (B), 479 (D) or 479 (F), as follows: Of cotton or of man-made fibres, simplex knitted, for use in the manufacture of gloves, under security; Of cotton, other than textile fabrics of the type used with machines in the textile or dyeing industries or in laundries, for use in the manufacture of goods other than apparel, and polishing or cleaning cloths, under security. Of man-made fibres, or containing a mixture of fibres including man-made fibres, for use as or in the manufacture of meat wraps, under security. Padding, composed of man-made fibres of the polyester type, in widths not less than 54 inches, of the type used with commercial laundry presses.	479(A)	Free
Otherwise classifiable under Tariff Item 476 (D), as follows: Black oil baize for use in the manufacture of exercise books and note books, under security Oil baize prepared with oil, other than fabrics surfaced in only one colour, plain or embossed	476 (A)	5% *ad val.*

Goods	Classification and Duty under the British Preferential Tariff: Tariff Item	Rate of Duty
VEHICLE COMPONENTS AND PARTS THEREFOR other than: Engine bearings and bushings. Tipping gear, hydraulic, and parts therefor, whether or not fitted to any other component, for use as original equipment in the assembly or manufacture of passenger or commercial vehicles of the types covered by Tariff Item 360 (D), under security, as follows: Bearings, ball, when not fitted to any other component Bearings, roller other than tapered roller, when not fitted to any other component	359 (D) (3)	Free
The By-law relating to Vehicle parts under Tariff Item 359 (D) (3) published in the *Board of Trade Journal* of November 3, 1961 (page 940) and as subsequently amended in the *Board of Trade Journals* of December 29, 1961 (page 1327) and October 26, 1962 (page 867) is also amended: (1) By adding to the Table of goods excluded, the following: Brushes, for generators or starting motors of 6 volt or 12 volt rating. Coils, high tension ignition, 6 volt or 12 volt rating. Commutators, for generators or starting motors of 6 volt or 12 volt rating. Generators, 6 volt or 12 volt rating, but not including unassembled parts therefor other than those specified in this Table. Starting motors, 6 volt or 12 volt rating, but not including unassembled parts therefor other than those specified in this Table. Voltage regulators, automatic, for 6 volt or 12 volt systems, but not including Unassembled parts therefor. (2) By deleting from the Table of goods excluded, the following: Brushes for generators or starting motors, of the 6 volt or 12 volt types. Coils, high tension ignition commutators for generators of starting motors, of the 6 volt or 12 volt types Generators, 6 volt or 12 volt types, but not including unassembled parts therefor other than those specified in this Table Starting motors, 6 volt or 12 volt types, but not including unassembled parts therefor other than those specified in this Table. Voltage regulators, automatic, 6 volt or 12 volt types, but not including unassembled parts therefor.		

Australia (*Continued*)

Goods	Classification and Duty under the British Preferential Tariff	
	Tariff Item	Rate of Duty
VEHICLE PARTS:		
The By-law relating to Vehicle parts under Tariff Item 353 (E) (2) published in the *Board of Trade Journal* of November 3, 1961 (page 940) is now amended:		
(1) By adding to the Table of goods excluded the following:		
Coils, high tension ignition, 6 volt or 12 volt rating.		
(2) By deleting from the Table of goods excluded the following:		
Coils, high tension ignition.		
WOVEN TEXTILE FABRICS:		
Having a textile fibre content in chief part by weight of cotton, containing not less than 20% by weight of man-made fibres calculated on the textile fibre content and, if containing wool, containing less than 20% by weight of wool calculated on the textile fibre content, as follows:		
For use in the manufacture of articles traced with designs for embroidery, under security.	464 (C) (1) (e) (2)	Free
Of cotton and man-made fibres, with or without silk, jacquard patterned, for use in the manufacture of brassieres or corsets, under security.		
For use as fusing lining in the manufacture of collars for shirts, under security.		
For use in the manufacture of artificial flowers, under security.		
For use in the manufacture of embroidery, under security.		
For use in the manufacture of parasols, sunshades or umbrellas, under security.		
Textile fabrics (excepting interlining material and tubular tie material), viz.:		
Multi-coloured woven;		
Printed; and		
Other than multi-coloured woven or printed, which have been woven in widths not exceeding 26 inches,		
for use in the manufacture of neckties, under security.		
Of cotton or having a textile fibre content in chief part by weight of cotton, printed, otherwise classifiable under Tariff Item 464 (C) (5) (b), being fabrics in which both sides have been entirely covered by printing in not less than three colours on one side and not less than two colours on the other side . .	464 (C) (1) (e) (1)	½d. per sq. yard or 5% *ad val.* whichever rate returns the lower duty.
Of or in chief part by weight of:		
Continuous man-made fibres, otherwise classifiable under Tariff Item 460 (C), (2) or 460 (C) (5), for waterproofing, under security	460 (C) (1) (c)	10% *ad val.*
Cotton:		
Bleached:		
Not printed, dyed or coloured, as follows:		
Fabrics, otherwise classifiable under Tariff Item 464 (C) (5) (b), viz.:		
For use in a clothing factory in the manufacture of shirts, under security.		
For use in the manufacture of leathercloth, rubbercloth or other waterproof cloth, under security.		
Fabrics 52 inches or over in width, for use, in the undyed state, otherwise than in the manufacture of apparel and otherwise than as bed sheeting or pillow casing or in the making up of bed sheets or pillow cases, under security.	464 (C) (1) (e) (3)	½d. per sq. yard or 5% *ad val.* whichever rate returns the lower duty.
Plain or matt weaves, otherwise classifiable under Tariff Item 464 (C) (5) (a), for use otherwise than as bed sheeting or pillow casing, or in the making up of bed sheets or pillow cases, under security.		
Not printed, otherwise classifiable under Tariff Item 464 (C) (4) (b), for use otherwise than as bed sheeting or pillow casing or in the making up of bed sheets or pillow cases, under security	464 (C) (1) (d) (2)	½d. per sq. yard or 5% *ad val.* whichever rate returns the lower duty.
Dyed or coloured not printed, as follows:		
Fabrics, otherwise classifiable under Tariff Item 464 (C) (5) (b), viz.:		
For use in a clothing factory in the manufacture of shirts, under security.		
For use in the manufacture of leathercloth, rubbercloth or other waterproof cloth, under security.		
Fabrics, multi-coloured, woven striped or multi-coloured, woven checked. Suede cloth.	464 (C) (1) (e) (2)	½d. per sq. yd. or 5% *ad val.* whichever rate returns the lower duty.
Plain or matt weaves, otherwise classifiable under Tariff Item 464 (C) (5) (a), for use otherwise than as bed sheeting or pillow casing or in the making up of bed sheets or pillow cases, under security.		
Otherwise classifiable under Tariff Item 464 (C) (4) (b), for use otherwise than as bed sheeting or pillow casing or in the making up of bed sheets or pillow cases, under security	464 (C) (1) (d) (1)	½d. per sq. yd. or 5% *ad val.* whichever rate returns the lower duty.
Unbleached:		
Not printed, dyed or coloured, as follows:		
Fabrics, otherwise classifiable under Tariff Item 464 (C) (5) (a), viz.:		
Plain or matt weaves, 52 inches and over in width, in the loom state and not subsequently processed in any way.		
Twill weaves, in the loom state and not subsequently processed in any way, for use as bed sheeting or in the making up of bed sheets, under security.		
Plain or matt weaves, for use otherwise than as bed sheeting or pillow casing or in the making up of bed sheets or pillow cases, under security.	464 (C) (1) (e) (4)	½d. per sq. yd. or 5% *ad val.* whichever rate returns the lower duty.
Fabrics, otherwise classifiable under Tariff Item 464 (C) (5) (b), viz.:		
For use in the manufacture of leathercloth, rubbercloth or other waterproof cloth, under security.		
For use in the manufacture of screen or roller printed furnishing fabrics, under security.		
Less than 52 inches in width, for use in the undyed state in the manufacture of tents or tent flys, under security.		

(*Continued on page* 479)

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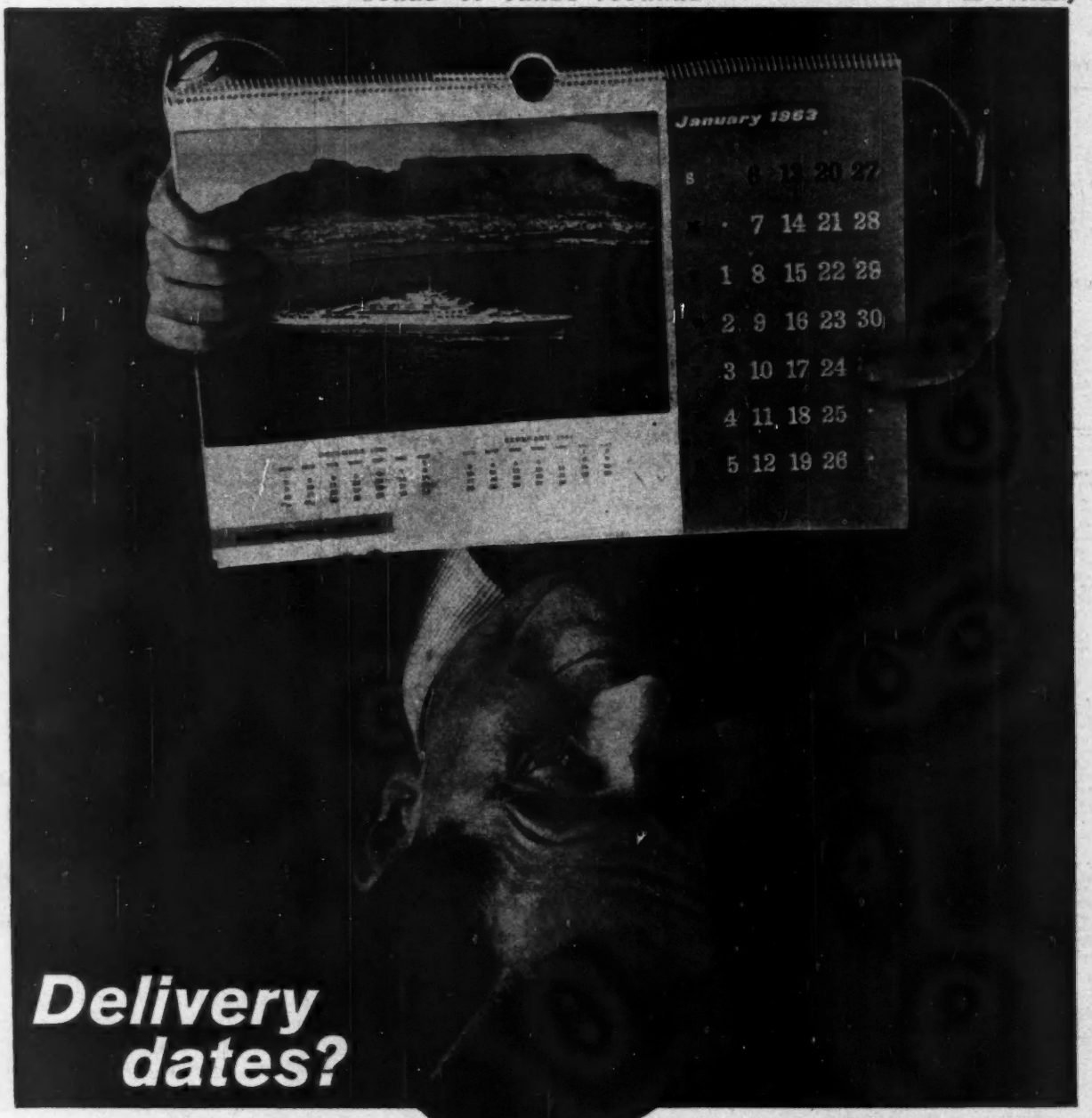

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BLOCK LETTERS

2

Australia (*Continued*)

Goods	Classification and Duty under the British Preferential Tariff	
	Tariff Item	Rate of Duty
52 inches or over in width for use, in the undyed state, otherwise than in the manufacture of apparel and otherwise than as bed sheeting or pillow casing or in the making up of bed sheets or pillow cases, under security.		
Not printed, otherwise classifiable under Tariff Item 464 (C) (4) (b), as follows: For use otherwise than as bed sheeting or pillow casing or in the making up of bed sheets or pillow cases, under security provided that in respect of fabrics 52 inches and over in width, in the loom state and not subsequently processed in any way, for use in the loom state, security may be waived.	464 (C) (1) (d) (3)	¼d. per sq. yd. or 5% *ad val.* whichever rate returns the lower duty.
Discontinuous man-made fibres, otherwise classifiable under Tariff Item 465 (C) (2) or 465 (C) (3), for waterproofing, under security	465 (C) (1) (c)	10% *ad val.*
Flax and if containing man-made fibres, containing less than 20% by weight of man-made fibres calculated on the textile fibre content, otherwise classifiable under Tariff Item 463 (C) (5) (a) (2), as follows: Woven from single yarns, in widths not exceeding 52 inches, bleached, dyed or coloured or printed, not waterproofed, weighing not more than 10 ounces per square yard.	463 (C) (5) (a) (1)	5% *ad val.*
Woven from single yarns, weighing not more than 10 ounces per square yard, for use in the manufacture of screen or roller printed fabrics, under security.		
Wool or other animal hair, otherwise classifiable under Tariff Item 462 (C) (3) or 462 (C) (4), for waterproofing, under security.	462 (C) (1) (c)	10% *ad val.*

Cancelled By-laws

The following goods are removed from the provisions of By-law entry and will now be classified under the substantive item indicated:

CAPSULES: Gelatine, empty	458	Free
NARROW WOVEN TEXTILE FABRICS of man-made fibres or containing 20 per cent. by weight of man-made fibres, calculated on the textile fibre content, not covered by Tariff Item 482 (A) (1), 482 (A) (2) or 482 (A) (4) (a) as follows: Bolting cloth, of man-made fibres: For use in the manufacture of artificial flowers, under security	482 (A) (3) (b)	2s. 6d. per sq. yd.
TEXTILE FABRICS, viz.: Impregnated or coated with preparations of cellulose derivatives or of other artificial plastic materials otherwise classifiable under Tariff Item 475 (B) (2) (b): Black material, similar to black oil baize, for use in the manufacture of exercise books and note books, under security	475 (B) (2) (b)	22½% *ad val.*
Fabrics similar to oil baize, prepared with celluloid or nitrocellulose of a class or kind which in the opinion of the Minister is not competitive with fabrics of Australian manufacture		
Rubberized otherwise classifiable under Tariff Item 477 (C): Black material, similar to black oil baize, for use in the manufacture of exercise books and note books, under security	477 (C)	22½% *ad val.*
Fabrics similar to oil baize, prepared with rubber, of a class or kind which in the opinion of the Minister is not competitive with fabrics of Australian manufacture		
WOVEN TEXTILE FABRICS: Having a textile fibre content in chief part by weight of: Flax or of ramie or of flax and ramie, containing man-made fibres, otherwise classifiable under Tariff Item 463 (C) (4) (a) or 463 (C) (6) (a), as follows: For use in the manufacture of artificial flowers, under security		
For use in the manufacture of embroidery, under security		
For use in the manufacture of parasols, sunshades or umbrellas, under security		
In the grey (i.e. both 'in the gum' and 'boiled off'), in widths exceeding 30 centimetres, for use in the manufacture of screen printed or roller printed textile fabrics, under security, and subject to the following conditions:		
(i) the importer shall be a person to whom the Minister has issued a certificate of registration, for a specified period, for the purposes this By-law		
(ii) the quantity of fabric so entered by such registered person shall not exceed that authorized by the Minister for entry for home consumption during the currency of the aforesaid registration certificate	463 (C) (4) (a) or 463 (C) (6) (a)	50% *ad val.* less 2½d. per sq. yd. or 2s. 6d. per sq. yd.
(iii) the fabric shall not be used in the printing of labels		
(iv) the fabric shall not be used in the production of printed fabrics, the patterns of which, in the opinion of the Minister, are such that the printed fabric could reasonably be expected to be used as a lining or interlining		
Of a mixture of man-made fibres and flax, for use in the manufacture of articles traced with designs for embroidery, under security		
Textile fabrics (excepting interlining material and tubular tie material), viz.: Multi-coloured woven; Printed; and Other than multi-coloured woven or printed, which have been woven in widths not exceeding 26 inches, for use in the manufacture of neckties, under security		
Silk, otherwise classifiable under Tariff Item 459 (C) (4) (a) or 459 (C) (5) (a), as follows: Of man-made fibres and silk, with or without cotton, woven on jacquard looms, for use in the manufacture of brassieres or corsets, under security		
For use in the manufacture of artificial flowers, under security		
For use in the manufacture of embroidery, under security		
For use in the manufacture of parasols, sunshades or umbrellas, under security		
In the grey (i.e. both 'in the gum' and 'boiled off'), in widths exceeding 30 centimetres, for use in the manufacture of screen printed or roller printed textile fabrics, under security, and subject to the following conditions:		
(i) the importer shall be a person to whom the Minister has issued a certificate of registration, for a specified period, for the purposes of this By-law		
(ii) the quantity of fabric so entered by such registered person shall not exceed that authorized by the Minister for entry for home consumption during the currency of the aforesaid registration certificate	459 (C) (4) (a) or 459 (C) (5) (a)	50% *ad val.* less 2½d. per sq. yd. or 2s. 6d. per sq. yd.
(iii) the fabric shall not be used in the printing of labels		
(iv) the fabric shall not be used in the production of printed fabrics, the patterns of which, in the opinion of the Minister, are such that the printed fabric could reasonably be expected to be used as lining or interlining		
Textile fabrics (excepting interlining material and tubular tie material), viz.: Multi-coloured woven; Printed; and Other than multi-coloured woven or printed, which have been woven in widths not exceeding 26 inches, for use in the manufacture of neckties, under security		
Jacquard patterned, of flax and man-made fibres, with or without cotton, the textile fibre content being in chief part by weight of flax (excepting those covered by Tariff Item 481), defined for cutting up for the manufacture of hemmed or hemstitched tablecloths or serviettes, subject to the following conditions, viz.: the minimum number of articles in the piece (except as provided hereunder) shall be: Tablecloths ½ dozen	463 (C) (6) (a)	2s. 6d. per sq. yd.
Serviettes ½ dozen	or 463 (C) (6) (b)	1½d. per sq. yd.
provided that Tariff Item 463 (C) (2) (a) applies to any of the textile fabrics referred to above in any shipment, not being a shipment of different qualities or grades added together where a proportion not exceeding 10 per cent. contains less than the prescribed number of articles in the piece and provided further that more than two tablecloths or serviettes are contained in the piece		

(Continued on next page)

Australia (*Continued*)

Goods	Classification and Duty under the British Preferential Tariff	
	Tariff Item	Rate of Duty
Of cotton or having a textile fibre content in chief part by weight of cotton, dutiable at a higher rate of duty than that payable under Tariff Item 464 (C) (1) (a) (2), for use in the manufacture of textile fabrics waterproofed with rubber, oil, celluloid, nitrocellulose or by chemical process, under security	Various	Various
Of flax or of ramie or of flax and ramie or having a textile fibre content in chief part by weight of flax or of ramie or of flax and ramie, dutiable at a higher rate of duty than that payable under Tariff Item 463 (C) (1) (c), for use in the manufacture of textile fabrics waterproofed with rubber, oil, celluloid, nitrocellulose or by chemical process, under security	Various	Various
Of silk or having a textile fibre content in chief part by weight of silk, dutiable at a higher rate of duty than that payable under Tariff Item 459 (C) (1) (c), for use in the manufacture of textile fabrics waterproofed with rubber, oil, celluloid, nitrocellulose or by chemical process, under security	Various	Various

Period By-laws to be continued

The following goods will continue to be admitted under By-law provided they are entered as set out in the first column:

COMPOUNDED NATURAL OR SYNTHETIC RUBBER, otherwise classifiable under Tariff Item 330 (B) (5), provided entered for home consumption on or before March 31, 1963	330 (B) (1)	½d. per lb. provided that for liquid latex duty shall be assessed on the rubber content.
NATURAL OR SYNTHETIC RUBBER, otherwise classifiable under Tariff Item 330 (A) (5), but not including reclaimed rubber, provided entered for home consumption on or before March 31, 1963	330 (A) (1)	Free

Decisions on Tariff Classifications

THE AUSTRALIAN DEPARTMENT of Customs and Excise have announced the following decisions on the application of the Australian Tariff.

APPAREL AND ATTIRE: Apparel not otherwise subject to a lower rate of duty and not imported for sale or trade and not exceeding a total value for duty of £10. NOTE: Where the total value for duty of the whole consignment of such goods exceeds £10, the whole of the goods are ineligible for entry under this provision. Goods for which the importer gave a valuable consideration to an overseas vendor *are* for the purposes of *trade* and thus also outside the scope of Item 110 (D), irrespective of value.	110 (D)	22½% *ad val.*

Note: Specific rates are shown in Australian currency: £A125 = £ Sterling 100.

Parts Orders

THE REVISED Parts Order No. 1 published in the *Board of Trade Journal* of October 6, 1961 (page 753) is amended as follows:

Parts Order No. 39

1. This Order may be cited as Parts Order No. 39.
2. This Order shall take effect from February 5, 1963.
3. Parts Order No. 1 is further amended by adding to the definition of excluded parts in paragraph 3(1)(2), the following reference:
   Item 169(E)(2)
4. The First, Second and Third Columns of the Table to paragraph 5 of Parts Order No. 1, are further amended as follows:

First Column (Goods)	Second Column (Proportion)	Third Column (Parts)
By deleting: Taximeters covered by Item 169 (E)	*Pro rata*	Parts not being excluded parts.

Prefatory Note

MINISTERIAL DIRECTION No. 11 under Prefatory Note 12*

1. This direction may be cited as Ministerial Direction No. 11.
2. This direction shall take effect from February 5, 1963.
3. The First and Second Columns of the Table to paragraph 4 of Ministerial Direction No. 1, published in the *Board of Trade Journal* of September 30, 1960 (pages 774 and 775) are amended as follows:

First Column Description of Driven Units	Second Column Description of Driving Units
Under the heading 'Specific': By adding: Taximeters, complete or substantially complete, covered by Item 169 (E) (1)	All.

* Published in the *Board of Trade Journal* of April 6, 1962 (page 777).

Import Licensing Relaxations

A NOTICE was published in the *Board of Trade Journal* of November 2, 1962 (Page 916) giving details of the revised Schedule of Categories of goods remaining subject to import licensing controls in Australia.

The Australian Department of Trade has now advised that balsa classifiable under Tariff Item 291(H) and linings classifiable under Tariff Item 291(L) are removed from import licensing control as from January 31, 1963, and roller bearings, classifiable under Tariff Item 176(A) are removed from import licensing control as from February 5, 1963.

Consequent upon these decisions the Schedule of Categories should be amended as follows:

Category Item	Short description	Licensing Treatment
Delete:		
ex 176 A	Balance – other roller and ball bearings.	
ex 291 H	Balance – excluding radiata pine.	
ex 291 L	Timber dressed or moulded, n.e.i., etc. – excluding weatherboards and flooring boards.	
Insert:		
ex 176 (A)	Balance – excluding roller bearings	A
ex 291 (H)	Balance – excluding radiata pine and balsa	A
ex 291 (L)	Timber dressed or moulded, n.e.i., etc. – excluding weatherboards, flooring boards and linings	A

No adjustments to quotas for these goods are necessary as a result of these exemptions.

Tariff Board Inquiry

THE AUSTRALIAN Minister for Trade has referred to the Tariff Board for inquiry and report the question whether assistance should be accorded the production of:

Knives with cutting blades of metal, serrated or not, having forged stainless steel blades (Tariff Items 197(A)(2) or 197(A)(3)).

Details of the Tariff Items under which the above-mentioned goods are dutiable are given below:

Tariff Item	Goods	British Preferential	Most-Favoured-Nation	General
197	(A) Knives with cutting blades of metal, serrated or not, of types used at the table or in kitchens, including butchers' knives:			
	*(1) Cooks' knives; butchers' knives *ad val.*	5%	17½%	22½%
	(2) Table, dessert, grill, steak or barbecue knives, having forged stainless steel blades incorporating 'Waterloo' type bolsters, the handle not being forged in one piece with the blade *ad val.*	Free	7½%	7½%
	and, in addition, temporary duties of *ad val.*	27½%	30%	30%
	(3) Other. *ad val.*	27½%	37½%	37½%

* This sub-item is shown for information only; it does not form part of the reference.

This matter has been reported by telegraph by the British Senior Trade Commissioner at Canberra, who has been asked by the Australian authorities to notify them at the earliest possible date if any United Kingdom interests propose to tender evidence. In accordance with normal procedure, notification in this instance should be given to the Australian authorities **not later than March 6, 1963.** Before this date, therefore, United Kingdom Trade Associations or firms intending to submit evidence to the Tariff Board should so advise the Commercial Relations and Exports Department, Board of Trade, Horse Guards Avenue, London, S.W.1, quoting reference No. C.R.E. 1439/63.

Reference to the Special Advisory Authority

DETAILS were given in the *Board of Trade Journal* of March 2, 1962 (page 472) of the Australian Government's decision in accordance with which quantitative restrictions may in future be imposed as an alternative, or as an addition to temporary duties.

A reference has now been made to the Special Advisory Authority in respect of **transmission, conveyor or elevator belts or belting not including belts or belting wholly of rubber (Tariff Items 332(B)(6) and 483(A)).**

(*Continued on next page*)

Australia *(Continued)*

Details of the Tariff Items under which the above-mentioned goods are dutiable are given below:

Tariff Item	Goods	British Preferential	Most-Favoured-Nation	General
332	(B) Rubber manufactures and articles wholly or partly of rubber, viz.: (6) Transmission, conveyor or elevator belts or belting of vulcanized rubber or synthetic rubber, including such goods of textile or glass fibre, fabrics, yarns or threads impregnated, coated, covered or laminated with rubber or synthetic rubber, provided that for the purposes of this paragraph, balata, gutta percha and similar native gums and factice derived from oils, shall be deemed to be vulcanized rubber whether or not they have been vulcanized . . *ad val.*	27½%	37½%	40%
483	Textile goods, viz.: Transmission, conveyor or elevator belts or belting of textile material: (A) Impregnated, coated or laminated with artificial plastic material *ad val.*	27½%	37½%	40%

In the short time available for investigation United Kingdom interests wishing to make their views known to the Special Advisory Authority will no doubt get in touch with their Australian agents or with the London office of the Australian Association of British Manufacturers, 42 Leicester Square, London, W.C.2. (Tel. Whitehall 5072).

Any inquiries about this notice should be addressed to the Commercial Relations and Exports Department, Board of Trade, Horse Guards Avenue, London, S.W.1. (Tel. Trafalgar 8855, Ext. 2840 or 3145) quoting reference No. C.R.E. 772/63.

NEW ZEALAND

Import Licensing Schedule for 1962-63

THE NEW ZEALAND Customs Department have issued the following particulars of decisions relating to the Import Licensing Schedule for the 1962/63 period (see *Board of Trade Journal* of March 23, 1962, pages 623-631, March 30, 1962, pages 699-707, April 6, 1962, pages 767-776, and amendments published subsequently):

1. Item Code 67.02 – Iron or Steel Bars, Rods, Angles, Shapes and Sections (including Sheet Pilings), Universals, Plates, Sheets, Hoop and Strip excluding Bars and Rods, etc.

Consideration will be given to the issue to normal and regular importers of additional licences to import iron and steel of the types covered by item code 67.02.

Importers must support such applications by evidence to show that the existing licences held are fully utilized or fully committed and that importation can be made prior to June 30, 1963. Under no circumstances will licences be extended to permit imports after the end of the current licensing period.

2. Item Code 07.01 – Raw Coffee Beans.

Consideration will be given to the issue of additional licences to normal and regular importers for the import of raw coffee beans, item code 07.01. The following information is to be supplied in support of applications.

(a) Stock as at January 31, 1963.
(b) Imports made under existing licence.
(c) Orders placed under existing licences but not yet arrived.
(d) Value of licence not committed.
(e) Monthly sales or usage for the period July 1, 1962 to January 31, 1963.
(f) Estimated requirements for the balance of the period.

3. Item Code 69.20 – Wood Screws.

The allocation for wood screws, item code 69.20, is increased from 37½% 1961 licences to 47½% 1961 licences.

Licences granted under this increased allocation are to be noted: 'For types not made in New Zealand only.'

4. Item Code 66.27 – Sheet Glass etc.

Licences issued under the arrangements notified in the *Board of Trade Journal*, February 8, 1963, page 349, will now be endorsed 'not available for the importation of horticultural quality glass'. Horticultural glass ordered against any of the above licences prior to January 28, 1963 will be admitted thereunder.

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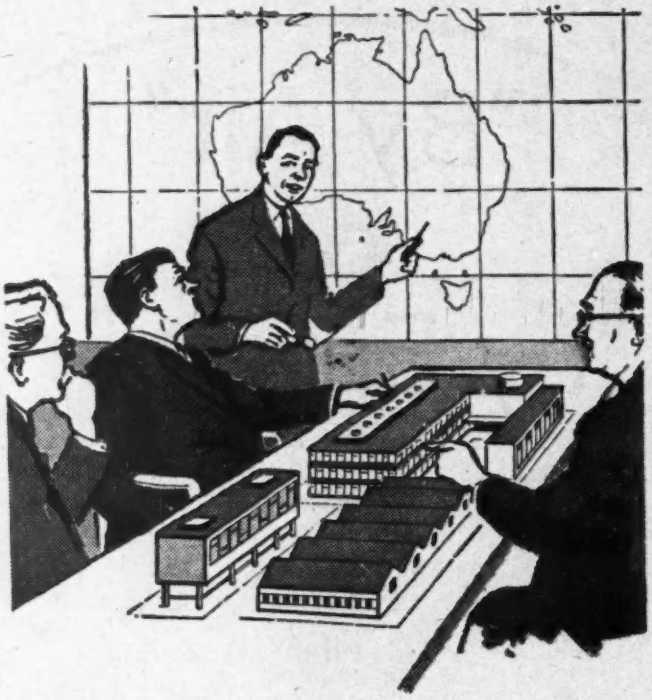
PRESTWICK Cargo Service Building, 330 Prestwick Airport, Ayrshire. (Tel.: Prestwick 79822, Ext. 99).
MANCHESTER Building 8, Manchester Airport, Manchester. (Tel.: Mercury 5262, Ext. 236).



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CUBA

Import and Export Enterprises

NOTICES published in the *Board of Trade Journal* of February 16, 1962 (page 375) and June 1, 1962 (page 1247) reported the creation by the Cuban Government of new State trading organizations to deal with imports and exports. H.M. Embassy in Havana report that two more State importing organizations have been formed. The total number of these organizations which are of interest to British exporters is now fourteen. The names, postal addresses and brief description of the functions of these Enterprises are as follows:

CUBAZUCAR, Apartado 6647, Hanava, Cuba:
Exports of sugar and its derivatives, honey, alcohol, yeast and molasses.

CUBATABACO, Apartado 6557, Hanava, Cuba:
All operations relating to tobacco, whether in leaf or cut, cigars and cigarettes.

CUBAMETALES, Apartado 6917, Havana, Cuba:
Exports and imports of all metals and minerals, cement, sand, petroleum and its derivatives and coal.

MAQUIMPORT, Apartado 6052, Havana, Cuba:
Imports of machinery (non-agricultural) and complete factories.

TRANSIMPORT, Apartado 6665, Havana, Cuba:
Imports of vehicles of all types and of their spare parts; ships, aircraft, instruments, etc.

ALIMPEX, Apartado 7006, Havana, Cuba:
Imports and exports of food products.

QUIMIMPEX, Apartado 6088, Havana, Cuba:
Imports and exports of chemical products (non-pharmaceutical).

MAPRIMPEX, Apartado 2110, Havana, Cuba:
Raw materials and semi-manufactured products, wood, (r.t.m.) 'Formica' (plastics), plywood, tanning materials, animal fodder, glues, cement, etc.

CUBATEX, Apartado 7115, Havana, Cuba:
Textiles, fibres, leather and its products.

CONSUMIMPEX, Apartado 6427, Havana, Cuba:
Imports and exports of all consumer goods such as hardware, glassware, ceramics, office equipment, electrical equipment, sports equipment and other miscellaneous products.

CUBARTIMPEX, Apartado 6540, Havana, Cuba:
Imports and exports of all articles relating to culture and art, e.g. musical instruments, gramophone records and sheet music, books, periodicals, philately equipment, films, etc.

TRACTOIMPORT, Apartado 7007, Havana, Cuba:
Imports of agricultural machinery.

MEDICUBA, Apartado 6772, Havana, Cuba:
Imports of all medicines, pharmaceuticals, and medical, dental and veterinary instruments and equipment.

INTERCOMEX, Apartado 7024, Havana, Cuba:
Acts as intermediary in compensation and barter operations which may be carried out by the above-mentioned Enterprises, and is empowered to act as the agent of foreign firms requiring its services.

BRAZIL

Amendments to Import Regulations

BY RESOLUTIONS No. 280 and 283 of the Brazilian Customs Policy Council the following items of the Brazilian Customs Tariff will be classified in the General Import Category, with effect from February 15, 1963.

Tariff Item	Description
40-08-002	Synthetic rubber hose, internally reinforced, without seams, to be used in the hydraulic systems and motor lubrication of aircraft.
38-19-027	Preparations with bases of feldspar, caolin, silica, associated with pigments, embodiments and opaque materials, for the manufacture of porcelain teeth.

Venezuela Customs Tariff

IN the details of the amendments to the Venezuelan Customs Tariff effective from January 2, 1963, published in the *Board of Trade Journal* of January 25, page 231, item 665-01 referred to 'thermos flasks'. Thermos is a registered trade mark and it must be assumed that this item was intended to refer to 'vacuum flasks.'

MEXICO

Import Licensing

DECREES published recently in the Mexican *Diario Oficial* made goods under the following headings subject to prior import licence. The Decrees are effective on the date of their publication.

Tariff No.	Description
Published December 31, 1962	
715. 02. 02.	Sewing machines proved to the General Directorate of Customs to possess the characteristics of machines for industrial use.
743. 03. 03.	Separate and spare parts identifiable as being intended for industrial sewing machines.
880. 03. 13.	Gauges.
Published January 29, 1963	
572. 01. 07.	Osein, protein matter, derived from the bone.
880. 02. 06.	Matrasses.
880. 02. 08.	Pipettes.
880. 02. 11.	Graduated glasses.
880. 03. 09.	Glass thermometers, other than clinical.
880. 05. 00.	Precision balances, with milligram scale; strips and weights for such balances, also identifiable separate and spare parts thereof.

CANADA

'Made in Canada' Ruling

THE FOLLOWING ruling has been made for Customs purposes:

Of '*a class or kind not made in Canada*':

Three-speed automatic record changers.

(Ruling effective February 11, 1963.)

The above information is contained in Canadian Department of National Revenue Memorandum Series D51-24 dated February 11, 1963.

IRISH REPUBLIC

Licences for Imports of Apples

THE MINISTER for Agriculture in the Irish Republic is prepared to grant licences under the Apples (Regulation of Import) Order 1951 for the importation of raw apples during the period March 1 to July 7, 1963.

Applications for licences should be addressed to the Secretary, Department of Agriculture (Section 4), Dublin, 2, and should indicate the quantity it is desired to import.

Note:

Raw apples grown in the United Kingdom may be imported without a licence.

Amendment

Duties on Some Iron and Steel Products

IN THE NOTICE published in the *Board of Trade Journal* of February 15, page 419, the heading 'Duties Suspended' should have preceded paragraph 3, and not paragraph 2 as shown.

(*Continued on next page*)

B.O.T. Departments, Overseas Officers and Commercial Inquiry Officers

	Last published in Board of Trade Journal
British Commercial Representatives Overseas	16 Nov. 1962
Board of Trade Departments . . .	3 Aug. 1962
Board of Trade, Regional Organization .	1 Feb. 1963
E.C.G.D. Local Offices . . .	1 Feb. 1963
British and Commonwealth Chambers of Commerce and other British Business Organizations Overseas	1 Feb. 1963
U.S. Consular Offices in the U.K. . .	21 July 1961

Irish Republic (*Continued*)

Customs Duty on Matches Reduced

THE IRISH REPUBLIC Revenue Commissioners announce that the Government have made an Order entitled the Imposition of Duties (No. 133) (Matches) Order, 1963. The effect of the Order which came into operation on February 6, is:

(i) to reduce by 9d. per gross containers, the rates of the customs duty on containers of wooden matches, each containing more than 20 but not more than 50 matches;

(ii) to provide for corresponding reductions in the other rates of customs duties on matches.

Tariff Heading No. 36.06 as amended, reads as follows:

	Rate of Duty		
	Full	Preferential	Special Preferential
	£ s. d.	£ s. d.	£ s. d.
(A) Wooden matches in boxes or other containers:			
(1) Containing not more than 10 matches	0 15 4 per 1,000 containers	0 15 4 per 1,000 containers	0 15 4 per 1,000 containers
(2) Containing more than 10 but not more than 20 matches	1 10 8 per 1,000 containers	1 10 8 per 1,000 containers	1 10 8 per 1,000 containers
(3) Containing more than 20 but not more than 50 matches	0 11 1 per 144 containers	0 11 1 per 144 containers	0 11 1 per 144 containers
(4) Containing more than 50 but not more than 75 matches	0 16 7 per 144 containers	0 16 7 per 144 containers	0 16 7 per 144 containers
(5) Containing more than 75 matches	0 16 7 per 144 containers and, for each 25 or part of 25 matches over 75, 0 3 11 per 144 containers and so in proportion for any less quantity of containers	0 16 7 per 144 containers and, for each 25 or part of 25 matches over 75, 0 3 11 per 144 containers and so in proportion for any less quantity of containers	0 16 7 per 144 containers and, for each 25 or part of 25 matches over 75, 0 3 11 per 144 containers and so in proportion for any less quantity of containers
(B) Other matches in boxes or other containers:			
(1) Containing not more than 20 matches	3 1 4 per 1,000 containers	3 1 4 per 1,000 containers	3 1 4 per 1,000 containers
(2) Containing more than 20 but not more than 50 matches	1 2 2 per 144 containers	1 2 2 per 144 containers	1 2 2 per 144 containers
(3) Containing more than 50 but not more than 75 matches	1 13 2 per 144 containers	1 13 2 per 144 containers	1 13 2 per 144 containers
(4) Containing more than 75 matches	1 13 2 per 144 containers and, for each 25 or part of 25 matches over 75, 0 7 10 per 144 containers and so in proportion for any less quantity of containers.	1 13 2 per 144 containers and, for each 25 or part of 25 matches over 75, 0 7 10 per 144 containers and so in proportion for any less quantity of containers.	1 13 2 per 144 containers and, for each 25 or part of 25 matches over 75, 0 7 10 per 144 containers and so in proportion for any less quantity of containers.

FRANCE

Global Quota for Oranges

THE FRENCH *Journal Officiel* of February 6, 1963, announced the opening of a quota for the import of oranges (Tariff No. 08-02 A I a, II) originating in and imported from Member countries of the Organization for Economic Co-operation and Development, with the exception of Spain and the countries of the European Economic Community.

Applications for licences, on form AC, will be received at the Direction des Relations Economiques Exterieures, Service des Autorisations Commerciales (Importations), 8 rue de la Tour-des-Dames, Paris 9e, from February 6 onwards, and will be examined as and when they are received. Licences will be valid only up to June 14, 1963; this reduced period of validity will be indicated on the licences.

The French text of this notice may be seen at the Export Services Branch, Board of Trade, Room E.38, Hillgate House, 35, Old Bailey, London, E.C.4.

Road Safety Measures

THE FRENCH *Journal Officiel* of January 10, 1963, announced that as from January 1, 1964, all passenger cars in France must be provided with at least two fixtures for a safety belt for the front passenger seat, and with a third if the construction of the car permits. Fixtures for the driver's and rear seats will be optional. In addition, as from April 1, 1963, all safety belts sold in France must conform to a type approved by the French Ministry of Transport.

The same *Journal Officiel* also announced that all lorries and trailers with a road clearance of more than 2ft. 4ins. will be required to carry a protective screen at the rear to prevent small vehicles being driven underneath them.

The full French text of this notice may be seen at the Export Services Branch, Board of Trade, Room E.38, Hillgate House, 35 Old Bailey, London, E.C.4.

EUROPEAN COMMUNITIES

Translations of the Communities Regulations

THE FOLLOWING further translations of the Communities Regulations are now available from H.M. Stationery Office, Kingsway, London, W.C.2, and branches:

European Economic Community

Regulation No. 140 postponing the date of bringing into operation the levy system in respect of certain pigmeats products. Price 5d.

Regulation No. 141 providing that the Council's Regulation No. 13 shall not apply to the transport section. Price 5d.

Regulation No. 146 amending the Council's Regulations Nos. 44 and 114 in respect of the levies on imports into France of certain poultry from Luxembourg. Price 5d.

Regulation No. 147 amending the Council's Regulations Nos. 33, 35, 40, 41 and 44 in respect of the description of one of the types of presentation of slaughtered hens and chickens. Price 5d.

Regulation No. 148 amending the Commission's Regulations Nos. 75, 79, 112 and 125 and annulling the Commission's Regulation No. 118 in respect of the single market for poultry meat within the Belgo-Luxembourg Economic Union. Price 8d.

Regulation No. 149 amending the Commission's Regulations Nos. 75, 112, 125 and 126 in respect of the description of one of the types of presentation of slaughtered hens and chickens. Price 5d.

Regulation No. 150 creating an exception to the common standards of quality for citrus fruits. Price 5d.

Regulation No. 151 concerning arrangements for three surveys of wages in manufacturing industry. Price 8d.

Regulation No. 152 amending the Commission's Regulation No. 90 on refunds payable in respect of cereal exports. Price 5d.

Regulation No. 153 supplementing and amending Regulation No. 27 of May 3, 1962. Price 5d.

Regulation No. 154 extending the Term of Validity of the Council's Regulations Nos. 42, 45, 46 and 116. Price 5d.

Regulation No. 157 laying down afresh the amount of the levies on live farmyard poultry exceeding 185 grammes weight per head and parts of slaughtered farmyard poultry. (Amending Regulations Nos. 77 and 136.) Price 5d.

Regulation No. 158 laying down the amount of the intra-Community levies on live farmyard poultry not exceeding 185 grammes weight per head. Price 8d.

Regulation No. 163 on certain conditions for the granting of refunds on exports of cereals. Price 8d.

Regulation No. 166 determining the list of benefits and allowances of a family or social security nature to be deducted from the basic taxable amount on which the tax for the benefit of the Communities is calculated. Price 5d.

European Atomic Energy Community

Regulation No. 15 determining the list of benefits and allowances of a family or social security nature to be deducted from the basic taxable amount on which the tax for the benefit of the Communities is calculated. Price 5d.

SPAIN

Madrid Arrangement for the Prevention of False Indications of Origin

THE LATEST (Lisbon 1958) revision of this Arrangement, which is subsidiary to the Industrial Property Convention, has now been ratified by six countries and entered into force on February 17, 1963. The six countries are France, Federal Republic of Germany, Czechoslovakia, Monaco, the United Kingdom and Switzerland.

(*Continued on next page*)

Spain (*Continued*)

Customs Tariff

IN THE *State Gazette* of February 1, the Spanish authorities have published new compensatory tariffs on the following iron and steel products:

Tariff heading	Goods	Compensatory tariff Pesetas per ton
73.01	D. Cast iron moulding	400
	E. Other cast iron or pig iron	400
73.07	A. Of special steel without alloy	80
	B. Of iron or steel other than special:	
	1. Blooms and billets	390
	2. Slabs and rims	520
	3. Pieces roughly shaped by forging	520
73.08	B. Of iron or steel other than special, with a width:	
	1. Less than 1·5 m.	550
	2. 1·5 m. or over	550
73.09	Universal plates of iron or steel	140
73.10	A. Of special steel without alloy	710
	B. Of iron or steel other than special:	
	1. Wire rod	1,000
	3. Other bars:	
	(a) Simply made by hot or cold process, including forged	1,000
	(b) Covered or further worked (polished, drilled, twisted, etc.)	1,000
73.11	Shapes of special steel without alloy	370
	B. Shapes of iron or steel other than special:	
	2. Others:	
	(a) Simply hot-rolled or drawn:	
	I. In form of U, T or double T with a height:	
	(a) Up to 80 mm.	630
	(b) 80 mm. or over	630
	II. In form of capital Omega	630
	III. In other forms:	
	(b) Simply forged	370
	(c) Simply cold-formed or cold finished	630
	(d) Covered or further worked (polished, drilled, twisted, etc.)	630
73.12	A. Of special steel without alloy	540
	B. Of iron or steel other than special:	
	1. Simply hot-rolled, including pickled	840
73.14	A. Of special steel without alloy, whose greatest dimension in transversal section is:	
	1. 5 mm. or over	2,620
	2. 1 mm. inclusive to 5 mm.	2,620
	3. Less than 1 mm.	2,430
	B. Of iron or steel other than special, whose greatest dimension in transversal section is:	
	1. 5 mm. or over:	
	(a) Simple and uncovered	2,740
	(b) Covered or with other work (tin-plated, galvanized, polished, corrugated, etc.)	2,810
	2. 1 mm. inclusive to 5 mm.:	
	(a) Simple and uncovered	2,620
	(b) Covered or with other work (tin-plated, galvanized, polished, corrugated, etc.)	2,560
	3. Less than 1 mm.:	
	(a) Simple and uncovered	2,430
	(b) Covered or with other work (tin-plated, galvanized, polished, corrugated, etc.)	2,300

These duties are straight additions to the present rates of duty and it is stated that they are designed to protect the Spanish industry from unfair competition. They are applicable with effect from February 4, 1963. Inquiries concerning this notice should be addressed to Export Services Branch (Tariff Section), Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 460 or 462).

Opening of Global Quotas

THE LIST of global quotas was published in the *Board of Trade Journal* of February 15 (pages 417-18). The Spanish authorities have now invited applications from Spanish importers, merchants and industrialists against the following quotas:

Quota No.	Goods	Minimum value of licences for which applications invited	Closing date for application
		U.S. dollars	
3	Fruit preserves	250,000	March 15
4	Miscellaneous food products	25,000	March 15
5	Beer	55,000	March 15
7	Coking coal	1,500,000	November 30
8	Anthracite	200,000	November 30
13	Varnishes, paints, pigments and similar preparations	150,000	March 13
15	Tensoactive preparations, preparations for lyes, lubricating preparations, glues and miscellaneous products of the chemical industries, not liberalized and not included in other quotas	475,000	March 13
17	Polymerization and copolymerization products, artificial plastic materials, cellulose ethers and esters and artificial resins, non-liberalized and not included in other quotas	1,200,000	March 13
30	Miscellaneous manufactures of iron and steel	500,000	March 15
40	Non-liberalized parts for the manufacture of electric apparatus	400,000	November 30
42	Tractors	1,000 Units	March 13
43	Parts for the manufacture of tractors	1,000,000	November 30
46	Parts and accessories for the manufacture of road transport vehicles, except buses	3,000,000	November 30

AUSTRIA

Tariff Reductions and Liberalization of Imports

THE BRITISH Embassy in Vienna has provided details of recent Austrian tariff reductions, liberalization of imports, and increases in global import quotas.

Duties have been reduced by 10 per cent. or more on a large number of tariff headings. (These reductions do not affect imports from EFTA countries, including Britain, on which duties from January 1, 1963, are 50 per cent. of the basic rate.)

With effect from January 1, 1963, liberalization has been extended to about 60 more tariff headings, covering pharmaceuticals, chemicals, tyres, certain kinds of agricultural machinery, toys, and other goods.

Global quotas (available to all members of the GATT except Cuba, Czechoslovakia and Japan) have been increased by 10 per cent. from January 1, 1963.

Lists of the tariff headings affected by the reductions in import duty and by liberalization are available in Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 449).

Report on Overseas Trade

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ISRAEL

Import Licensing

BY THE END of 1962, licences were being issued for the import into Israel of many items the import of which had previously been banned. The following is a list of the items which were so involved, and supersedes the articles published in the *Board of Trade Journal* of December 7, 1962 (page 1191) and February 8, 1963 (page 857).

Item No.	Brief Description
11.08 (i)	Starch
13.02 (a) (3)	Shellac or Seedlac including fused, leached or waxless
15.07 (i) (2)	Linseed Oil
21.05	Soups
30.04	Medical Cotton Wool
35.05 (b)	Starches
38.12 (c)	Starches
39.01 (a) (8)	Phenol Formaldehyde Powder
39.02 (a) (3)	Polyvinyl Acetate
39.07 (i) (9)	Items made of Plastic
41.02	Leather Uppers
41.04 (a)	Goat and Kid Skin Leather
42.03 (a) (9)	Protective Industrial Gloves
42.04 (a) (1)	Machinery Belting made up in length
42.20 (a)	Spools for Winding Yarn (cones made of paper board)
44.05 (g)	Veneers
44.14 (i)	Veneers
44.15 (a)	Veneers
44.16	Cellular Panels of Wood
48.01 (i) (3)	Duplex Cartons
57.10	Woven Fabrics of Jute
64.05	Rubber Soles
68.04 (d) (1)	Grinding and Polishing Tools
68.04 (d) (2)	Grinding and Polishing Tools
68.04 (d) (3)	Grinding Wheels
68.05 (b)	Diamond Impregnated Hand Laps
73.10 (a) (2a)	Bars and Rods (including Wire Rod) of Iron and Steel, precision made
73.10 (b) (1)	Bars and Rods (including Wire Rod) of Iron and Steel, precision made
73.14 (c) (1)	Bars and Rods (including Wire Rod) of Iron and Steel, precision made
73.14 (i) (9)	Iron or Steel Wire, whether or not coated, but not insulated
73.14 (i) (9) (b)	Iron or Steel Wire, whether or not coated, but not insulated
73.14 (i) (9) (c)	Iron or Steel Wire, whether or not coated, but not insulated
73.15 (b) (9) (d)	Alloy Steel and High Carbon Steel
73.15 (e) (9) (c)	Alloy Steel and High Carbon Steel
73.34	Metal Pins
73.36 (i)	Gas Stoves
73.38 (i)	Enamel Household Utensils
76.15	Aluminium Household Utensils
82.02 (a)	Non-mechanical Hand-Saws
82.03	Hand Tools—e.g. Pliers, Pincers
82.03 (a) (1)	Spanners and Wrenches
82.03 (a)(2)	Spanners
82.03 (a)(9)	Other Tools
82.03 (c) (1)	Slip Joint Pliers
82.03 (c) (2)	Slip Joint Pliers
82.03 (c) (3)	Carpenter or Shouldered Pincers
82.03 (c) (4)	Locksmiths Tongs
82.03 (c) (5)	Pliers
82.03 (i)	Other Tools
82.04 (a)	Vices, Clamps and Cramps
82.04 (e)	Drilling, Threading and Tapping Tools
82.04 (i) (1)	Tyre Levers and Crow Bars
82.04 (i) (2) (b)	Wall Chisels
82.04 (i) (2) (c)	Door Hinge Chisels
82.04 (i) (4)	Hammers
82.04 (i) (5)	Painters Scrapers and Putty Knives
82.04 (i) (6) (i)	Case Openers
82.04 (i) (7)	Wheel Pullers
82.04 (i) (9)	Other Tools
82.05 (g) (1)	Drawing and Extrusion Dies
83.05	Office Clips
83.07 (a) (2)	Street Lamps
84.40 (a)	Washing Machines
84.41 (a) (1)	Sewing Machines for domestic use
84.48 (g)	Tools
84.61 (g)	Gas Fittings (valves and regulators intended for fitting on propane-butane gas cylinders)
85.04 (b)	Accumulators
85.06 (c) (1) (i)	Electric Mixers
85.06 (d)	Domestic Ventilators
85.11 (c) (1) (a)	Welding Tools
85.12 (i)	Electric Stoves, Electric Food-Preparing Appliances, Electric Heating and Drying Stoves, Electric Kettles, Electric Blankets and Pads, Electric Bells
85.19	Various specified Electric Ceramics
85.19 (e) (9)	Electrical Fittings (sockets, lamp holders plugs)
90.16 (a) (2) (a)	Scribers and Centre Punches
90.16 (a) (2) (b)	V-Block Drawing Instruments
90.16 (b) (2) (g)	Tape Measures
90.22 (c) (1)	Diamond Indenters for Hardness Testing
92.11 (a)	Electric Gramophones (without record changers)
97.06	Sport and Athletic Goods
—	Gramophone Records

Tools

Tools

All inquiries about this notice should be addressed to the Commercial Relations and Exports Department, Board of Trade, Horse Guards Avenue, London, S.W.1. (Tel. Trafalgar 8855, Ext. 2023), quoting reference C.R.E. 1060/G4.

LEBANON

Import of Potato Seeds

LEBANESE regulations concerning the importation of potato seeds have been issued. A copy has been sent to the Potato Marketing Board and copies can be seen at the Board of Trade. Inquiries concerning this notice should be addressed to the Commercial Relations and Exports Department, Board of Trade, Horse Guards Avenue, London, S.W.1. (Tel. Trafalgar 8855, Ext. 2528).

Office of the British Trade Commissioner Kaduna, Nigeria

THE OFFICE address of the British Trade Commissioner has been changed, the new address being:

5 Ahmadu Bello Way,
Kaduna,
Nigeria.

The postal address, telegraphic address and the telephone number are unchanged.

GOVERNMENT PUBLICATIONS
required by customers in the West of England may be obtained quickly from
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FEDERAL REPUBLIC OF CAMEROON

Amendments to Import Duty Rates and Nomenclature

AS STATED at the end of the notice in last week's issue of the *Board of Trade Journal* (pages 425 to 428), the amendments to the nomenclature of the Customs tariff of the Federal Republic are now published below:

2. Amendments to the nomenclature of the Customs Tariff for import duties;

Chapter 1. – In the column 'Basis of assessment' replace 'Official value' and 'net kilo' by 'value'.
Chapter 3. –
1° Heading 03-01: 'Fish, fresh (live or dead), chilled or frozen'.
Sub-heading 19: 'sea fish'.
This sub-heading shall be annexed as follows: 'sea fish' :
19: 'Tunney fish and small sardines'.
90: 'Other'.
2° In the column 'Basis of assessment', replace 'net kilo' by 'value'.
3° Heading 03-02: 'Fish, salted, in brine, dried or smoked'.
Sub-heading 11: 'Stockfish'.
Add: 'and klippfish'.
Chapter 5. – Heading 05-10-00: 'Ivory, unworked or simply prepared'.
In the column 'Basis of assessment, replace 'Official value' by 'value'.
Chapter 12. – Heading 12-03-00: 'Seeds, fruit and spores, of a kind used for sowing'.
In the column 'Basis of assessment', replace 'net kilo' by 'value'.
Chapter 19. – Heading 19-06-00: 'Communion wafers, empty cachets of a kind suitable for pharmaceutical use'.
In the column 'Sub-heading' delete 00 and add the two following sub-headings:
01: 'Communion wafers'.
09 'Other'.
Chapter 22. – Sub-heading 22-08-31: 'handed for denaturing' to be deleted.
Chapter 23. – Heading 23-01: 'Flours and meals, of meat, offals',
1° Delete 00 in the column 'sub-heading' and add the two following sub-headings:
31: 'Flour of fish'.
90: 'Other'.
2° Heading 23-02: 'Bran, sharps and other residues'.
Delete 00 in the column 'sub-heading' and add the two following sub-headings:
01: 'Residues from flour mill'.
90: 'Other'.
Chapter 24. –
1° Heading 24-02: 'Manufactured tobacco'.
Delete sub-heading 05: 'cigarettes' and replace it by the two following sub-headings:
08: 'Cigarettes of higher quality (5)'.
07: 'Cigarettes of ordinary quality (5)'.
Add in the column 'Remarks' the following footnote (5):
(5) 'Cigarettes shall be classified as of higher quality or ordinary quality according as their respective value is superior or inferior to 900 francs CFA per kilo net'.
2° In the column 'Basis of assessment' replace 'net kilo' by 'value'.
Chapter 25. – Heading 25-32: 'Mineral substances not elsewhere specified or included'.
1° Delete 00 in the column 'Sub-heading' and add the two following sub-headings:
10: 'Natron'.
90: 'Other'.
2° Sub-headings 25-01-04 and 25-01-06.
In the column 'Basis of assessment' replace '100 gross kilo' by 'value'.
Chapter 27. –
Heading 27-10.
In the column 'Basis of assessment' replace the words '100 gross kilo' 'hectolitres' and 'Official value' by the following:
27-10-01: 'Petrol for aircraft': 'Official value';
02: 'Other': Official value';
03: White spirit': 'Value';
04: 'Lamp-oil: 'Official value';
05: 'Compound fuels': 'Value';
06: 'Other': 'Value';
11: 'Gas-oils' : 'Official value';
21: 'Fuel-oils': 'Official value'.
The rest of the column shall remain unchanged.
Chapter 29. –
1° Heading 29-02: 'Halogenated derivatives of hydrocarbons'.
Sub-heading 84: 'Dichlorodiphenytricloroethane' becomes :

Dichlorodiphenyltrichloroethane (D.D.T.)		
Put up ready for retail sale		84
Other		89

2° Heading 29-42: 'Vegetable alkaloids'.
Sub-heading 11: 'Quinquina alkaloids'.
In the column 'Basis of assessment' replace 'net kilo' by 'value'.
Chapter 30. –
1° Heading 30-02-00: 'Antisera'.
Delete 00 in the column 'Sub-heading' and add the two following sub-headings:
01: 'Imported by the Central Supply Pharmacy'.
09: 'Other'.
2° Heading 30-03: 'Medicaments (including veterinary medicaments)'.
This shall become:

Description of Goods	Heading	Sub-heading
Medicaments including veterinary medicaments:	30-03	
Imported by the Central supply pharmacy		01
Other (1):		
alcoholic (2)		18
non alcoholic		19

The footnotes (1) and (2) shall remain unchanged.
3° Heading 30-04-00: 'Wadding, gauze, bandages'.
Delete 00 in the column 'sub-heading' and add the two following sub-headings:
01: 'Imported by the central supply pharmacy'.
09: 'Other'.
4° Heading 30-05-00: 'Other pharmaceutical goods'.
Delete 00 in the column 'sub-heading' and add the two following sub-headings:
01: 'Imported by the central supply pharmacy'.
09: 'Other'.
Chapter 31. – In the column 'Basis of assessment' replace the words '100 gross kilo' by 'value'.
Chapter 36. –
Headings 36-02: 'Prepared explosives'.
36-03: 'Mining, blasting and safety fuses'.
36-04: 'Percussion and detonating caps'.
In the column 'Basis of assessment' replace '100 gross kilo' by 'value'.
Chapter 37. –
Headings 37-06-00: 'Cinematograph films'.
37-07-00: 'Other cinematographic films'.
In the column 'Basis of assessment' replace 'value' by 'official value'.
Chapter 39. – Heading 39-02 'Polymerization and copolymerization products'.
Amend sub-heading 30 'polyvinyl chloride' and 90 'other' according to the following.

Description of Goods	Heading	Sub-heading
Coumarone-indene resins etc):	39-02	
Polyvinyl chloride:		
granulated		30
otherwise put up		40
other		90

Chapter 49. –
In the colum: 'Basis of assessment' replace the words 'gross kilo' wherever they be by 'value'.
Chapter 50. –
Headings 50-01
50-02
50-03, in the column 'Basis of assessment' replace the words 'net kilo' by 'value'.
Chapter 53. – In the column 'Basis of assessment' replace the words 'net kilo' wherever they by by 'value.
Chapter 54, 55, 56. – Replace, in the colum 'Basis of assessment' the words 'net kilo' wherever they be by the word 'value'.
Chapter 57. –
1° In the column 'Basis of assessment', heading 57-01, 57-02 and 57-03, replace the words 'kilo net' by the word 'value'.
2° Heading 57-10: 'woven fabrics of jute of a weight per square metre of . . .' after sub-heading 08 ('500 gr. and less') add the following sub-heading:

Description of Goods	Heading	Sub-heading
Woven fabrics of jute for the packing of cotton for export (whatever be the weight per square metre)		10

Chapter 62. –
Heading 62-03 'sacks and bags. . . '.
Amend this heading according to the following:

Description of Goods	Heading	Sub-heading
Sacks and bags of a kind used for the packing of goods:	62-03	
Empty:		
new:		
gunny bags		01
in other material		02
used:		
gunny bags		03
in other material		04
Full:		
gunny bags		11
in other material		12

Chapter 63. –
Heading 63-02-00.
In the column 'Basis of assessment' replace '100 gross kilo' by 'value'.
Chapter 73. –
Heading 73-32: 'Bolts and nuts (including bolt ends and screw studs). . . '.
Delete 00 in the column 'Sub-heading' and add the three following sub-headings:
02: 'Coach-screws for railways'.
91: 'Bolts, screws and other materials used in the construction of railway rolling-stock'.
99: 'Other'.
Chapter 82. –
Heading 82-05: 'Interchangeable tools for hand tools. . . '.
Insert between sub-heading 58 (drilling and boring tools) and sub-heading 90 (other) the following sub-heading 60:
60: 'Cutting up machines'.
Chapter 83. –
Heading 83-14: Sign-plates, name-plates. . . '.
Delete 00 in the column 'Sub-heading' and add the two following sub-headings:
01: 'Signal-plates for traffic lines'.
09: 'Other'.
Chapter 84. –
1° Heading 84-06: 'Internal combustion piston engines': Replace the whole heading by the following:

Description of Goods	Heading	Sub-heading
Internal combustion piston engines:	84-06	
car and motor cycle engines of cylinder cubic capacity		
of less than 6,000 cm³		06
of more than 6,000 cm³		07
aircraft engines, components and spare parts thereof		19
outboard engines for boats		21
marine engines for ships and boats for sea or inland navigation (except boats for pleasure)		30
other engines		39
Components and spare parts for engines other than aircraft engines:		
components and spare parts for outboard engines		80
other		90

(Continued on next page)

Federal Republic of Cameroon (*Continued*)

2° Heading 84-15: 'Refrigerators and refrigerating equipment (electrical and other)'.
Sub-heading 01: 'Furniture and fixtures with refrigerating equipment. . . '.
Delete 01 in the column 'sub-heading' and add the two following sub-headings:
03: 'Electrical'.
09: 'Other'.
3° Heading 84-36: 'Machines for extruding man-made textiles. . . '.
Delete 00 in the column 'sub-heading' and add the two following sub-headings:
01: 'Cotton-gins'.
09: 'Other'.
4° Heading 84-49: 'Pneumatic or motor powered hand tools. . . '.
Delete 00 in the column 'sub-heading' and add the two following sub-headings:
01: 'Cutting up machines'.
09: 'Other'.
Chapter 85. –
Heading 85-05: 'Tools for working in the hand with self-contained electric motor'.
Delete 00 in the column 'sub-heading' and add the two following sub-headings:
01: 'Cutting up machines'.
09: 'Other'.
Chapter 87. –
1° Heading 87-01: 'Tractors whether or not fitted with power take-offs, winches or pulleys'.
Sub-headings 31, 32, 33 } Road tractors.
called 'carriers';
with explosion-engines;
with internal combustion engines.
Delete these three sub-headings and replace them by the two following sub-headings:
wheeled tractors:
31: '4 tons or less'.
32: 'more than 4 tons'.
2° Heading 87-02: 'Motor vehicles for the transport of persons, goods or materials, (including sports motor vehicles and trolleybus). . . '.
Sub-heading 14. – 'Motor vehicles for the transport of goods and materials: with internal combustion engine'.
Delete this sub-heading and replace it by the three following sub-headings:
Motor vehicles for the transport of goods and materials: with explosion or internal combustion engine:
14: 'Of a load more than 4,000 kg'.
15: 'Light vehicles of Jeep type and similar, with two driving axles'.
19: 'Other'.
3° Heading 87-12: 'Parts and accessories of articles falling within heading No. 87-09, 87-10, or 87-11'.
Sub-heading 21: 'Other'.
Delete this sub-heading and replace it by the two following sub-headings:
21: 'Of invalid carriages (motorised or not) (No. 87-11)'.
31: 'Other'.
Chapter 89. –
Heading 89-01: 'Ships, boats and other vessels not falling within any of the following headings of this chapter'.
Sub-heading 01 and 09: Ships, boats and vessels for sea navigation of a gross tonnage:
of more than 250 tons;
250 tons or less.
Delete these two sub-headings and replace them by the three following sub-headings:
01: 'Of more than 250 tons'.
04: '250 tons and less, meant for sea fishing'.
05: '250 tons and less, other'.

The provisions of this text are deferred as far as concerns West Cameroon pending the issue of decrees unifying the customs systems of both Federated States.

The authentic French text of these decrees may be seen at the Export Services Branch, Board of Trade, Room E38, Hillgate House, 35 Old Bailey, London, E.C.4.

Import Duty Amendments

THE *Journal Officiel* of the Federal Republic has announced the following amendments to the list of import duties:

Tariff No.	Description	Import Duty Per cent.	Remarks
22-05-09	Fresh grape wine, fresh grape musts muted by alcohol (including wines made from unfermented grape juice blended with alcohol):		
	A. Wines (other than liqueur wines and the like and sparkling wines) obtained exclusively from the fermentation of fresh grapes or fresh grape juice and presented:		
	(1) In bottles, flagons, jars, flasks, or similar containers of not more than 5 litres capacity	70	Including Excise duty.
	(2) Otherwise, containing base alcohol of*		*Wooden barrels are admitted free of duty.
	– 12° or less	140	
	– More than 12°	140	
22-09-26	Non-denatured ethylic alcohol at less than		
27	80°; brandies, liqueurs and other spirituous beverages, made-up alcoholic		
28	preparations (known as concentrated extracts) for use in the production of drinks:		
	A. Brandies:		
	I. Natural wine-brandies or marc brandies	120†	†Including Excise duty.
	II. Made from molasses, cane (rums and rafia)	150†	
	III. Whisky	130†	
	B. Other spirituous beverages with basic and potential alcohol of:		
	(1) Less than 15°:		
	– Reinforced wines:		
22-09-71	– In bottles, flagons, jars, flasks or containers of not more than 5 litres capacity	160†	†Including Excise duty.
22-09-72	C. Otherwise	160†	

The authentic French, and the English text, of this announcement may be seen at the Export Services Branch, Board of Trade, Room E38, Hillgate House, 35 Old Bailey, London, E.C.4.

Plantation Crops

A review of production, trade, consumption and prices relating to sugar, tea, coffee, cocoa, spices, tobacco, and rubber, entitled 'Plantation Crops', has been compiled by the Commonwealth Economic Committee. Copies: H.M. Stationery Office. Price 10s.

REPUBLIC OF NIGER

Global Quotas for 1962/3

THE TABLE BELOW has been extracted from the December issue of the *Bulletin* of the Niger Chamber of Commerce, Agriculture and Industry. It will be noted that in some cases the tariff nomenclature does not agree with the description of the products. The quotas, which are expressed in new French francs, include the Common Market and Niger/Swiss bilateral agreement quotas. The period covered is from October 1, 1962, to September 30, 1963.

Quota No.	Sub-heading	Description	Quota
1	04-01 to 04-04	Dairy products	280,000
2	10-02 to 10-07	Cereals other than wheat	58,176
3	22-03	Beer	202,846
4	22-01 to 22-10 except 22-03	Wines, vermouths, alcohols, etc.	1,087,814
5	Chaps. 17, 18, 19	Sugar, sugar products, cocoa	263,746
6	Chap. 03-02	Fish and crustaceans, tea	993,614
	Chap. 11	Flour-mill products	
	Chap. 15-07	Fats and oils except groundnut and palm	
	16-20 and 21	Meat and vegetable products, etc.	
7	24-02	Tobacco	122,441
8	25-23	Hydraulic cements	80,000
9	27-01, 02 and 04	Coal	333,714
	Chap. 73	Cast iron and steel	
	Chaps. 74 to 81	Non-ferrous metals	
11	Chap. 30	Pharmaceutical products	56,000
	Chap. 32-05	Colouring matters	
	Chap. 38-11	Insecticides	
12	Chap. 39	Plastics materials	36,896
13	Chap. 40	Rubber, tyres	565,958
14	Chap. 28, 31 and 34	Chemical products, fertilizers, soaps, etc.	22,000
15	Ex 55-09 and 55-07	Printed fabrics (cotton, synthetic fibres)	1,732,858
16	Ex 55-07, 08 and 09, 56-07	Plain fabrics (cotton and synthetics)	500 tons – 2,764,186
17	62-01 and 03	Blankets and rugs, jute sacks, jute canvas	2,476,000
18	Chaps. 60, 61 and 63	Knitted, crocheted goods, clothing, old clothing	20,000
19	73-38, Chaps. 82 and 83	Kitchenware, utensils, cutlery, metal products, storm lanterns	302,873
20	Chap. 84 (various)	Domestic refrigeration equipment, sewing machines, typewriters, calculating machines, electrical household equipment; equipment for radios, photography, cinematography, lens in pairs, clocks	1,320,062
	Chap. 85 (various)		
	90 and 91		
21	Chap. 84 (various)	Motorized equipment for public works; agricultural machinery; electrical machinery and equipment, scientific apparatus, and optical apparatus	1,354,808
	Chap. 85 (various)		
	Chap. 90 (various)		
22	Chap. 87 (various)	Touring cars, utility vehicles of more than and less than 3 tons; motorcycles and cycles, spare parts	3,178,913
23	Chaps. 87-01 and 06	Wheeled and tracked tractors	149,016
24	Chaps. 44 and 48	Wood veneers, paper and paperboard	595,371
	50 and 51, 57, 62 (various)	Synthetic textiles, shoes and headgear	
		Ceramics	
	Chaps 64-65 and 66	Glass and glassware	
	Chap. 69 (various)	Toys	
	Chap. 70 (various)	Various manufactures	
	Chaps. 97 and 98 (various)	Various	
		TOTAL	17,997,292

GHANA

Customs Tariff

THE *Board of Trade Journal* notice published on February 15, 1963 (page 430) sets out the current version of Part I (Import Duties of Customs) of the First Schedule of the Customs Ordinance.

Item 27 of this Schedule should read:

Item	Goods	Rate of Duty £G s. d.
27	Perfumery, cosmetics and toilet preparations, including Talcum powder, whether perfumed or not, pomatums, pastes, hair dyes, hair oils and hair dressings of all kinds but not including dentifrices, mouth washes or toilet soaps	100% *ad valorem*

PORTUGUESE EAST AFRICA (MOZAMBIQUE)

Liquidation of Indian Assets

THE IMPENDING liquidation of the following Indian firms has been reported by H.M. Consulate-General in Lourenço Marques.

(1) Nathalal Mulgi
(2) Ranchod Rama & Son
(3) Narambha Ukabhai

Claims against the assets of these firms must be lodged by March 25, 1963 (see *Board of Trade Journal* of September 7 and October 5, 1962 regarding submission of claims).

Inquiries on this matter should be addressed to the Commercial Relations and Exports Department, Board of Trade, Horse Guards Avenue, Whitehall, London, S.W.1. (Tel. Trafalgar 8855, Ext. 3082).

REPUBLIC OF SOUTH AFRICA

Customs Duties Payable by Specified Territories

GOVERNMENT NOTICE No. R. 186, published in the Republic of South Africa Government Gazette of February 8, 1963, states that, as from that date, the intermediate rates of Customs Duty will apply to goods produced or manufactured in Spain or its territories.

CEYLON

Import of Eggs and Animal Ghee (melted butter)

IMPORT CONTROL Notice No. 7/63 issued by the Ceylon Controller of Imports and Exports dated February 7, 1963, announces that individual licences are now required for the importation of eggs and animal ghee (melted butter) from any source.

Regarding outstanding orders the attention of importers has been drawn to Import Control Notice No. 19/62, details of which were published in the *Board of Trade Journal* of August 3, 1962 (page 291).

SINGAPORE

Tariff Advisory Commission Application

In the *Board of Trade Journal* of January 18, 1963, page 161, it was reported that the Singapore Tariff Advisory Commission were to be asked to consider the desirability of giving protection to 30 products. The notice reported the closing date for 7 of the items. The Board of Trade have now been informed by cable that representations or objections in respect of the other 23 items should be made to the Secretary, Tariff Advisory Commission, P.O. Box 2692, 2nd. Floor, Fullerton Building, Singapore, 1 on or before March 1, 1963.

(*Continued on foot of page* 491)

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Singapore (*Continued*)

Pioneer Industries Ordinance

THE BOARD OF TRADE have been informed that the Singapore Government proposes to declare the following industry and products to be a Pioneer Industry and Pioneer Products under the Pioneer Industries (Relief from Income Tax) Ordinance, 1959:

Industry	Products
Chemicals	(i) Ground rock phosphates (ii) Super phosphates of all kinds (iii) Ammonium sulphate (iv) Phosphoric acid (v) Ammonium phosphates (mono, di and tri-phosphates) (vi) Dicalcium phosphate (vii) Industrial ethyl alcohol (95 per cent. by volume) (viii) Dry ice (solid C02)

This notice means that the Minister of Finance is satisfied that the products mentioned above should be made in Singapore. Firms to which Pioneer Certificates are granted will enjoy the benefit of exemption from Singapore Income Tax for a period of five years. Any person may object to the making of the proposed order by giving notice in writing to the Minister of Finance, on or before March 11, 1963 in the case of (i)-(vi) and March 12, 1963 in the case of (vii) and (viii.)

The Singapore Government has also declared the following to be a Pioneer Industry and Pioneer Product under the above mentioned Ordinance:

Industry	Product
Manufacture of Pyrotechnical products	Firecrackers

(*Continued in next column*)

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A preliminary notice of the intention of the Singapore Government to designate this product appeared in the *Board of Trade Journal* of December 28, 1962, page 1340. Further inquiries about the Pioneer Industries legislation may be made to the Commercial Relations and Exports Department, Board of Trade, Horse Guards Avenue, London, S.W.1. (Tel. Trafalgar 8855, Ext. 2317), quoting reference C.R.E. 6197/2/G.

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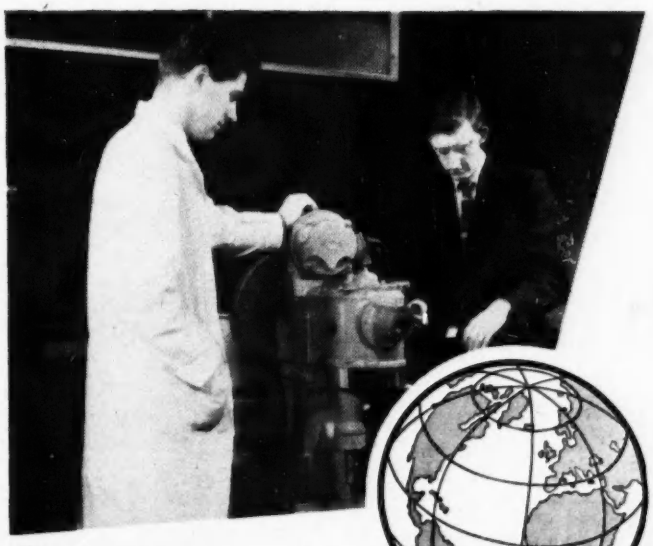

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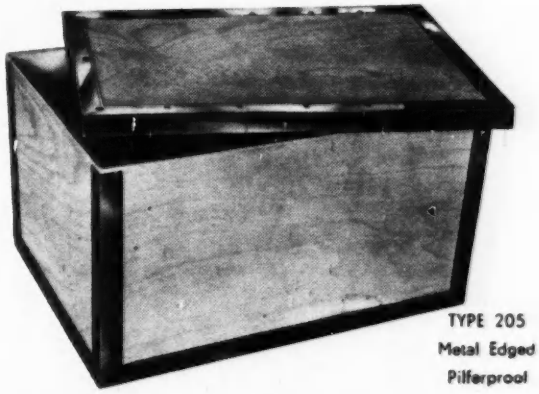

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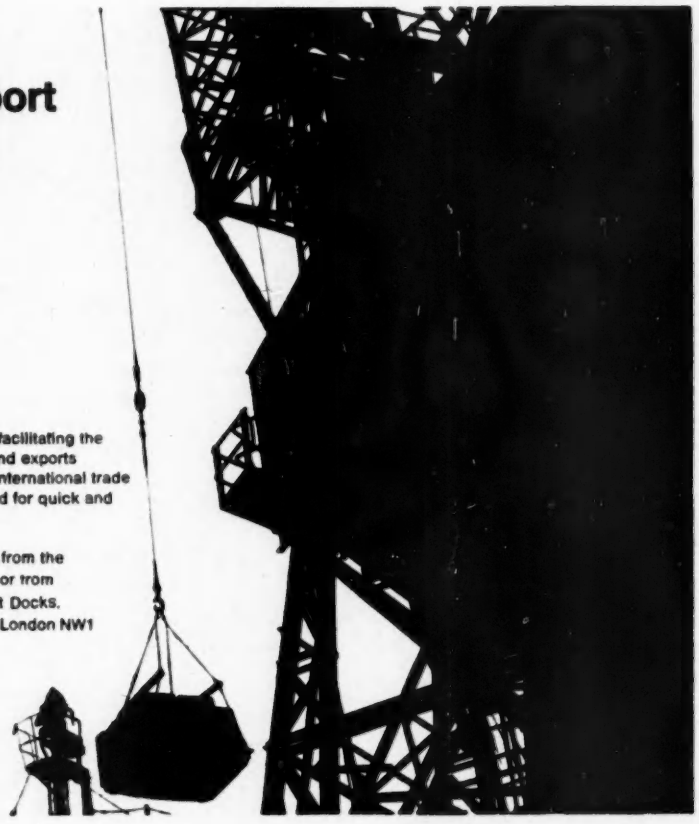

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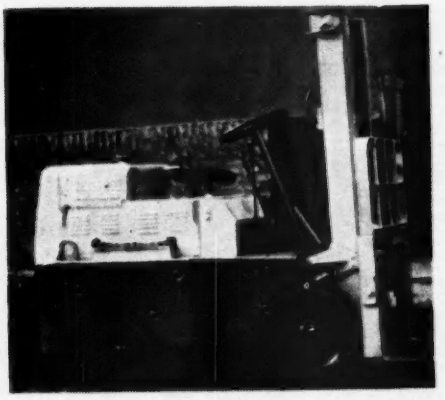

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